Workflow Solutions
Catalog 2014
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The Xerox Workflow Solutions Promise

Simplifying the way work gets done, and finding new ways to make businesses more efficient, cost-effective, secure and successful is at the heart of what we at Xerox do for our customers every day. No matter what size your business is, or what industry you serve, we are here for you with workflow solutions to make work processes better.

This means providing you with a collection of software solutions to automate time-consuming processes, streamline workflows and use the technology that already exists in your business to save time and money, make information and communications be more relevant and help your company be more profitable.

Whether you are looking to improve the way communications are produced and managed, implement a better document management system, ensure information security or comply with strict regulations, to name just a few challenges, we are here. And our solutions can be customized to exactly fit your business requirements.

Our mission is to simplify the complicated processes that stand in your way of focusing on your number one priority — your business success.
Xerox Production Workflow Solutions

Delighting your customers. Producing more jobs. Reducing costs. Growing your business. All these objectives are critical to your success. No matter what size your business is, or what industry you serve, we are here for you with workflow solutions to make work processes better.

An efficient workflow is essential for your business, and automation is required to achieve true productivity. From job submission to prepress, on press and right through finishing, infusing the print manufacturing process with automation can help you get more jobs through your shop faster, giving your customers the turnaround times they demand and the cost savings you want.

No matter what your goal, Xerox is here to help you achieve it through our broad portfolio or a custom solution. That’s why Xerox has invested in software solutions that allow you to automate any or all of your production processes. We offer a comprehensive, ever-expanding portfolio that begins with the Xerox® FreeFlow® Digital Workflow Collection and extends to the powerful capabilities enabled by XMPie® and the diverse offerings available through more than 140 of our leading technology partners from all around the world.
Xerox Office Workflow Solutions

Simplify and automate your everyday work. Better manage your information. Improve security. Increase productivity. Get the most out of your Xerox equipment investment. These are just a few of the benefits your business can realize with the software and solutions available from Xerox and our numerous Xerox Business Innovation Partners.

The possibilities to simplify processes are almost endless, with both software and cloud-based solutions so you can:

- Complete tasks entirely at the MFP, including retrieving documents on a network without a computer
- Reduce waste, increase productivity and optimize device usage
- Better control costs and do more with less
- Improve security
- Simplify the way your business is run

We help you extend the power of your existing multifunction printer with the Xerox® Extensible Interface Platform (EIP). With EIP enabled, you can add customized workflows to your MFP that users access directly from the interface, streamlining processes for document and information management. For example, a user can scan hardcopy information directly into a document repository with the simple touch of a button. Or imagine an invoice button, right on the touchscreen that simultaneously sends an invoice and archives the information in a document management system.

To further help simplify your work, we’ve created a new category of solutions: Xerox ConnectKey Apps. Like traditional software solutions, ConnectKey Apps extend the capabilities of your multifunction printer. They help you make the most of your hardware investment. But unlike traditional software, ConnectKey Apps do not require a dedicated server, PC or IT resource. Instead, ConnectKey Apps are lightweight, serverless print app solutions you can download to your ConnectKey multifunction printer via USB or CentreWare Internet Services. Simple.
Production Workflow Solutions
Color Management

As more and more customers demand the benefits of digital color, you can capitalize on this high-value offering with confidence with Xerox color management solutions.

We understand that accurate, repeatable color quality is paramount. So we have developed a suite of color management tools to ensure both quality and consistency.

Xerox® Confident Color is a suite of the finest color management technologies consulting expertise and partners combined with our years of experience in the production color printing market. Xerox Confident Color ensures the color you produce matches your customers’ unique requirements every time. And, from light production to full production, every solution we offer is backed by Xerox Confident Color that delivers incredible color management, industry certifications, automated color calibration, and more.

But what if you manage multiple presses at one or more locations? Our IntegratedPLUS has you covered there too, a web-hosted color management solution that allows you to remotely access and respond to the status of your presses.

Our full spectrum of color technologies, expert consultants and custom solutions benefits your business with:

- Improved efficiency, productivity and reliability through automation
- Reduction in manual errors, wasted time and resources
- Delighted customers who will come back again and again for accurate, repeatable, predictable color
- Increased ability to win new business and discover new areas for growth
Xerox® IntegratedPLUS Automated Color Management

Overview
Ideal for customers who need to color manage multiple presses at one or multiple locations, IntegratedPLUS Automated Color Management offers web-hosted color management that’s seamlessly integrated with production printing devices. This solution provides simple controls to easily monitor print devices and centrally manage a fleet of color printers.

Key Features
- Seamlessly combines a cloud server, local applications and powerful digital front-end workflow solutions
- Provides real-time, remote access to a suite of fully integrated hardware and software components
- Combines the speed and efficiency of web-based cloud technology with the measurement accuracy of a powerful inline spectrophotometer found on our production printer fleet
- Quickly and expertly performs data calculations and analysis in the cloud
- Leverages the strength of our technology partners to help you produce more jobs
- Removes the need to run local printer color management packages at multiple sites, using different versions or settings to analyze color data
- Includes Xerox Professional Services support to ensure your workflow will run smoothly

Business Challenge
Print service providers continually wrestle with the challenge of getting consistent color prints from their equipment. The core problem is not the printer color management technology, it is the lack of automation and the reliance on multiple players in the print process to determine color outcomes.

Key Challenges Addressed by Xerox® IntegratedPLUS Automated Color Management
- Monitoring the print engine status regularly is time consuming and error prone
- Color output variability can come from many points in the production process
- Different local color management packages are used at multiple sites
- Different software versions or settings are used to analyze color data
- Multiple color experts are needed for each location
- Inconsistent procedures used for returning printers to desired color tolerances
- Major capital IT expenditure to purchase servers, software licenses, and upgrades

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Cross Media Publishing

Extend your offerings beyond print, boost response rates and drive results by delivering messages through multiple, diverse channels. Xerox Cross Media Publishing Solutions make it easy to leverage all means of communication for a more targeted, engaging experience.

By creating campaigns that incorporate print, web, email, mobile, video, social media and more you can reach a wider audience using their preferred channel of communication. Our solutions work seamlessly within your current environment so you can publish content in digital format on web browsers and mobile apps, and enhance messaging with personalization, rich media and hyperlinks.

Robust tools automate the planning, monitoring and tracking of campaigns. Plus, marketing analytics allow you to track results and continually refine campaigns for optimal efficiency.

Benefits to your business:
- More relevant marketing by leveraging variable data to tailor messages for each recipient
- Improved tracking of responses so you can adjust messaging and offers on-the-fly
- New capabilities to use variable data in images, graphics, and messages to grab and hold your target’s attention
- Expanded reach with one-to-one marketing campaigns that span print, email, web, video and mobile
- Reduced costs, by streamlining your print and digital communications prepress operations in a single workflow
- Delighted customers, by taking the materials you already print for them, and distributing the content through enhanced, dynamic, and interactive versions that are distributed through digital channels
FreeFlow™ Digital Publisher

Overview
Have a smart phone or tablet? You’re not alone. And you can bet your customers are interested in reaching their audiences using these technologies. Capitalize on today’s mobile devices and help your customers reach a broader audience by creating both print and dynamic digital editions for electronic distribution. Xerox® FreeFlow™ Digital Publisher is a digital publishing software solution that allows you to provide both print and mobile/online communications simultaneously using a single, unified workflow.

Key Features
- **FreeFlow™ Digital Publisher** utilizes the all-new prepress automation workflow software FreeFlow™ Core to prepare jobs in a single workflow:
  - **Automatically prepare and route** the optimized file for print to your Xerox digital press
  - At the same time, **digitally optimized versions can be distributed** to a broader audience through today’s digital media, such as Web browsers and mobile apps that can be downloaded from Apple iTunes Store, Google Play or the Amazon App Store
- **Receive an input PDF from your customer** – along with essential digital assets such as video files – and the software automatically prepares the job with pre-flight and other file optimization steps for print and digital delivery.
- **Content processing software** automatically processes the PDF job to create high impact digital publications for mobile apps, web browsers, social media and other digital channels.
- **Manage each publication with an included dashboard** – manipulate placement of rich media, restrict access, manage email subscriptions and push notifications, and much more.
- **Essential analytics are included** to provide your customers with insight to readership, open rate reports, app tracking data, clicks by platform and much more - helping them to improve content while providing you with revenue opportunities.
- **“Getting started” tools** help jump start your productivity and get you up and running quickly.

Business Challenge
Only a small number of content owners can deliver digital communications that are optimized for the many forms of mobile consumption. This translates to missed opportunities for many to reach their customers through these popular channels. To publish to these channels, content needs to be adjusted and optimized for a multitude of formats and sizes. That takes technical expertise and diverse work processes.

Key Challenges Addressed by FreeFlow™ Digital Publisher
- No matter where you look, people are consuming information – and they are doing it using the devices of choice – smart phones, tablets, and laptops
- Without the right tools, creating and serving digital content is a time-consuming, costly prospect
- Dedicated platforms to host the content are expensive
- Connecting front end systems, back end operations and IT infrastructure is a daunting task

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Feeding and Finishing

Moving your jobs smoothly and quickly through your device is crucial. But sometimes for your customers it’s all in the presentation, and that means having a perfect finish. We have assembled the industry’s most comprehensive array of inline feeding and finishing solutions, developed to complement the entire range of Xerox printers.

Our feeding and finishing solutions help you achieve a fully automated production process, from Web to finish, whatever your need for applications. From perfect bound books, booklets, UV/aqueous coating and packaging, we have a solution for you.

We offer a wide range of finishing options to ensure that you have the inline and offline capabilities you want for your specific operation. Whether you need high-capacity stacking, stapling, inserting or booklet-making, we’ll help you connect to the solutions that make sense for you… while making it easy to scale up or down to maximize your productivity.

When you choose Xerox® IntegratedPLUS Finishing Solutions, you get an efficient means of preparing jobs for the finisher, automatically setting up the finisher and sharing a finishing device with multiple printers. It eliminates manual programming as well as the need for highly skilled prepress operators to prepare files. What’s more, it makes it easy for you to manage a mix of jobs that include diverse finishing requirements and short print runs. It saves time by enabling you to produce more jobs through automatic file setup and automatic setup of inline or offline finishers.

Benefits for your business:

- Fewer manual steps frees valuable resources to perform more complex tasks and reduces errors
- Simplified, automated processes for complicated tasks like imposition
- Greater efficiency, so you can take on more jobs and produce more, every day
- Optimized investment and operation with end-to-end automation for prepress and finishing as well
- Get the best of both worlds—use your in-line (attached) booklet maker in an off-line mode to automatically finish output from other print engines
Ultimate TechnoGraphics Absolutely Imposing

Key Features

- Dynamic Layouts provide the flexibility to use the same one for various jobs of different size and length
- BestFit button automatically selects the best dynamic layout for the job
- Keeps latest user choices in menus
- Allows front and back offset adjustments for Xerox printing preferences, permitting users to keep full control over page positioning
- Makes short run jobs more profitable through easy imposition
- Gives automatic control over page positioning and marks, supporting all bindery types
- Support for web and cut-sheet printing
- Supports Mac OS® X and Windows®

Business Challenge

Digital printing offers more and more opportunities and graphic designers and prepress operators are challenged with various preparations of jobs for printing several times a day. These job preparations are critical and take away from their main expertise and responsibilities.

Key Challenges Addressed by Ultimate TechnoGraphics Absolutely Imposing

- Lack of a smart imposition and layout tool means many extra manual steps that are prone to errors and material waste.
- Pre-press can rapidly become a bottleneck preventing a better margin on jobs.
- Lack of a good imposition tool impacts optimization of printer capabilities.
- Operators are occupied with manual repetitive tasks instead of productive tasks.
Ultimate TechnoGraphics Ultimate Bindery

Overview
Ultimate Bindery eliminates make-ready time on bindery equipment, increases efficiency on short runs, and eliminates printed paper waste. Ideal for web-to-finish workflows, on-demand books and booklets, and personalized campaigns.

Key Features
- Intelligent bindery machine drivers offer complete control over finishing workflow
- Operability in both in-line and off-line finishing with C.P.Bourg, Horizon, Duplo and Plockmatic equipment
- Supports booklet-makers with creasing module as well as books with separate covers using dual-mode finishing
- Synchronization between print servers and finishing equipment when in-line with Xerox FreeFlow™ Print Server
- Supports most JDF compliant finishing equipment from the same UI interface
- Open system: Accepts imposed JDF from standard JDF imposition or workflows
- Simplified automation with dynamic paper for more efficiency
- Dynamic hot folders connect behind prepress or imposition systems
- JMF connectivity to communicate job validation and device status
- Automated JDF imposition available as an option with Impostrip®

Business Challenge
Digital printing offers more and more opportunities when graphic designers and prepress operators are challenged with various preparations of jobs for printing several times a day. These job preparations are critical and take away from their main expertise and responsibilities.

