

e-Commerce at Xerox – making it easy for you to do business with us – Securely – Seamlessly – Simply.

Looking for faster, simpler ways to get things done? Let Xerox create a secure, private website enabling you to transact business with just a point and click. Here are reasons why a Smart e-Commerce Solution is the best way to do business with Xerox.

Secure. It is a secure, password-protected site, enabling authorised employees to make purchases. Xerox maintains confidentiality and security safeguards for personally identifiable information. And you get to control who has access to all purchasing-related information.

Seamless. It ensures consistent pricing across all products and services. Your Xerox e-Commerce Solution gives you centralised purchasing control with the convenience of distributed access for your buyers. You realise all of the savings that you negotiate in your contract.

Simple. It's easy to use and provides a single stop for all of your Xerox-related business: account contacts, purchases, technical support, meter reads, supplies ordering, drivers and more. It even includes a microsite for collaboration. When it comes to doing business with Xerox, everyone in your organisation is on the same page.



As a valued customer, we want to better serve you. That's why there is absolutely no cost to you. Just your time to define your requirements, so we can partner together to meet your unique e-commerce needs. Please contact us at eprocure@xerox.com

There's a Xerox e-Commerce Solution that's right for you.

Xerox Customer Web Portal

Employees log in to your very own Xerox-hosted extranet site. Your branded home page provides links to a comprehensive suite of e-commerce and account management capabilities.

Trading Hubs

Punch-Out Round Trip (PORT). Leverage your own e-procurement solution (such as Ariba, PeopleSoft, Oracle, or SAP) with a punch-out link to your private and personalised site on Xerox.com. Now your authorised users can create P.O. line items in a shopping cart and have it forwarded to your procurement system for approval.

e-Catalogue. Let Xerox post an e-catalogue of all available products and services on your intranet with links directly to Xerox.com for product information. We provide all of the content with regular updates.

Doing business with Xerox has never been easier.

Your Xerox Smart e-Commerce Solutions save your business time and money. It simplifies the process of buying Xerox equipment and supplies.

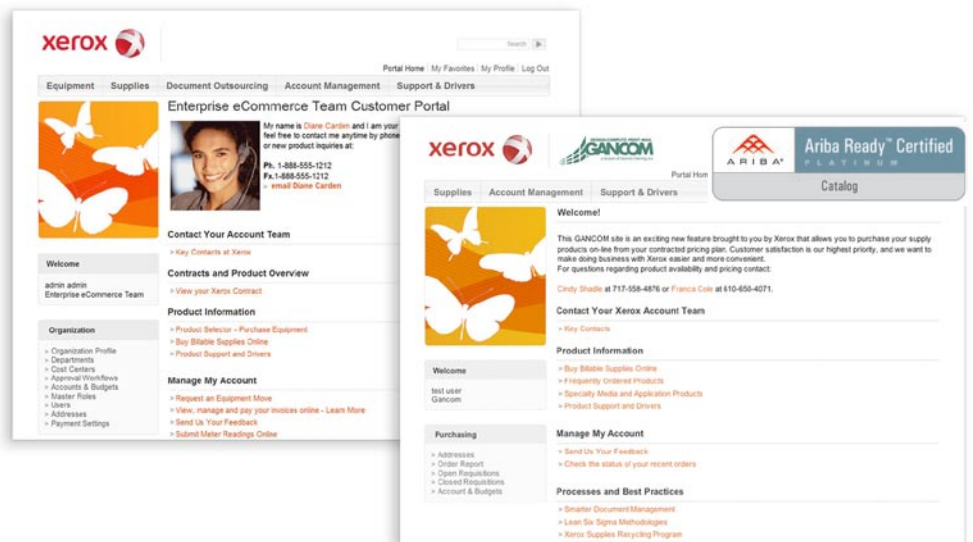


"Virtually all MetLife-Xerox transactions are now automated, and close to 98 percent of orders are processed without any buyer intervention. From the start, Xerox worked closely with MetLife to enable us to do business in an automated fashion."

– Roy Anderson
Chief Procurement Officer at MetLife

Features and Benefits

Capabilities	Xerox Customer Web Portal	Trading Hub e-Catalogue	Punch-out
24/7 Site Availability	•		•
Non-password Protected Site	•		
Online Support Assistant	•		•
Order History	•	•	•
Product Search	•	•	•
Purchase Contracted Products Via 3rd Party Platform		•	
Purchase Contracted Products Via Xerox-hosted Site	•		•
Purchasing Level Approval Workflow	•	•	•
Secure (Password or IP)	•	•	•
Secure Collaboration Section	•		
Submit Meter Reads	•	•	•
View Contracted Products and Pricing	•	•	•
View Product Specifications, Virtual Demos, Brochures	•	•	•
View Your Xerox Account Team Contact Information	•		



"We have over 50 Regional Offices throughout the United States. Xerox has provided us with continuity in ordering supplies and paper along with a cost savings benefit of dealing with 'one source' with their e-commerce solution. We consider Xerox a strategic partner in providing all our copier and supply needs."

– Terry L. Rodkey
GANCOM a division of Gannett Fleming, Inc.

e-Commerce solutions – making it easy to ensure a greener today and tomorrow.

For more information, contact your Xerox Account Manager or email us at eprocure@xerox.com to schedule a virtual demo.