Key Challenges Addressed by Ultimate TechnoGraphics Ultimate Bindery
- Manual finishing creates a bottleneck in digital printing, preventing business growth.
- Manual finishing causes printed paper waste when doing trial set-up.
- Manual configuration of bindery equipment is prone to errors, causing costly reprints.
- Operator time lost on repetitive tasks and machine configurations.
- Manual finishing leads to lack of pre-validation of jobs for integrity for example cover and blocks, or booklet sheets.
- Lack of connectivity between pre- and post-press leads to lack of tracking data for reports and production management.
Xerox® DocuMate™ Scanners

Overview
Xerox DocuMate high-performance business scanners and imaging software solutions offer users speed, image quality, advanced paper handling and ease-of-use with exclusive Visioneer OneTouch technology. Xerox document scanners provide a broad range of scanning solutions, from 15 scans per minute up to 112 scans per minute, for the desktop, distributed and departmental document imaging markets as well as the mobile and remote business scanning segments.

Key Features
- Fast simplex and single pass duplex scanning
- Searchable PDF and all popular file formats
- Cloud-based solutions
- True mobile and wireless compatibility
- Broad product offering, from mobile to production
- Endurance and duty cycle superiority
- Best-in-class drivers and compatibility
- Competitive features at a better price
- Superior features at competitive prices
- US-based technical support and customer service

Business Challenge
The need to manage paper better is a horizontal problem. Sure, there are very application-specific solutions for a particular vertical market, but everyone shares the same paper problem. Whether you run a government agency, a law office, or a purchasing department, it doesn’t matter; you have too much paper. You can’t manage it, you can’t retrieve it, and you can’t reuse it. Paper is accumulating in filing cabinets, storage boxes, and in piles on your desk.

Key Challenges Addressed by Xerox® DocuMate™ Scanners
- Finding a cost-effective solution to capture and send documents
- Eliminating postage costs and speeding up billing cycles
- Reducing time needed to scan and store documents
- Increasing efficiency of file sharing
- Converting paper documents into searchable PDF files that can be shared with others in a common file format
- Retrieving and accessing electronic documents easily
- Storing based on content for nearly instant retrieval
- Ending offsite document warehousing

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Xerox® IntegratedPLUS Finishing Solution

Key Features

- **Increase throughput** by up to 30%
- **Automate your workflow** start-to-finish with FreeFlow™ Core and automatic finisher setup
- **Reduce costs and errors** by eliminating the delays of manual prepress
- **Produce more jobs** with full asset utilization of your in-line and off-line finishing options
- Combine the convenience of **in-line finishing** with the flexibility of **off-line finishing** with Xerox-exclusive Dual-Mode Sheet Feeder
- Finish **variable length booklets, perfect bound books, and flats**
- **Match single or multiple covers and book blocks** inline with cover driven workflow
- **Manage a diverse mix of finishing requirements** automatically

Business Challenge

Conventional finishing can be time-consuming and complex. It requires an operator that fully understands prepress, job layout, and finishing requirements. Valuable resources are often tied up with manual steps to ensure the jobs are completed accurately. Print service providers need to determine whether their finishing asset will provide the most value in-line or off-line.

Key Challenges Addressed by Xerox® IntegratedPLUS Finishing Solution

- Production print workflow consumes more time, labor and money than it should.
- Print providers need to drive new sales and minimize the labor costs associated with diverse short run jobs.
- Print shops need to adapt quickly to changing run length requirements and expected turnaround times for highly complex jobs.
- Investment decisions are often "either / or" when it comes to determining in-line vs. off-line finishing device.

Overview

Now you can produce more jobs with less cost and faster turnarounds. With the Xerox IntegratedPLUS Finishing Solution, all job preparation and finishing setup is automatic. For booklet production, this breakthrough solution combines the efficiency of in-line finishing with the flexibility of off-line finishing in a single solution. Eliminate finishing bottlenecks with in-line / off-line / dual-mode automation. This is the first truly start-to-finish workflow solution of its kind – a suite of fully integrated hardware and software components that automate all of the critical aspects of your production and finishing processes so you can flexibly produce more booklet jobs. For perfect bound books, binding is as simple and error-free as scanning a barcode. JDF-enabled perfect binders and trimmers enable streamlined and automated setup for optimized short run book production. Ideal for commercial printers and in-plants that are printing short-run books and booklets of various sizes and finishing them manually, this solution will enable you to drive more jobs through your shop with less cost, fewer errors, and faster turnaround.

Global

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Integrated Solutions

An efficient workflow is essential for your business. To help you close your most challenging workflow gaps, we also offer a wide range of integrated solutions that seamlessly combine Xerox-exclusive capabilities with one or more of our highly effective partner offerings.

These integrated solutions can help you with everything from adding end-to-end flexibility in short-run booklet production to implementing sophisticated color management automation. By automating processes we help you remove the manual steps that can lead to errors and create bottlenecks.

For example, with the Xerox IntegratedPLUS Finishing Solution, all job preparation and finishing setup is automatic, so you can produce more jobs with less cost and faster turnarounds.

- IntegratedPLUS Finishing optimizes operations with end-to-end automation - not just automating prepress, but finishing operations as well.
  - Easily and cost-effectively manage a mix of jobs with diverse finishing requirements
  - Reduced costs and errors by eliminating the delays of manual prepress
- IntegratedPLUS Automated Color Management provides centralized controls of your entire
Xerox® IntegratedPLUS Automated Color Management

Key Features

- Seamlessly combines a cloud server, local applications and powerful digital front-end workflow solutions
- Provides real-time, remote access to a suite of fully integrated hardware and software components
- Combines the speed and efficiency of web-based cloud technology with the measurement accuracy of a powerful inline spectrophotometer found on our production printer fleet
- Quickly and expertly performs data calculations and analysis in the cloud
- Leverages the strength of our technology partners to help you produce more jobs
- Removes the need to run local printer color management packages at multiple sites, using different versions or settings to analyze color data
- Includes Xerox Professional Services support to ensure your workflow will run smoothly

Business Challenge

Print service providers continually wrestle with the challenge of getting consistent color prints from their equipment. The core problem is not the printer color management technology, it is the lack of automation and the reliance on multiple players in the print process to determine color outcomes.

Key Challenges Addressed by Xerox® IntegratedPLUS Automated Color Management

- Monitoring the print engine status regularly is time consuming and error prone
- Color output variability can come from many points in the production process
- Different local color management packages are used at multiple sites
- Different software versions or settings are used to analyze color data
- Multiple color experts are needed for each location
- Inconsistent procedures used for returning printers to desired color tolerances
- Major capital IT expenditure to purchase servers, software licenses, and upgrades
Overview

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Key Features

- **Increase throughput** by up to 30%
- **Automate your workflow** start-to-finish with FreeFlow™ Core and automatic finisher setup
- **Reduce costs and errors** by eliminating the delays of manual prepress
- **Produce more jobs** with full asset utilization of your in-line and off-line finishing options
- Combine the convenience of in-line finishing with the flexibility of off-line finishing with Xerox-exclusive Dual-Mode Sheet Feeder
- Finish variable length booklets, perfect bound books, and flats
- Match single or multiple covers and book blocks inline with cover driven workflow
- Manage a diverse mix of finishing requirements automatically

Business Challenge

Conventional finishing can be time-consuming and complex. It requires an operator that fully understands prepress, job layout, and finishing requirements. Valuable resources are often tied up with manual steps to ensure the jobs are completed accurately. Print service providers need to determine whether their finishing asset will provide the most value in-line or off-line.

Key Challenges Addressed by Xerox® IntegratedPLUS Finishing Solution

- Production print workflow consumes more time, labor and money than it should.
- Print providers need to drive new sales and minimize the labor costs associated with diverse short run jobs.
- Print shops need to adapt quickly to changing run length requirements and expected turnaround times for highly complex jobs.
- Investment decisions are often "either / or" when it comes to determining in-line vs. off-line finishing device.

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Overview

XMPie® PersonalEffect® StoreFlow™ allows customers to create and manage online web-to-print storefronts and marketing portals selling print and electronic media. Print providers, in-plant production facilities and other service providers will find that StoreFlow provides a convenient way for their customers to submit print orders 24/7 and an automated workflow to process, print and fulfill orders. This end-to-end solution combines an intuitive user experience, powerful backend dashboard, and prepress automation to simplify the entire workflow from order acquisition through production and fulfillment.

Key Features

- Complete web-to-print storefront solution that manages the entire workflow from order acquisition to production to fulfillment
- Lights-out prepress automation with built-in Xerox FreeFlow™ Core
- Simple setup and maintenance – only a few steps to set up your unique, branded store
- Static, personalized and variable data documents – print buyers can upload documents or select from a catalog
- JDF / JMF compliant job ticketing for greater automation, speed, cost efficiency, and ease-of-use
- Mobile-friendly – intuitive online shopping experience from a desktop or mobile device
- Integrated shopping cart with credit card processing or billing options
- Supports offline production – use the same workflow for ad hoc VDP jobs
- UPS and FedEx integration – instant pricing and shipping slips
- Flexible reporting with detailed analysis of storefront sales and profitability
- Supports an Adobe workflow – create product templates using a familiar environment
- Upgradeable to support cross-media

Business Challenge

Print service providers are constantly challenged to lower costs and increase turnaround times while still providing excellent customer service. Shrinking margins and growing expectations make this a difficult environment to maintain healthy profitability. Increased competition between print service providers is quickly turning web-to-print into a competitive requirement rather than a differentiator.

Key Challenges Addressed by XMPie® StoreFlow™

- Time consuming quoting, with only a small percentage of quotes turning in to orders
- Need for accurate order entry from multiple sources
- Repeat print jobs require the same effort as new orders
- Inefficient manual processes slow down production and are prone to costly human error
- Meeting customer expectations to be able to submit and check orders online 24/7
- Disparate workflows waste time and increase costs
- Missed opportunities up-selling and cross-selling to existing customers
- Desire to transform into a marketing service provider promoting value-added services and products
- Building brand awareness to reach new markets
Job Management

Efficiency is a must in order to grow your business, produce more jobs and delight customers. So is quality. To help your print business succeed, Xerox and our partners have developed a suite of job management solutions that give you greater visibility, control and productivity across your entire fleet.

Xerox provides the next generation in workflow solutions focused on automating the steps within the print manufacturing process, seamlessly integrating multiple systems. By automating manual processes we can save your business time and money. For instance, FreeFlow® Output Manager acts as a centralized collection point for all your print jobs, automating the management of valuable printer resources. With sophisticated load balancing and job scheduling capabilities, multiple printers can work as efficiently as one.

Automating your print processes not only reduces costs and boosts efficiency, but it also helps you deliver a consistently higher quality output—especially when it comes to color. Plus, we’ve made sure that our solutions integrate seamlessly with your printers to drive productivity.

With over 140 leading partners from all across the world, we have the breadth of technology and know-how to deliver the right solution to your business to take it to the next level.

Benefits for your business:
- Maximized productivity at the printer level and across the entire fleet, so you can take on more jobs, run more applications and grow your business
- Better color management across all industry standards such as FOGRA, Pantone and ICC for consistent, repeatable color that delights customers
- Automated management of multiple host computers and multiple printing devices in multiple locations simultaneously
- Improved tracking capabilities and productivity measurements to ensure jobs are completed on-time • especially important for addressing jobs with strict compliance regulations
- Reduced costs and errors
ASE DataPrep IServer

Overview
DataPrep is a high availability system for controlling and managing the flow of data throughout an enterprise.
- Designed to easily integrate print files with an organization’s print workflow for immediate productivity gains
- For retail industries, on demand label generation eliminates long lead times and decreases shelf stocking error

Key Features
- Designed with powerful logging and notification features so administrators can stay current with the distribution status of mission crucial transactional documents
- Possesses built-in features to zip, parse, redirect, convert to PDF, archive, clean outdated files, call arbitrary executables, FTP, LPR and more

Business Challenge
The integration and movement of large volumes of transactional documents between applications and output devices is complex and expensive. Retail industries need quick turnaround of label generation.

Key Challenges Addressed by ASE DataPrep IServer
- Leveraging the numerous connectivity and data stream conversions for integration. Printing jobs on:
  - Multiple host types
  - Multiple data streams
  - Multiple output device types
- Need for productivity gains in data centers for intelligent job output

North America
226 Lowell Street
Wilmington
MA
USA
Tel: 978-658-0009
Fax: 978-658-9990
http://www.ase-tech.com
Avanti Print MIS

Overview
Avanti Print MIS is a platform for tracking information useful to print shop managers:
• Provides time, cost and delivery estimates for print jobs, resulting in productivity gains
• Print providers can control print workflow currently in process, resulting in efficiencies
• Integrates all department requirements within the print shop
• Provides real-time business information for effective, day-to-day and strategic decision making
• Report on activities completed in the past for economical business decisions

Key Features
• Core Production modules for estimating, order entry, scheduling, shop floor data collection, direct mail management, shipping, invoicing
• Business Intelligence modules such as CRM, executive dashboards, email notifications, and reporting
• Automation and integration including JDF interfaces, CIM, Financial AR/AP/GL
• Optimized for Xerox FreeFlow™ Workflow
• Closed loop accounting with Xerox office and production printers

Business Challenge
Automation of various existing manual workflows is unique to each print provider.

Key Challenges Addressed by Avanti Print MIS
• Assessment of optimal integration between legacy environments and newer technologies
• Comprehension of the print MIS environment
• Disorganized workflow
• Lost productivity
• Customer expectations of quick turnaround times

North America
235 Yorkland Blvd., Suite 1100
Toronto
ON
Canada
Tel: 416-445-1722, 800-482-2908
Fax: 416-445-6319
http://www.avantisystems.com
BARR Host Communications Suite®

Overview
BARR Host Communications Suite (BHCS) controls printing workflow, routes jobs, and manages print destinations simultaneously across an entire enterprise with a comprehensive view of all jobs. It is ideal for enterprise environments requiring host connectivity, print queue management, resource management, and job reprints in transactional environments.

Key Features
- Automates queue management and job routing to local or remote printers
- Produces jobs automatically, or release batches by destination or other requirements
- Receives files from a variety of sources, including Windows™ programs, TCP/IP hosts, mainframe, Unix™ machines, and network directories
- Manages and stores host resources and form overlays
- Compresses data prior to encryption, eliminating redundant data and improving the robustness of encryption
- Reprints jobs without reprocessing at the source
- Processes jobs independently of one another, with no arbitrary limits on the number of concurrent tasks
- Supports Windows 7, Windows 8 Pro, Windows Server 2008, and Windows 2012 (32/64 bit) as well as virtual environments

Business Challenge
Due to expense and security risk, many IT departments are wary of manipulating print jobs at the application level.

Key Challenges Addressed by BARR Host Communications Suite®
- Labor-intensive workflows
- Time and money spent to reprint jobs
- Facilitation of legacy and new connectivity methodologies
- Difficulties transitioning from channel connectivity to TCP/IP
- Data steam manipulation to facilitate printing

North America
4500 NW 27th Avenue
Gainesville
FL
USA
Tel: 800-227-7797
Fax: 352-491-3141
http://www.barrsystems.com
CGS Oris Press Matcher™

Overview
ORIS Press Matcher™ is ideal for enterprises that need accurate color results between digital color and conventional sheet-fed offset. The ORIS Press Matcher™ solution provides industry standard color management across the enterprise. For print buyers, it provides short run color at the same quality as sheet-fed.

Key Features
- Ensures compliance with color industry standards, such as FOGRA, Pantone™, and ICC
- Uses ORIS Color Tuner color management technology to produce standardized, high-quality color across multiple platforms
- Hotfolders automatically transport and process digital files from any Windows or Mac OS computer
- Compatible with all major digital file formats for prepress workflows, including PDF/X, composite or separated PDF and PostScript, EPS, DCS (version 1 and 2, single or multi-file), JPEG, TIFF, TIFF/IT-P1,1-Bit TIFF, Scitex Handshake CT/LW, Scitex NLW, NCT and CopyDot.

Business Challenge
Color is essential to a successful print marketing campaign. Accurate color reproduction can mean the difference between success and failure. With so many different printing choices, however, consistent color is not always easy.

Key Challenges Addressed by CGS Oris Press Matcher™
- Compliance with color industry standards such as:
  - FOGRA
  - Pantone™
  - ICC
- Time and money spent on proofing for accurate color rendition
- Operator errors

Europe
Tel: +49 6182 9626 0
http://www.cgs-oris.com

North America
Tel US: 612-870-0061; Mexico: +52 (55) 5666-1950
http://www.cgs-oris.com
Compart DocBridge® Suite

Overview

Compart DocBridge® is a modular platform-independent output management solution that streamlines document delivery processes for large enterprises and service bureaus. Ideal for high volume, high speed and complex legacy applications.

Key Features

• Platform independent – works in the operating system of your choice
• Converts, modifies and co-mingles files with mixed formats in a single pass for efficient processing
• Supports any input and output format, making it an ideal solution for a mixed device environment
• Workload balancing, distribution and rerouting of jobs to different output channels
• Supports a rich set of color management features
• Optimized bar code handling for improved reading rate
• Supports white paper production including intelligent white space management for “last minute” Transpromo
• Merges forms and overlays of any format while spooling
• Supports IPDS output
• Graphic resource management modification and optimization of documents
• Compares, analyzes and detects the differences between two documents then returns meaningful feedback for risk mitigation and quality assurance

Business Challenge

Unless you’re an expert with legacy, contemporary, “X”-based, and business formats, performing complex document conversion and optimization without the right tools is overwhelming.

Key Challenges Addressed by Compart DocBridge® Suite

• Efficiently and reliably converting data streams from one or multiple formats into the format required for document delivery
• Optimizing output streams to maximize printer speed and minimize cost per piece and waste
• Managing quality assurance and document integrity
• Risk mitigation to address regulatory requirements and detect costly mistakes

Global

http://www.compart.com
Overview
FreeFlow™ Core automates the process steps required to prepare a job for print. It also supports communication and integration between systems in a production print environment.

Key Features
- **Modular architecture** – FreeFlow Core includes the base software and also two optional modules, Advanced Prepress and Advanced Automation.
- **Browser-based** – This solution runs in standard browsers. This greatly simplifies software installation and management.
- **PDF conversion** – Supports multiple PDF formats and utilizes Adobe licensed software components.
- **Preflight** – Identify and even fix problems at any point during your print process. Produce higher quality output.
- **Imposition** – Dynamic imposition engine automatically lays out pages based on printer and job properties.
- **Manifest job processing** – Submit a list or manifest of jobs to be printed and FreeFlow™ Core will process and print each job automatically.
- **Job clustering / batching** – Intelligent job management enables value beyond the printer by organizing similar jobs for optimal post-press processing.
- **Printer programming** – Rules-based logic intelligently routes and programs jobs to get the most out of your printers.
- **JDF/JMF** – Full JDF/JMF compliance means a seamless integration with other systems that implement this industry standard for communication.

Business Challenge
In a mature marketplace operation, efficiency is a must for long term success. Companies are looking for ways to do more with less.

Key Challenges Addressed by FreeFlow™ Core
- **Keeping cost down** – The print marketplace is as competitive as ever, and price pressure continues to rise.
- **Delivering quality** – Customers’ expectations continue to rise with respect to the quality of their print products.
- **Quicker turnaround times** – Customers expect most things to be done in a few days, not a few weeks.
- **Smaller run lengths** – As jobs get smaller, inefficiencies in your print process become exposed.
- **More small jobs** – With smaller run lengths, you need to push more jobs through your shop.
- **Multiple systems** – Your workflow has evolved over time. It can be difficult to introduce a new system.
- **Operator skillset** – As solutions become more complex, do you have the resources to properly run a new solution?
Ironsides Automated Production Tracking® (APT)

Overview
Ironsides Automated Production Tracking (APT) provides end-to-end piece level tracking, job tracking, integrity verification, compliance reporting and production benchmarking for printing, mailing and fulfillment organizations. APT provides an open and scalable print tracking software solution which can be applied across all brands of printing and mailing equipment.

Key Features
- Print and mail piece tracking
- Print and mail job tracking
- SLA performance monitoring
- Productivity reporting
- Integrity verification
- Production benchmarking
- Workflow optimization
- Automated reprints
- Command and control dashboard
- Compliance reporting

Business Challenge
Organizations need to manage privacy issues, compliance penalties, and late delivery fees. They need to optimize workflow (reducing production costs) by eliminating manual labor and time delays associated with print, mail and fulfillment processes. In order to run their businesses better, business owners and operations managers need metrics and reporting transparency.

Key Challenges Addressed by Ironsides Automated Production Tracking® (APT)
- **Compliance protection**: ensure the integrity of all pieces printed and mailed
- **Avoid late delivery fees**: ensure and prove all output is completed accurately and on time
- **Avoid compliance penalties**: create the process benchmarks and reporting to protect against inadvertently printing or mailing incorrect personal information
- **Reduce operating costs**: optimize production to improve turnaround times and reduce cost per piece
- **Optimize production**: Utilize real-time information to streamline processes, production reporting and integrity reporting

Global
http://www.ironsidestech.com
NearStar DataServer®

Overview
DataServer® is a full-featured integration platform designed to protect your investments and address special requirements. It is a modular design which provides unlimited flexibility. DataServer® has the ability to operate on any platform (i.e. Windows®, Sun Solaris®, Linux®, Unix®), take all types of print data in from any environment (web submissions, network, mainframe, etc.), and manage the print jobs for any destination, enabling your business to explore new opportunities for automating manual processes and doing more with fewer resources. It can do this while performing conversion routines on each print file so that each destination receives optimized output for the targeted printer. Dynamic, one-to-one, data stream transformation from any industry standard PDL to another ensures that your output is produced as expected.

Key Features
The DataServer® is an independent platform for enterprise print management designed to improve the performance of production output, automate workflows for efficiencies and optimize print management job control.
• Platform independent/OS independent
• Data encryption
• LDAP
• Intuitive user interface
• Remote administration and management
• On-line viewing of PDL-specific print files contained in system queues
• Automatic printer failover – automatically reroutes jobs to the backup printer
• Optional job accounting and tracking for specific unique requirements
• Email notifications notifying status of job
• Capable of integrating with existing applications and leveraging newer technologies

Business Challenge
Managing jobs across an entire enterprise is complex, and often attempting to use new software to do this creates compatibility issues with existing legacy applications.

Key Challenges Addressed by NearStar DataServer®
• Leveraging the numerous connectivity and data stream conversions for integration. Printing jobs on:
  ◦ Multiple host types
  ◦ Multiple data streams
  ◦ Multiple output device types
• Productivity gains in data centers for intelligent job output

North America
410 E. Main Street
Lewisville
TX
USA
Tel: 972-221-4068
Fax: 972-221-4068
http://www.nearstar.com
RSA IPDSPrint™

Overview
IPDSPrint™ converts IPDS print streams, making them compatible with any network PostScript printer. In mixed environments, customers can use IPDS with 100% fidelity guaranteed.

Key Features
- Efficient PostScript output optimized for production printers
- 2D Barcode support
- Automatic resolution scaling
- Bitmap and outline font support
- N-up and extended N-up
- Color support
- Supports all paper sizes with full inline finishing support
- Robust media handling
- Full and subset reprinting
- PDF/A archiving, splitting, indexing, and document management integration (optional PDF module)

Business Challenge
Bus and Tag infrastructure is obsolete and expensive. Mainframe Downloader facilitates moving from Bus and Tag infrastructure to TCP/IP secure optimized workflows.

Key Challenges Addressed by RSA IPDSPrint™
- Eliminate the need for a costly separate server – and potentially multiple types of diverse printing equipment
- Streamline internal workflows and increase overall print production
- Co-resident on select production printers

North America
69 Cascade Drive
Rochester
NY
USA
Tel: 585-262-2690
Fax: 585-262-4808
http://www.rocsoft.com
Overview

M.I.S. Print™ allows users to access, view, archive and print documents created in a Data Center by converting line printer and Xerox LCDS data streams including DJDE, Metacode, and XES/UDK to PostScript and optionally PDF. This allows operators to print legacy mainframe jobs to network production, midrange, or desktop PostScript printers, enabling organizations to maximize their investments in both new and old technology. RSA’s 100% Fidelity Guarantee ensures the printed PostScript output matches the legacy output.

Key Features

- Loaded with features to maximize print center efficiency.
- Reprint job or portion of job immediately avoiding reprocessing delays at the host
- Supports LCDS, DJDE Metacode, XES/UDK, SCS, ASCII, and EBCDIC Line Data with optimized PostScript output for production printers
- 100% Fidelity Guarantee
- Supports all paper sizes with full inline finishing support
- Resource management with automatic distribution to multiple controllers
- PDF/A archiving, splitting, indexing, and document management integration (optional PDF module)
- Comprehensive OTEXT support
- BTEXT support for check assurance
- Highlight color support

Business Challenge

Converting legacy data for printing on network, midrange, or production printers.

Key Challenges Addressed by RSA M.I.S. Print™

- Printing legacy data across the fleet – from production to office
- 100% Fidelity guarantee from legacy data stream to postscript
RSA Mainframe Downloader™

Overview
Mainframe Downloader™ delivers a low-cost software-based solution for TCP/IP-based printing from a mainframe. Mainframe Downloader is purchased, not leased, and pays for itself immediately. Mainframe Downloader uses AES Encryption and Compression for secure, optimized use of bandwidth.

Key Features
- LCDS/Metacode/XES Data Transmission over TCP/IP
- Integrated AES Encryption and Compression
- Communicates all JES parameters to receiving systems; carriage control, record structure, and binary data transmitted intact
- Adds banner pages or DJDEs to mimic JES Exit processing

Business Challenge
Bus and Tag infrastructure is obsolete and expensive. Mainframe Downloader facilitates moving from Bus and Tag infrastructure to TCP/IP secure optimized workflows.

Key Challenges Addressed by RSA Mainframe Downloader™
- Cost
- Security
- Compliance and Audit requirements
- Reliability

North America
69 Cascade Drive
Rochester
NY
USA
Tel: 585-262-2690
Fax: 585-262-4808
http://www.rocsoft.com
RSA QDirect.SCAN™ for Xerox

Overview
QDirect.SCAN™ empowers Xerox office systems by offering Scan to Print Center capabilities. Jobs are scanned and ticketed directly from Xerox EIP enabled multifunction printers (MFPs) and transmitted to QDirect in the Print Center. A confirmation page is printed at the requestor’s MFP, along with thumbnails of the scanned job. QDirect then creates electronic job tickets and automates printing in the Print Center. With QDirect.SCAN, enterprises can centralize print volume, take advantage of increased efficiencies, and office workers can get back to their jobs instead of waiting at the copier.

Key Features
- Hard copy documents are scanned at the MFP
- User selects ticketing choices using a friendly touchscreen interface on the MFP
- QDirect can confirm the user’s account has sufficient credit to print the job
- Ticketing is never re-keyed at the print center, eliminating touches and mistakes
- Jobs can be automatically printed, without any operator intervention, or can be batched and released by finishing requirements, priority or delivery location to facilitate courier delivery.

Business Challenge
Despite the prevalence of electronic files, organizations still work with mounds of hardcopy information – information that needs to be duplicated and distributed on a day-to-day basis. Individuals spend precious time at the copier and not enough on their essential tasks.

Key Challenges Addressed by RSA QDirect.SCAN™ for Xerox
- Copying large jobs requires too much time for teachers.
- Many teachers are hesitant about giving up control of their important documents and making it difficult to accurately track usage and manage cost allocation.

North America
69 Cascade Drive
Rochester
NY
USA
Tel: 585-262-2690
Fax: 585-262-4808
http://www.rocsoft.com
RSA QDirect™

Overview
QDirect™ controls workflow, routes jobs, and manages print destinations across the entire enterprise by consolidating print from data centers, departments, and desktops to a single point and distributing the output to production, workgroup, desktop printers, and other destinations. QDirect is used to manage and manipulate jobs as well as direct workflow. Sample workflow enhancement include color splitting, job naming, conditional processing, chunking (break up a large job into smaller pieces so the printer can handle them), flow control, conditional routing, and transform (integration with MISPrint and IPDSPrint).

Key Features
- Automate queue management and job routing to local or remote production, midrange, and desktop printers and file servers
- Produce jobs automatically, or release batches by destination or other requirements
- Web interface to view detailed accounting information
- Integrates with third-party document accounting solutions, enabling enterprise-wide chargeback for both distributed and centralized printing
- Distributes jobs evenly across production printers via a Flood Control feature
- Enhances documents with a number of capabilities, including adding bar codes and banner pages
- Reprints jobs without reprocessing at the source
- Shows printer and job status (available from SNMP enabled printers)
- Multisite/partitioning
- Virtual statuses
- Color splitting

Business Challenge
Print centers today face enormous challenges to increase efficiency, quality, and satisfaction with fewer resources.

Key Challenges Addressed by RSA QDirect™
- Need to automate manual tasks that are tedious, time-consuming, costly and error-prone
- Requirement to control cost and reduce slow turnaround times
- Need a process for on-demand printing

North America
69 Cascade Drive
Rochester
NY
USA
Tel: 585-262-2690
Fax: 585-262-4808
http://www.rocsof.com
**Overview**

iCONVERT™ dynamically transforms IPDS data received from any AFP application into a variety of output formats, including PCL, PDF, PostScript and TIFF data streams and print files. The output is ideal for printers and archiving products that do not natively support AFP applications. iCONVERT functions most commonly in routing mainframe and AS/400 print reports directly to hundreds of networked desktop printers, and can also route reports to production PostScript printers.

**Key Features**

- Emulates IPDS printers, supporting all IBM IPDS towers and complete IBM Font set
- GUI configuration for easy implementation and support
- LU1/SCS, LU3/DSC, IPDS data streams
- Converts inline resources and print data dynamically
- Parse, spool, rename and dynamic routing
- Supports page rotation, multiple paper sizes and duplexing
- Scales to fit page (non edge-to-edge printers)
- Supports highlight and full color
- Supports large file sizes (+2 GB)
- Can add HTML codes to ASCII output
- Customizable finishing commands

**Business Challenge**

Many organizations, while establishing an AFP-centric architecture for production printing, have experienced the phenomenon of decentralized decision-making in end user areas. Others have developed an asset consolidation plan that brings the data center print room together with the print shop. Either way, most devices outside of the data center use print data streams that are not AFP.

**Key Challenges Addressed by Solimar® iCONVERT™**

- Printing IPDS data on non-AFP printers without any applications changes.
- Printing AFP jobs at rated speed.
Solimar® Print Director™ Enterprise

**Overview**

Solimar® Print Director™ Enterprise (SPDE) is an easy-to-implement suite of programs that creates one of the most powerful enterprise output management systems in the industry. SPDE enables you to automate your output environment by managing multiple host computers and multiple printing devices in multiple locations simultaneously. It can do this while performing conversion routines on each print file so that each destination receives optimized output for the targeted printer. Dynamic, one-to-one, data stream transformation from any industry standard PDL to another ensures that your output is produced as expected. Each transformed data stream is optimized at the time of print to produce the most efficient and accurate rendering of your documents. SPDE is completely scalable and modular.

**Key Features**

The Solimar Print Director Enterprise is a client-server-based enterprise print management solution designed to improve the performance of production output processes and optimize management control.

- Client-server architecture
- Remote administration and management
- Event notification
- System message controls and filtering
- Advanced system security with operator log-in assigned rights and privileges
- Support for industry standard current operating system
- Optimized user interface
- Maximum processing performance
- SPDE “Engine” runs as a service

**Business Challenge**

Bringing in multiple data streams across the enterprise from a data center to the print shop is complex. Print jobs must be managed to balance monochrome, highlight color, and full color production printers.

**Key Challenges Addressed by Solimar® Print Director™ Enterprise**

- Leveraging the numerous connectivity and data stream conversions for integration
- Printing jobs on:
  - Multiple host types
  - Multiple data streams
  - Multiple output device types
- Lost time and productivity when the printer selected for a specific job is busy or unable to process that work

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**Europe**

Tel: +44 (0)845 230 9850
http://www.solimarsystems.com

**North America**

Tel: 619-849-2800
http://www.solimarsystems.com
Overview

The need for document print centers to be more productive and efficient while managing production schedules drives IT managers to Solimar. Their open systems solutions allow organizations to uniquely maximize their investments in legacy and contemporary applications and technologies. Experts in multi-channel document delivery, Solimar solutions streamline output workflows by enabling documents to be re-engineered instead of recomposed.

Key Features

- Modify output rather than modifying at the application level
- Enable postal savings with pre-sorting, document consolidation and address cleansing
- Add conditional and TransPromotional marketing messages
- Insert overlays and cover letters
- Remove pages and specific content
- Modify print data on-the-fly at run time
- Add and update barcodes, data import/export, and insertion equipment controls
- Provide log job tracking, accounting and processing information for analysis to distribute jobs to best print point

Business Challenge

Recomposition is costly compared to reengineering. Making changes to legacy applications requires the use of reengineering tools as many applications cannot be recomposed.

Key Challenges Addressed by Solimar® Rubika®

- Inefficient methods for adding color document underlays
- Limitations to accepting, processing, printing and archiving certain data stream types
- Lack of uniform standardized processes
- Slower than desired client project turnaround time

Europe

tel: +44 (0)845 230 9850
http://www.solimarsystems.com

North America

tel: 619-849-2800
http://www.solimarsystems.com
Solimar® SOLsearcher™

Overview
SOLsearcher™ is an enterprise secure electronic document delivery and web presentation solution that enables organizations to effectively index, store, search and retrieve large collections of transactional and scanned documents. Ideal for B2B and B2C environments.

Key Features
- Internal report distribution
- Data mining
- Document/report assembly
- Reprints
- Web services API
- B2B and B2C integration

Business Challenge
Unless transactional data is digitally archived, manually searching through printed business documents is a tedious and time-consuming process.

Key Challenges Addressed by Solimar® SOLsearcher™
- Inefficient reprint workflows
- Making transactional data available via the web

Europe
Tel: +44 (0)845 230 9850
http://www.solimarsystems.com

North America
Tel: 619-849-2800
http://www.solimarsystems.com
XLPrint PARIS Enterprise

Overview
Paris® software is a low-cost Windows-based solution that can assist customers in moving from their current fragmented creation and production systems of document development to an optimized workflow. The solution pays for itself and increases productivity immediately. PARIS software is a user based document creation and output management system that enables organizations and service providers to produce and maintain transactional documents of any type to print, email, fax and archive. PARIS is designed for rapid deployment of applications and rapid return on investment.

Key Features
- WYSIWYG (what you see is what you get) in real time for re-composition of transactional documents
- Secure web access for job management
- Production Spooler running as a service to automate the flow of documents into and out of the Paris system
- Conditional Rules for personalized text and optimized output
- Importing of dynamic charts, graphics, barcodes, signatures, Windows™ applications and images
- Multi-channel delivery – print (PS, PCL, Native PDF), email, fax, Electronic Document output
- Supports VMWare

Business Challenge
Change is constant in today’s business. The ability to change transaction documents rapidly and deploy them instantly via changing media is the key to keeping pace with your desire for growth and cost saving.

Key Challenges Addressed by XLPrint PARIS Enterprise
- Wasting time, money and resources, due to inefficient document formatting and document output management system
- Loss of customers due to the lack of effective communications
- Lack of new business due to the inability to produce cross marketing communications from existing host data
- Lack of competitive edge caused by poor processes related to poor document design
- High DSO due to poor design or inefficient document production
- High cost of postage due to inability to pre-sort postal communications upstream before print process
- High cost of document distribution due to inability to distribute and print locally or web publish
- Effective use of color in business documents to maximize the return on the document
- Over-consuming natural resources due to poorly designed transaction documents

Europe
http://www.xlprinteurope.com

North America
http://www.usa.xlprint.com
Overview

XMPie® PersonalEffect® StoreFlow™ allows customers to create and manage online web-to-print storefronts and marketing portals selling print and electronic media. Print providers, in-plant production facilities and other service providers will find that StoreFlow provides a convenient way for their customers to submit print orders 24/7 and an automated workflow to process, print and fulfill orders. This end-to-end solution combines an intuitive user experience, powerful backend dashboard, and prepress automation to simplify the entire workflow from order acquisition through production and fulfillment.

Key Features

- **Complete web-to-print storefront solution** that manages the entire workflow from order acquisition to production to fulfillment
- **Lights-out prepress automation** with built-in Xerox FreeFlow™ Core
- **Simple setup and maintenance** – only a few steps to set up your unique, branded store
- **Static, personalized and variable data documents** – print buyers can upload documents or select from a catalog
- **JDF / JMF compliant job ticketing** for greater automation, speed, cost efficiency, and ease-of-use
- **Mobile-friendly** – intuitive online shopping experience from a desktop or mobile device
- **Integrated shopping cart** with credit card processing or billing options
- **Supports offline production** – use the same workflow for ad hoc VDP jobs
- **UPS and FedEx integration** – instant pricing and shipping slips
- **Flexible reporting** with detailed analysis of storefront sales and profitability
- **Supports an Adobe workflow** – create product templates using a familiar environment
- **Upgradeable to support cross-media**

Business Challenge

Print service providers are constantly challenged to lower costs and increase turnaround times while still providing excellent customer service. Shrinking margins and growing expectations make this a difficult environment to maintain healthy profitability. Increased competition between print service providers is quickly turning web-to-print into a competitive requirement rather than a differentiator.

Key Challenges Addressed by XMPie® StoreFlow™

- **Time consuming quoting**, with only a small percentage of quotes turning in to orders
- **Need for accurate order entry** from multiple sources
- **Repeat print jobs** require the same effort as new orders
- **Inefficient manual processes** slow down production and are prone to costly human error
- **Meeting customer expectations** to be able to submit and check orders online 24/7
- **Disparate workflows** waste time and increase costs
- **Missed opportunities** up-selling and cross-selling to existing customers
- **Desire to transform** into a marketing service provider promoting value-added services and products
- **Building brand awareness** to reach new markets
Prepress

Do more, in less time with automated prepress processes that provide consistency from one project to the next, simplify scanning, imposition, tab programming and late stage editing and provide seamless job submission.

Our Xerox and partner prepress solutions enable a touchless workflow what can process thousands of incoming jobs daily. You can save time and money through automating labor-intensive prepress tasks to ensure consistent quality, print after print. And you can complete complex jobs without having to overhaul all your existing processes.

We’ll help you simplify your job preparation activities, and make them error-free to increase productivity and reduce bottlenecks. For example, Xerox® FreeFlow® Express to Print, with its intuitive visual interface, lets your operators perform job ticketing and prepress functions with a simple click of the mouse, reducing set-up time for even the most cumbersome jobs.

From facilitating color matching of digital and offset output to providing better consistency from one project to the next, we and our partners will work with you to ensure you have the most efficient operation possible.

Benefits for your business:
- Increased productivity through automation of frequently repeated jobs, complex print jobs and routine preparation tasks
- Improved visibility with on-screen graphical representations to ensure jobs will print correctly
- Accelerated turnaround times to meet demanding customer requirements
- Streamlined processes for digitizing, editing, archiving and reprinting so you can take on more jobs and move them through your shop quickly
- Reduced costs associated with training, errors and wasted resources
Avanti Print MIS

Overview
Avanti Print MIS is a platform for tracking information useful to print shop managers:
- Provides time, cost and delivery estimates for print jobs, resulting in productivity gains
- Print providers can control print workflow currently in process, resulting in efficiencies
- Integrates all department requirements within the print shop
- Provides real-time business information for effective, day-to-day and strategic decision making
- Report on activities completed in the past for economical business decisions

Key Features
- Core Production modules for estimating, order entry, scheduling, shop floor data collection, direct mail management, shipping, invoicing
- Business Intelligence modules such as CRM, executive dashboards, email notifications, and reporting
- Automation and integration including JDF interfaces, CIM, Financial AR/AP/GL
- Optimized for Xerox FreeFlow™ Workflow
- Closed loop accounting with Xerox office and production printers

Business Challenge
Automation of various existing manual workflows is unique to each print provider.

Key Challenges Addressed by Avanti Print MIS
- Assessment of optimal integration between legacy environments and newer technologies
- Comprehension of the print MIS environment
- Disorganized workflow
- Lost productivity
- Customer expectations of quick turnaround times

North America
235 Yorkland Blvd., Suite 1100
Toronto
ON
Canada
Tel: 416-445-1722, 800-482-2908
Fax: 416-445-6319
http://www.avantisystems.com
CGS Oris Press Matcher™

Overview
ORIS Press Matcher™ is ideal for enterprises that need accurate color results between digital color and conventional sheet-fed offset. The ORIS Press Matcher™ solution provides industry standard color management across the enterprise. For print buyers, it provides short run color at the same quality as sheet-fed.

Key Features
- Ensures compliance with color industry standards, such as FOGRA, Pantone™, and ICC
- Uses ORIS Color Tuner color management technology to produce standardized, high-quality color across multiple platforms
- Hotfolders automatically transport and process digital files from any Windows or Mac OS computer
- Compatible with all major digital file formats for prepress workflows, including PDF/X, composite or separated PDF and PostScript, EPS, DCS (version 1 and 2, single or multi-file), JPEG, TIFF, TIFF/IT-P1,1-Bit TIFF, Scitex Handshake CT/LW, Scitex NLW, NCT and CopyDot.

Business Challenge
Color is essential to a successful print marketing campaign. Accurate color reproduction can mean the difference between success and failure. With so many different printing choices, however, consistent color is not always easy.

Key Challenges Addressed by CGS Oris Press Matcher™
- Compliance with color industry standards such as:
  - FOGRA
  - Pantone™
  - ICC
- Time and money spent on proofing for accurate color rendition
- Operator errors

Europe
Tel: +49 6182 9626 0
http://www.cgs-oris.com

North America
Tel: US: 612-870-0061; Mexico: +52 (55) 5666-1950
http://www.cgs-oris.com
Ultimate TechnoGraphics Absolutely Imposing

Overview
Absolutely Imposing helps designers and prepress operators quickly impose any type of job - books, booklets, brochures, calendars, business cards and labels in one step. Absolutely Imposing is the most comprehensive professional imposition plug-in available for Adobe® Acrobat®. It provides absolute simplicity in creating folded layouts, organizing step-and-repeat jobs, cutting and stacking, and creating perfect-bound books, including producing multiple-ups.

Key Features
- Dynamic Layouts provide the flexibility to use the same one for various jobs of different size and length
- BestFit button automatically selects the best dynamic layout for the job
- Keeps latest user choices in menus
- Allows front and back offset adjustments for Xerox printing preferences, permitting users to keep full control over page positioning
- Makes short run jobs more profitable through easy imposition
- Gives automatic control over page positioning and marks, supporting all bindery types
- Support for web and cut-sheet printing
- Supports Mac OS® X and Windows®

Business Challenge
Digital printing offers more and more opportunities and graphic designers and prepress operators are challenged with various preparations of jobs for printing several times a day. These job preparations are critical and take away from their main expertise and responsibilities.

Key Challenges Addressed by Ultimate TechnoGraphics Absolutely Imposing
- Lack of a smart imposition and layout tool means many extra manual steps that are prone to errors and material waste.
- Pre-press can rapidly become a bottleneck preventing a better margin on jobs.
- Lack of a good imposition tool impacts optimization of printer capabilities.
- Operators are occupied with manual repetitive tasks instead of productive tasks.

North America
300 Leo Pariseau
Suite 1825
Quebec
QC
Canada
Tel: 514-938-9050
Fax: 514-938-5225
http://www.imposition.com
Ultimate TechnoGraphics Ultimate Bindery

Overview
Ultimate Bindery eliminates make ready-time on bindery equipment, increases efficiency on short runs, and eliminates printed paper waste. Ideal for web-to-finish workflows, on-demand books and booklets, and personalized campaigns.

Key Features
- Intelligent bindery machine drivers offer complete control over finishing workflow
- Operability in both in-line and off-line finishing with C.P.Bourg, Horizon, Duplo and Plockmatic equipment
- Supports booklet-makers with creasing module as well as books with separate covers using dual-mode finishing
- Synchronization between print servers and finishing equipment when in-line with Xerox FreeFlow™ Print Server
- Supports most JDF compliant finishing equipment from the same UI interface
- Open system: Accepts imposed JDF from standard JDF imposition or workflows
- Simplified automation with dynamic paper for more efficiency
- Dynamic hot folders connect behind prepress or imposition systems
- JMF connectivity to communicate job validation and device status
- Automated JDF imposition available as an option with Impostrip®

Business Challenge
Digital printing offers more and more opportunities when graphic designers and prepress operators are challenged with various preparations of jobs for printing several times a day. These job preparations are critical and take away from their main expertise and responsibilities.

Key Challenges Addressed by Ultimate TechnoGraphics Ultimate Bindery
- Manual finishing creates a bottleneck in digital printing, preventing business growth.
- Manual finishing causes printed paper waste when doing trial set-up.
- Manual configuration of bindery equipment is prone to errors, causing costly reprints.
- Operator time lost on repetitive tasks and machine configurations.
- Manual finishing leads to lack of pre-validation of jobs for integrity for example cover and blocks, or booklet sheets.
- Lack of connectivity between pre- and post-press leads to lack of tracking data for reports and production management.
XMPie® StoreFlow™

Overview

XMPie® PersonalEffect® StoreFlow™ allows customers to create and manage online web-to-print storefronts and marketing portals selling print and electronic media. Print providers, in-plant production facilities and other service providers will find that StoreFlow provides a convenient way for their customers to submit print orders 24/7 and an automated workflow to process, print and fulfill orders. This end-to-end solution combines an intuitive user experience, powerful backend dashboard, and prepress automation to simplify the entire workflow from order acquisition through production and fulfillment.

Key Features

- **Complete web-to-print storefront solution** that manages the entire workflow from order acquisition to production to fulfillment
- **Lights-out prepress automation** with built-in Xerox FreeFlow™ Core
- **Simple setup and maintenance** – only a few steps to set up your unique, branded store
- **Static, personalized and variable data documents** – print buyers can upload documents or select from a catalog
- **JDF / JMF compliant job ticketing** for greater automation, speed, cost efficiency, and ease-of-use
- **Mobile-friendly** – intuitive online shopping experience from a desktop or mobile device
- **Integrated shopping cart** with credit card processing or billing options
- **Supports offline production** – use the same workflow for ad hoc VDP jobs
- **UPS and FedEx integration** – instant pricing and shipping slips
- **Flexible reporting** with detailed analysis of storefront sales and profitability
- **Supports an Adobe workflow** – create product templates using a familiar environment
- **Upgradeable to support cross-media**

Business Challenge

Print service providers are constantly challenged to lower costs and increase turnaround times while still providing excellent customer service. Shrinking margins and growing expectations make this a difficult environment to maintain healthy profitability. Increased competition between print service providers is quickly turning web-to-print into a competitive requirement rather than a differentiator.

Key Challenges Addressed by XMPie® StoreFlow™

- **Time consuming quoting**, with only a small percentage of quotes turning in to orders
- **Need for accurate order entry** from multiple sources
- **Repeat print jobs** require the same effort as new orders
- **Inefficient manual processes** slow down production and are prone to costly human error
- **Meeting customer expectations** to be able to submit and check orders online 24/7
- **Disparate workflows** waste time and increase costs
- **Missed opportunities** up-selling and cross-selling to existing customers
- **Desire to transform** into a marketing service provider promoting value-added services and products
- **Building brand awareness** to reach new markets
Print Servers/Controllers

Optimize your entire fleet of production printers with unparalleled flexibility, workflow operability, state-of-the-art color management and efficient job management—while enabling key workflows with our Xerox and partner digital front ends.

The Xerox FreeFlow Print Server’s drag-and-drop interface makes it simple to learn and easy to operate. Yet it still delivers advanced capabilities to enable variable data, enhanced color control, impositions support and maximum print engine productivity. FreeFlow Print Server delivers unmatched turnaround time for publishing and transactional applications and its ImageSmooth technology brings outstanding image quality at maximum speed.

Our industry partner, EFI, has also worked along with us to develop additional print server options to meet your unique needs. Their color calibration, job management, variable data capabilities and front end support perfectly complement your Xerox device.

Benefits for your business:

- Added support for Adobe PDF Print Engine workflow, enabling a true end-to-end, native PDF workflow
- Reduced training costs with a simple, intuitive drag-and-drop user interface that makes job submission easy for casual users as well as trained operators
- Increased revenue-generating potential of your Xerox digital press by enabling variable data capabilities, enhanced color control, and efficient job management
- Maximized print engine productivity with powerful job control that allows you to hold, interrupt, proof, reprogram, and forward jobs from the interface
- Automated queue management and job routing to local or remote printers
BARR Enterprise Print Server® (BEPS)

Overview
BARR Enterprise Print Server (BEPS) controls workflow, routes jobs, and manages print destinations simultaneously across the entire enterprise with a comprehensive view of all documents and printers. With BEPS, you can consolidate print from data centers, departments, and desktops to a single point and distribute the output to production, workgroup, desktop printers, and other destinations.

Key Features
- Automates queue management and job routing to local or remote printers
- Produces jobs automatically, or releases batches by destination or other requirements
- Receives files from a variety of sources, including Windows™ programs, TCP/IP hosts, mainframe, Unix™ machines, and network directories
- Manages and stores host resources and forms overlays
- Compresses data prior to encryption, eliminating redundant data and improving the robustness of encryption
- Reprints jobs without reprocessing at the source
- Processes jobs independently of one another with no arbitrary limits on the number of concurrent tasks

Business Challenge
Managing print jobs for an entire enterprise is complex. The available printers are often not used efficiently, slowing down printing times and wasting resources.

Key Challenges Addressed by BARR Enterprise Print Server® (BEPS)
- Need to install new printing equipment without making changes to existing applications
- No visibility to all available printers and upcoming jobs
- Increased cost and time wasted to reprint jobs
- Data security

North America
4500 NW 27th Avenue
Gainesville
FL
USA
Tel: 800-227-7797
Fax: 352-491-3141
http://www.barrsystems.com
Variable Data Publishing

Create personalized, high-value documents for your customers that are relevant to each individual recipient—while you realize unmatched throughput and print efficiency—with Xerox Variable Data solutions led by the FreeFlow® Variable Information Suite. You’ll get all the software components you need to offer a host of one-to-one applications that run at rated speeds through your Xerox equipment.

Add Xerox XMPie solutions and you’ll extend the power of your communications even further through unique and creative multimedia tools that enable marketing campaigns to go beyond print.

It has been shown that personalized, customized communications boost response rates, and that applies to transactional documents as well as promotional ones. Xerox has partnered with variable information experts to optimize the use of data and personalization within your existing transactional, transpromo or direct mail environment—print them at the fastest speeds. These partners will even show you how to produce these high-value applications more cost-effectively than ever.

To add an extra level of security to sensitive documents and reduce the risk of fraud, Xerox Variable Data solutions also include Specialty Imaging text effects such as MicroText, Glossmark® and InfraRed text. Specialty Imaging Text effects are a unique feature enabled by the FreeFlow VI suite and can help prevent counterfeiting of documents such as coupons or event tickets as well as enhance visual interest in your jobs.

Benefits for your business:

- Delighted customers with dynamic, personalized documents that grab more attention and generate better results
- Streamlined operation, by leveraging one set of tools to support all of your variable applications - hardcopy print or electronic color or monochrome, Xerox or non-Xerox print devices
- Greater design flexibility to use variable data in images, graphics, and messages to grab and hold your target’s attention
- Increased productivity to produce more jobs by eliminating pre-composition and delivering variable data pieces at the fastest possible speed
- Reduced costs and freed-up resources with a pre-configured, integrated transactional solution—less programming, less setup time, less labor and less opportunity for error
FreeFlow™ Variable Information Suite

Overview

The key to success in any marketing campaign is the ability to capture the attention of your potential customers. What better way to do that than personalization? The Xerox FreeFlow Variable Information Suite of variable data tools will allow you to personalize your communications quickly, cost-effectively, and automatically.

Key Features

- **VI Design Express**, an Adobe® InDesign® plug-in, is used to generate variable data applications driven by delimited or XML promotional data. Applications can include variable text, images and layers, barcodes and powerful conditional logic. Output formats include PDF, VPC and VPP. Buy VI Design Express online.
- **VI Design Pro** is an advanced tool that can unleash the productivity of your staff as they provide sophisticated and complex variable data applications such as transactional documents (bills, statements, policies). Buy VI Design Pro online.
- **VI Compose** is a robust composition tool that resides on your printer and constructs your jobs with optimum efficiency. VI Compose utilizes dynamic document construction, merging data and resources at the RIP, eliminating the need for time-consuming pre-composition. VI Compose supports Xerox PS RIPS and FreeFlow™ Print Server APPE RIP.
- **VI eCompose** is a scalable system that can seamlessly compose PDF files from the same data you send to print. VI eCompose supports PDF interactive features, web job submission for use in SaaS environments, and Adobe job security options. It creates master and optional child PDF files and provides a powerful dispatch module to move jobs to the next step in your workflow process (CRM, archiving, etc.). PDF files generated by VI eCompose can also be printed to any Xerox PS or APPE RIP.
- The VI Suite components can enable Xerox specialty imaging text, which provides easy and affordable ways to add unique features to your documents. Download specialty imaging fonts.

Business Challenge

In today’s competitive business world, companies are turning to personalized communications that deliver unique messaging relevant for each recipient to increase customer loyalty and to expand their customer base. Without the right tools, this is a time-consuming, costly prospect.

Key Challenges Addressed by FreeFlow™ Variable Information Suite

- Customers have strict requirements for quality, turnaround, and price
- Document design, file preparation, composition, and output are time-consuming
- Dedicated composition servers are expensive
- Multiple output formats are needed: print, PDF, electronic, etc.
XLPrint PARIS Enterprise

**Overview**

Paris® software is a low-cost Windows-based solution that can assist customers in moving from their current fragmented creation and production systems of document development to an optimized workflow. The solution pays for itself and increases productivity immediately. PARIS software is a user-based document creation and output management system that enables organizations and service providers to produce and maintain transactional documents of any type to print, email, fax, and archive. PARIS is designed for rapid deployment of applications and rapid return on investment.

**Key Features**

- **WYSIWYG** (what you see is what you get) in real time for re-composition of transactional documents
- Secure web access for job management
- Production Spooler running as a service to automate the flow of documents into and out of the Paris system
- Conditional Rules for personalized text and optimized output
- Importing of dynamic charts, graphics, barcodes, signatures, Windows™ applications and images
- Multi-channel delivery – print (PS, PCL, Native PDF), email, fax, Electronic Document output
- Supports VMWare

**Business Challenge**

Change is constant in today’s business. The ability to change transaction documents rapidly and deploy them instantly via changing media is the key to keeping pace with your desire for growth and cost saving.

**Key Challenges Addressed by XLPrint PARIS Enterprise**

- **Wasting time, money and resources**, due to inefficient document formatting and document output management system
- **Loss of customers** due to the lack of effective communications
- **Lack of new business** due to the inability to produce cross marketing communications from existing host data
- **Lack of competitive edge** caused by poor processes related to poor document design
- **High DSO** due to poor design or inefficient document production
- **High cost of postage** due to inability to pre-sort postal communications upstream before print process
- **High cost of document distribution** due to inability to distribute and print locally or web publish
- **Effective use of color** in business documents to maximize the return on the document
- **Over-consuming natural resources** due to poorly designed transaction documents

Europe

http://www.xlprinteurope.com

North America

http://www.usa.xlprint.com
Overview
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- **Building brand awareness** to reach new markets

Global
http://www.xmpie.com
Web to Print

Imagine the increased productivity and profitability your print shop could see if it were up and running 24/7, even with no one there. Xerox Web-to-Print solutions can help make that a reality.

Xerox Web-to-Print allows you to offer customers a seamless online ordering experience through a browser-based online service portal, giving them the convenience to place and track a print job anytime from anywhere. With XMPie StoreFlow, customers can even add personalization, so you become a true partner in helping to make their communications more relevant and impactful. StoreFlow brings you a fully automated workflow and back-end production management that can expand your customer reach and enable you to be open for business around the clock.

Adding Web-to-Print capabilities to your shop not only makes it easier for customers to place, track and reprint orders, it also boosts productivity from start to finish. Through our partnerships we can also enable you to automate job scheduling, imposition and bindery finishing for an end-to-end touchless printing process.

- Improves productivity with a streamlined, total-fulfillment solution with automatic job routing, touchless workflow and automated decision making
- Optimizes print shop operations while enhancing customer service
- Enables you to take on more projects and produce them more efficiently
- Boosts revenue and frees staff from devoting time on manual processes
Overview

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Global

http://www.xmpie.com
Office Workflow Solutions
Device management

Simplifying device management across your business—while improving visibility into real-time printer status—not only frees up IT resources, but improves office productivity throughout your business.

Xerox device management solutions provide system administrators with a centralized view and management capabilities in any environment. Through a single dashboard administrators can see usage metrics and are also alerted to conditions that can cause downtime, such as low paper or toner.

To further relieve the device management burden on IT staff, Xerox has developed global print driver solutions, on only one driver is necessary to connect users to a variety of Xerox printers and MFPs.

Benefits for your business:
• Centralized printer setup enables system administrators to install, configure and view settings for all network protocols
• Reduced costs through greater visibility into printer usage to optimize device deployment
• Improved productivity when users are able to connect to devices without IT assistance
• Automated meter reads, supplies replenishment and remote diagnostics ensure invoices are accurate and printers stay up and running, without IT intervention
ASPColorManagement by CMI

**Overview**

Businesses need to achieve constant and assured color output as part of their overall successful business strategy. ASPColorManagement offers Cloud/SAAS based color management solution for quality, productivity and workflow efficiencies. This solution helps Xerox customers retain and expand their success, without needing complex software or costly investment in staff training. ASPColormanagement.com is revolutionary in end user ease of use coupled with state-of-the-art “in the cloud” technology, giving another strong advantage to any Xerox customer in today’s market.

**Key Features**

- Manage multiple color devices across the enterprise
- Simulate brand colors with the most accurate results to conform to company branding
- Process Corrected Aims allow all print processes to be checked to theoretical, predicted or base line output
- Unique TRC builder to get multiple engines inline via linearization
- Lowest Common Denominator and Proofing Profiles create ICC profiles on the fly with gamut reduction of total environment
- Device Link Profiles - inclusive preserve functions
- Multi Color Process Printing (5-8 color) creates Pantone® libraries for multi color printers
- Supports Windows and Mac platforms

**Business Challenge**

Printed communication needs to be in the highest quality and brand colors need to be accurate. Our color management solution can help you with that, but can be complex and require high investments in software and training/consulting.

**Key Challenges Addressed by ASPColorManagement by CMI**

- Need for repeatable and predicable color quality, across different machines
- Wasted paper and ink due to operator trial and error
- High IT costs
- Offset simulation – full color match is not needed but it must look like offset
- Toner reduction for cost savings
- Color management across multiple devices

Global

http://www.cmicc.com
FMAudit Viewer USB

Overview
FMAudit Viewer USB allows you (channel partners, system integrators, and resellers) to perform a quick and easy snapshot, or Rapid Print Assessment™, of the print, copy, fax, scan and color devices on your customer’s network. You can achieve this with limited network experience, without having to install any software, and with little or no customer IT support.

Key Features
- **Rapid Assessment** and Periodic Meter Reading Collection
- **For sales representatives and resellers**, like you
- **Easy to use** – just insert, launch, save, and remove
- **Unobtrusive** – no need to install software on the customer’s network
- **Strong ROI** (return on investment)
- **Data retrieved** includes:
  - Device location
  - Manufacturer
  - Model
  - Serial number
  - Description
  - Total pages
  - Volume
- **Produce multiple reports** reports and/or export data back at your office with just one click
- **Direct import** of pre-formatted data into Xerox Office Productivity Advisor (XOPA)
- **Channel partners**, system integrators and resellers are for whom FMAudit Viewer is intended (this is not an end-customer solution)

Business Challenge
You waste too much time performing manual printer monitoring audits and meter readings of the devices your customers use. Plus, the audits are a disruption to the customer’s network.

Key Challenges Addressed by FMAudit Viewer USB
- Print quantity increasing
- Print strategies evolve
- Device data unknown (quantity, type, utilization, costs)
- Competition increasing
- Product commoditizing
- Price erosion
- Margin compression

Global
http://www.fmaudit.com
Xerox CentreWare™ for CA NSM

Overview
Xerox CentreWare for NSM is a time-saving printer management software for simple administration of Xerox printers and multifunction printers within the Computer Associates NSM network management toolset.

Key Features
- Discover and identify all Xerox printers and multifunction printers on your network with recognizable icons
- Color-coded device status automatically changes to reflect printer status in each view
- Access the embedded web server of your device through the icon displayed in the Xerox Agent
- A single, custom view of all the Xerox devices on your network
- Integrate full Event Management features of CA NSM such as Problem Management and Advanced Help Desk
- Enable unsolicited feedback for device events using SNMP trap-capable registration (for example, machine out of toner)
- New CA NSM browser interface is supported
- Launch Xerox CentreWare Web or Xerox Device Manager from the CA NSM interface
- Language support in English, German, Spanish and Portuguese

Business Challenge
IT organizations supporting network printers and multifunction printers without central printer management can suffer from inefficient use of resources, higher operational costs, and lack of control over assets.

Key Challenges Addressed by Xerox CentreWare™ for CA NSM
- Higher operational costs and IT inefficiency without central device management
- Lost user productivity when print devices can’t be managed within the CA NSM environment
- More downtime when alerts and device status are not available

Global
http://www.xerox.com

Workflow Solutions Catalog 2014
Xerox CentreWare™ for HP OpenView™

Overview
Xerox CentreWare for HP OpenView is printer management software that allows you to increase IT efficiency through central management of Xerox network printers and multifunction printers within HP OpenView NNM network management toolset.

Key Features
- Discover and automatically identify Xerox printers on your network with recognizable icons
- Manage the Xerox devices discovered on your network in a single “Xerox Printers” map
- Color-coded device status automatically changes to reflect printer status in each view
- Access the embedded web server of your device through the icon displayed in the Xerox Agent or through a menu item in the tools menu of the HP OpenView GUI
- Launch Xerox CentreWare Web or Xerox Device Manager from the Unicenter interface with focus on the selected Xerox device
- Integrate with the features of HP OpenView NNM to provide status and notification to HP OpenView NNM users about Xerox devices
- Enable unsolicited device feedback for events using SNMP trap registration
- Integrated Help menu
- Install and compile Xerox MIB into HP OpenView NNM

Business Challenge
Without real-time printer status and central printer management, IT administration of network printers and multifunction printers can lead to inefficient use of resources, downtime, and higher operational costs.

Key Challenges Addressed by Xerox CentreWare™ for HP OpenView™
- Higher operational costs, inefficient use of resources, and when devices cannot be centrally managed
- Loss in user productivity due to IT inability to manage print devices within HP OpenView NNM environment
- More downtime when device status is unavailable

Global
http://www.xerox.com
Xerox CentreWare™ for IBM Tivoli® NetCool®/OMNIbus and Tivoli® Network Manager

Overview
Xerox CentreWare for IBM Tivoli NetCool/OMNIbus and Tivoli Network Manager is device management software that provides simple administration of Xerox products within the IBM Tivoli Netcool/OMNIbus and Tivoli Network Manger network management toolsets.

Key Features
Key Features for CentreWare device manager in Tivoli Netcool/OMNIbus environments
- A single, custom view of all the discovered Xerox device alerts on your network in a single Xerox Alert View
- Xerox printer alerts provide status and notification to OMNIbus users about Xerox devices via the customized Mt-Trap probe
- Trap registration for Xerox devices via Trap registration menu item
- Enables unsolicited device feedback using automatic SNMP trap registration with SNMP trap-capable Xerox devices
- Polling configuration menu allows the user to set the polling frequency to control network traffic
- Integrated help menu

Key Features for CentreWare in Tivoli Network Manager environments
- Automatically discovers and identifies (supported) Xerox printers/devices on your network and presents them as icons
- Color-coded device status automatically changes the color in the printer icon to reflect the printer status
- Access the embedded web server of your device through the icon displayed in the Xerox Printers Class
- A single, custom view of all the discovered Xerox devices on your network in a single Xerox Printers Class
- Xerox printer alerts provide status and notification to ITMN users about Xerox devices via the customized Mt-Trap probe
- Trap registration for Xerox devices discovered in Tivoli Network Manger
- Enables unsolicited device feedback using automatic SNMP trap registration with SNMP trap-capable Xerox devices
- Installs and compiles Xerox MIB into IBM Tivoli Network Manger
- Integrated help menu

Business Challenge
More IT organizations are facing the high cost of managing print and multifunction devices in IBM environments. They are turning to central device management through Xerox provided snap-ins for IBM Tivoli Netcool/OMNIbus and Tivoli Network Manger.

Key Challenges Addressed by Xerox CentreWare™ for IBM Tivoli® NetCool®/OMNIbus and Tivoli® Network Manager
- **Higher operational costs** and inefficient use of resources when devices cannot be centrally managed
- **Loss in user productivity** due to IT inability to manage print devices within Tivoli environment
- **More downtime** when alerts and device status are unavailable
Xerox CentreWare™ for IBM Tivoli® NetView

**Overview**

Xerox CentreWare for IBM Tivoli NetView is device management software that provides simple administration of Xerox products within the IBM Tivoli NetView network management toolset.

**Key Features**

- **Automatic discovery** and identification of (supported) Xerox printers/devices on your network and presents them as icons
- **Color-coded device status** automatically changes the color in the printer icon to reflect the printer status
- **Access the embedded web server** of your device through the icon displayed in the Xerox Printers SmartSet
- **A single, custom view** of all the discovered Xerox devices on your network in a single Xerox Printers Smartset
- **Full integration with the features of IBM Tivoli NetView** and the Event Browse; provides status and notification to NetView users about Xerox devices
- **Forwards printer events** to the TEC to allow administration from a single network management tool
- **Enables** unsolicited device feedback using automatic SNMP trap registration with SNMP trap-capable Xerox devices
- **Launch Xerox CentreWare Web** or Xerox Device Manager from the NetView interface
- **Installs and compiles Xerox MIB** into IBM Tivoli NetView
- **Integrated help** menu

**Business Challenge**

More IT organizations facing the high cost of managing print and multifunction devices in IBM environments are turning to central management through Xerox provided snap-ins for IBM Tivoli NetView.

**Key Challenges Addressed by Xerox CentreWare™ for IBM Tivoli® NetView**

- **Higher operational costs**, inefficient use of resources, and when devices cannot be centrally managed
- **Loss in user productivity** due to IT inability to manage print devices within Tivoli NetView environment
- **More downtime** when alerts and device status are unavailable

Global

http://www.xerox.com
Xerox CentreWare™ for Microsoft Operations Manager™

Overview
Xerox CentreWare for Microsoft MOM is network printer management software that provides simple administration of Xerox printers and multifunction printers within Microsoft Operations Manager.

Key Features
- **Discover** and identify all Xerox printers on your network and populate the MOM database
- **Color-coded device status** automatically changes to reflect printer status in each view
- **Access the embedded web server** of your device through the icon displayed in the Xerox Agent
- **Supports all Operator Console views** to easily manage the Xerox printers and MFPs on your network
- **Provides full integration** with the features of MOM 2005 and the use of Management Packs, Administrator and Operator console
- **Enables unsolicited device feedback** for events using SNMP trap registration

Business Challenge
IT organizations supporting network printers and multifunction printers without central network printer management can suffer from inefficient use of resources, higher operational costs, and lack of control over assets.

Key Challenges Addressed by Xerox CentreWare™ for Microsoft Operations Manager™
- **Inefficient use of IT resources** when devices cannot be centrally managed
- **Lost user productivity** due to inability to manage print devices through MOM
- **More downtime** when alerts and device status are not available

Global
http://www.xerox.com
Xerox CentreWare™ for Microsoft System Center Operations Manager™

Overview
Xerox CentreWare for Microsoft SCOM is a device manager software application that provides the ability to identify, view, and centrally manage Xerox network printers and multifunction printers within Microsoft System Center Operations Manager 2007.

Key Features
- **Printer discovery**: Provides the identification of Xerox printers on your network and populates the SCOM database.
- **Color-coded device status**: Automatically changes the status and color in the printer icon to reflect the printer status in each view. Events and alerts are also available in the Operator console.
- **Access to the printer embedded web server**: If your printer contains an embedded web server, you can easily access it through the icon displayed in the Xerox Agent.
- **Supports all Operator Console views**: Manages the Xerox printers on your network by displaying all the discovered Xerox printers in a folder in any available Operator console view.
- **Full integration with the features of SCOM 2007**: Provides full use of Management Packs, Administrator and Operator console to ease management process.
- **SNMP trap registration**: Using SNMP trap-capable Xerox devices enables unsolicited device feedback for device events (for example, machine out of toner).

Business Challenge
CentreWare for Microsoft SCOM addresses specific customer needs for those IT administrators who use Microsoft System Centre Operations Manager.

Key Challenges Addressed by Xerox CentreWare™ for Microsoft System Center Operations Manager™
- **Inefficient use of IT resources** when one system cannot manage all output devices.
- **Lost user productivity** due to IT inability to effectively support Xerox devices through SCOM.
- **More downtime** when alerts and device status are not available.

Global
http://www.xerox.com
Xerox CentreWare™ for Novell NDPS™

Overview
Administrators can reduce hassles for network printer management of Xerox network printers and multifunction printers in Novell’s NDPS environment through the use of a Xerox snap-in for Novell’s iManager for OES and a Xerox snap-in for Novell’s NWAdmin for NetWare 5.x and 6.5.

Key Features
- **Snap-in for the Novell NWAdmin tool** for use with NetWare 5.x and 6.5 operating systems
- **Snap-in for the Novell iManager tool** for use with OES 2.x
- **Easily manage** Xerox print devices from within Novell’s NWAdmin and iManager tools
- **Real time** printer and job status
- **Supports IP and IPX networking**
- **Fast and easy installation** wizard connects Xerox print devices to a Novell NetWare network
- **No individual print driver installation** is needed because the proper print is downloaded when users connect to a printer; printer objects are automatically created in the NDS Tree
- **Netware cluster environment** support
- **SNMP Community Name** string support
- **Install Xerox print drivers** to one or more Novell servers at one time

Business Challenge
Businesses and IT organizations handle network printer management without real time status or the ability to centrally update or install drivers can lead to inefficient use of IT resources, increased operational costs, and user downtime.

Key Challenges Addressed by Xerox CentreWare™ for Novell NDPS™
- **Inefficient use of IT resources** due to lack of central network printer management tools
- **Lost user productivity** when real time printer status is not available
- **More downtime** when print drivers are not loaded onto print servers

Global
http://www.xerox.com

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Global
http://www.xerox.com
Xerox CentreWare™ MC

Overview
Xerox CentreWare MC, a snap-in to Microsoft Management Console (MMC), provides easy printer management by finding printers through network discovery and managing them via a link to the printers' embedded web server. MMC is an extensible, common console framework for management applications. MMC is automatically installed with Windows 2000. For Windows NT4, MMC is a separate software application that can be installed from Microsoft’s website. MMC itself does not provide any management behavior, but it provides a common environment for snap-ins, which will be written by both Microsoft and ISVs. Snap-ins provide the actual management behavior. The MMC environment enables seamless integration between snap-ins, even those provided by different vendors.

Key Features
- Printer Discovery: Xerox CentreWare MC provides the automatic discovery of supported network printers/devices that have an embedded web server.
- Faultless Printer Install: Launch Microsoft’s Add printer wizard to install a printer.
- Group Management of Multiple Vendor Devices: Manage Xerox and non-Xerox devices in one common framework.
- Xerox CentreWare MC makes use of the Microsoft Management Console (MMC) as the framework for interface functionality.
- Xerox CentreWare MC has Electronic Help available at all times by simply pressing F1 or clicking the Help button.

Business Challenge
It is difficult for IT administrators to manage the escalating complexity of multiple output devices from multiple vendors. They need an easy-to-use tool that helps them discover printers and multifunction printers and manage them on the network, regardless of the device’s manufacturer.

Key Challenges Addressed by Xerox CentreWare™ MC
- Manage a diverse fleet of multi-vendor output devices
- Stay on top of device status
- Increase productivity
- Reduce costs
- Ensure security

Global
http://www.xerox.com
Xerox CentreWare™ Web

Overview
Xerox CentreWare Web gives you added productivity advantages you might not expect in device management. This innovative, web browser-based software tool installs, configures, manages, monitors, and reports on networked printers and multifunction devices in the enterprise – regardless of manufacturer – and it’s free!

Key Features
• Features that improve productivity
  ◦ Remotely configure printers and multifunction devices.
  ◦ Manage many printers as if they were one with group-based management function.
  ◦ Check device status throughout the enterprise.
  ◦ Proactively monitor device status receiving alerts on printer status and problems, allowing everyday issues to be resolved before users experience down-time.
  ◦ Troubleshoot problems.
• Features to reduce costs
  ◦ Track print usage by user and group to facilitate usage policies and ensure that devices are deployed to provide the best fit throughout the organization.
• Features to help ensure security
  ◦ Centrally manage and administer critical device settings to ensure consistent and correct implementation of security policies and procedures.

Business Challenge
IT administrators are faced with the challenge of continuously managing a diverse fleet of multi-vendor output devices, including discovery, tracking usage, monitoring status, updating software configurations, deploying driver updates, managing supplies, and reporting on the overall infrastructure. They need a comprehensive, easy-to-use tool that does all this and more.

Key Challenges Addressed by Xerox CentreWare™ Web
• Increase productivity
  ◦ Manage and report on all of the networked SNMP printers and multifunction devices across the entire enterprise – regardless of manufacturer.
  ◦ Centralize printer set-up and enable system administrators to install, configure, and view the settings for all network protocols, simplifying the task of integrating devices.
  ◦ Generate consistent information from databases and systems that is comprehensive, accurate, and easy to understand.
• Reduce costs
  ◦ Track printer usage and utilization levels and optimize the deployment of assets.
  ◦ Reduce service calls and increase the efficiency of output fleet management.
• Ensure security by centrally managing security-critical device settings.

Global
http://www.xerox.com
Overview
Adding the Xerox Global Print Driver™ to your workplace means less IT involvement and less hassle for end users. There’s no need to download individual printer drivers for every device in your office. The Xerox Global Print Driver™ is a truly universal printer driver that lets you print to virtually any printer or multifunction printer – even to those made by other manufacturers.

Key Features
- Lets IT managers qualify, deploy and manage all print devices on the network using a single driver
- Greatly simplifies replacing or updating network print devices. Just plug in the new device and give it the same IP address as the old printer (or redirect the port). The Global Print Driver automatically discovers the device and updates users’ feature options. No requalification or reinstallation necessary.
- Fast and easy installation of new devices improves IT efficiency
- Truly universal: supports Xerox and non-Xerox printers, PCL and PostScript
- Quick installation: users can immediately use the driver without requiring IT assistance
- User interface shows most-used features on the first tab, so users can easily find and select printer options
- Easy to use across an enterprise
- Forward compatible with future Xerox products, meaning you don’t need to upgrade your drivers when you add new equipment to your fleet
- Built-in, online help assists users with troubleshooting and support for Xerox products worldwide, in 26 languages
- Dynamic pre-configuration allows IT administrators to change “pushed” driver settings without re-installing drivers or breaking certification
- Password Manager organizes multiple passwords (for features like Secure Print) on different Xerox devices
- Earth smart features let you configure a variety of paper saving features on your Xerox product in one convenient place. For instance, Print Job ID prints job/user information in the margin of the first page to eliminate costly and wasteful banner pages

Business Challenge
Traditionally, to send jobs to a printer or MFP, a different printer driver was required for each device. The burden often fell on IT administrators to set up, manage and configure drivers.

Key Challenges Addressed by Xerox Global Print Driver™
- Multiple drivers clutter users’ systems
- Lost productivity due to IT administrators and users learning new interfaces for each printer driver
- Increased frustration caused by lost productivity
- Onus is on IT administrators to qualify, load and manage drivers and print queues for server-based workflows
- Onus is often on IT administrators to manage printer drivers on users’ local systems in peer-to-peer network environments
- Increased costs for companies due to added IT administration
Xerox Pull Print Driver

Overview
The Xerox Pull Print Driver allows users of popular “Pull Printing” solutions to use one single, configurable print driver for their printing needs with compatible Xerox products. This will simplify deployment and usage for both IT and customers who use solutions such as Xerox Secure Access, Equitrac Office, and YSoft SafeQ.

Key Features
- Lets IT managers qualify, deploy and manage all supported print devices on the network using a single driver in a Pull Print environment
- Quick installation: users can immediately use the driver without requiring IT assistance
- Easy to use across an enterprise
- Forward compatible with future Xerox products, meaning you don’t need to upgrade your drivers when you add new compatible equipment to your fleet

Business Challenge
Traditionally, to print a printer or MFP, a different printer driver is required for each device. The burden often falls on IT administrators to set up, manage and configure each driver.

Key Challenges Addressed by Xerox Pull Print Driver
- Multiple drivers clutter users’ systems
- Multiple print queues for compatible printers cause confusion and extra IT work
- Extensive testing needed to determine which print driver to use in a Pull Print Group
- Lost productivity due to IT administrators and users learning new interfaces for each printer driver
- Increased frustration caused by lost productivity
- Onus is on IT administrators to qualify, load and manage drivers and print queues for server-based workflows
- Increased costs for companies due to added IT administration

Global
http://www.xerox.com
Cost control, security, and authentication

More control for your office. More focus on your bottom line.

Do you know what you spend on creating your office documents? It can be as high as 6% of your annual revenue. A solid cost control solution can help you track usage, set limits, and charge document printing costs to internal departments or external clients. You benefit from lower printing costs and a higher return on investment for your printers and multifunction printers (MFPs).

Document security management can also be a mystery. Think for a moment about the information held within your documents that are created on a daily basis. This critical information is the backbone of your business. Our document security solutions can help you keep this information where it belongs – inside your organization. By requiring users to log in to your MFPs, you ensure that only authorized users are accessing your information. You can also connect the log-in procedure to existing building access or student ID cards, making our document security solutions easy to integrate with your existing resources.

Xerox takes reducing your printing costs and enhancing your document security seriously. That’s why we offer features like Auditron and Xerox Standard Accounting built right in to our award-winning MFPs. These features allow you track usage and set job limits, enabling cost control and increased security from the first day of ownership.

And our cost control and document security solutions can also work together to make your office more green by eliminating stacks of unclaimed documents from your office printers and MFPs.

Your Business Challenges:
- Lowering your printing costs and routing jobs to the most cost-effective devices
- Increasing document security
- Tracking copying, faxing, and printing costs for internal charge-backs or external client billing
- Eliminating wasteful printing without impacting productivity
- Ensuring only authorized users are accessing your MFPs
- Making it easy for mobile workers to print and stay productive
- Increasing students’ satisfaction and convenience with printing while recovering / reducing costs
### Overview

Pcounter from A.N.D. Technologies is a cost control and tracking software solution that also includes secure print capabilities when matched with Xerox EIP-enabled MFPs. Pcounter is highly scalable and can be easily integrated into your IT infrastructure.

### Key Features

- **Track and log** how printers and copiers are being used and by whom
- **Accounting** by user, department, client code or device
- **Quota management** for education, so a given credit can be allocated to students
- **ePayment** so students can reload their Pcounter account online
- **Rules based printing** so print behavior can be managed (who can do what on which device)
- **Reporting** and history can be saved as HTML, CSV, or formatted text and can be directly launched into Excel or web browsers, and can be sent by email
- **Client and project billing**, with support for client and sub-code (2 level billing)
- **Scalability** making it possible to use Pcounter in small offices or businesses with multiple locations
- **Integration** with 3rd party databases such as ERP systems and support for current IT infrastructure
- **Extensible Interface Platform** capable Xerox devices enable these Pcounter features:
  - Secure print allows users to release their print jobs securely at any EIP-enabled device
  - Control of user ID and quotes before access to device
  - Track and log all activity on the device
  - Project/client code can be typed in on the Xerox MFP’s user interface
  - No additional hardware is needed because user ID and billing code entries are made directly on the Xerox MFP’s user interface

### Business Challenge

Knowing your cost to print and copy is the first step to controlling it. You know how much your travel budget is and how to control it, and the same should apply to your (potentially larger) copy and print costs. It’s critical to know where the money is spent today so you can control these costs in the future.

### Key Challenges Addressed by A.N.D. Pcounter

- **Wasting resources** due to ineffective printing and copying
- **Knowledge** about your current cost of document management
- **Awareness** of how much you spend on printing
- **Using color** where it’s not needed
- **Optimizing** the use of your existing devices
- **Recovering cost** wherever possible (Client Billing or Academic)
- **Increasing productivity** by printing at the most appropriate device
- **Minimizing cost** with rules-based printing, such as auto delete of duplicates
- **Security** so jobs only are released and picked up by the owner

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Global

http://www.andtechnologies.com

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Pcounter from A.N.D. Technologies is a cost control and tracking software solution that also includes secure print capabilities when matched with Xerox EIP-enabled MFPs. Pcounter is highly scalable and can be easily integrated into your IT infrastructure.
Equitrac Express®

**Overview**

Equitrac Express print management software for colleges, universities, K-12 schools and libraries reduces the costs and complexities of managing print environments while ensuring users can print what they need, when they need it. This intelligent print management solution provides control, convenience, and choice to fully support evolving user requirements while reducing IT complexities.

**Key Features**

- **Software-based capture, cost allocation, and reporting** of every document produced on every device across campus or throughout a district
- **Easy, automatic, enforcement** of student print quotas
- **Follow-You Printing™** with Secure Document Release to eliminate wasteful unclaimed printing and protect confidential documents such as tests and student records
- **Support for all payment methods**: Smart or magnetic stripe stored-value cards, campus card systems, local network print accounts, and cash
- **Terminal data collection and PayPal** capability to track and recover print costs where no network connection is available
- **Definable print rules** and least cost routing
- **Xerox device-embedded** and terminal-based solutions available
- **Standards-based, vendor-neutral**, unified and centralized system for print network management and complete cost recovery
- **I-Queue** allows the selection of one print queue and universal driver for all jobs, to be securely released at an MFP, regardless of type at any location on the network
- **With web-based System Manager**, administrators can quickly and easily keep user and department account lists and billing codes up to date via the internet
- **Mobile Web** function lets users release documents from mobile devices
- **Capture and Send** allows users to capture paper-based information and transform and route it to various destinations

**Business Challenge**

You have certainly seen recycle bins full of wasted paper, unused prints, and multiple copies of the same document. Even worse is finding entire books or web sites printed for free and then left unclaimed in the output tray.

**Key Challenges Addressed by Equitrac Express®**

- **Wasteful, unnecessary and unclaimed output** due to easy access to supposedly free printing
- **Rising print costs** take limited resources from important programs and student services
- **Students’ personal information** or upcoming exams could be exposed at unattended at remote printers
- **Walk-up patrons** and campus guests need convenient, private access to copiers, without staff having to play cashier
- **Color equipment is easily misused**: color output is not easily tracked for cost reporting or charging
- **High level of service** is expected by campus community
- **Lack of information** on actual print use leads to over-purchase or inefficient placement of equipment

Global

http://www.nuance.com


ScanFlowStore: www.scanflowstore.com

Equitrac: www.nuance.com/for-business/by-product/equitrac/index.htm
Equitrac Office®

Key Features
- **Track** how printers and copiers are being used and by whom
- **Analyze** which devices are being over- or under-utilized and recognize peak usage periods
- **Allocate** expenses (bill-back) by department, cost center, project, or client
- **Control** who can use certain devices, how they use them, and how much they use them
- **Integrate** seamlessly into your current IT infrastructure. Works with all your networkable printers, copiers, and multifunction devices
- **Scale** from small, single-user sites up to multi-location enterprises with thousands of devices and users
- Extensible Interface Platform-capable Xerox devices enable these Equitrac Office features:
  - **Secure, mobile printing** allows users to release their print jobs securely at any EIP-enabled device
  - **No additional hardware** is needed because user ID and billing code entries are made directly on the Xerox user interface
  - **Monitor, measure, and manage printing costs** to enforce color quotas and other print/copy rules as well as to track and report on usage costs by individual, department or other user grouping – all by leveraging the same user ID data utilized to access your Xerox device
- **I-Queue** allows the selection of one print queue and universal driver for all jobs, to be securely released at an MFP, regardless of type at any location on the network
- With **web-based System Manager**, administrators can quickly and easily keep user and department account lists and billing codes up to date via the internet
- **Mobile Web** function lets users release documents from mobile devices
- **Capture and Send** allows users to capture paper-based information and transform and route it to various destinations

Business Challenge
Discovering on how much your organization spends on printing and copying is essential to managing the costs of doing business and increasing return on investment (ROI). At the same time, you must keep productivity high to achieve the highest value.

Key Challenges Addressed by Equitrac Office®
- **Wasting time, money, and resources** due to inefficient printing and copying
- **Higher equipment expenditures** due to ineffective use of current equipment and overbuying of new equipment
- **Ineffective use of color** for jobs that don’t need it or for non-business purposes
- **Inaccurate distribution of expenses** due to unknown usage of equipment by various departments or cost centers
- **Breakdown in security** due to confidential or sensitive printouts lying around the office unclaimed
- **Lost productivity** through the use of cost control tools that are difficult to use, implement, and maintain
- **Draining IT support resources** with excessive printing-related calls to the help desk
- **Over-consuming natural resources** due to poorly managed print and copy output
### Overview

Equitrac Professional printer accounting software helps professional firms capture, allocate and recover all of their client-billable expenses. Equitrac Professional is available as both device-embedded and terminal-based software.

### Key Features

- **Software-based capture, costing and reporting** of all client-related expenses including copy, print, scan, fax, phone, research, courier and catering
- **Automatic, near real time, exchange** of client/matter and expense information with all leading time and billing (T&B) systems
- **Web-based exception editing** to review, correct or approve charges from anywhere
- **Page-by-page tracking and cost recovery** of color output
- **Follow-You Printing™** with Secure Document Release
- **Definable print rules** and least cost routing
- **Xerox device-embedded and terminal-based** solutions available
- **Crystal Reports XI report generator** with over 100 summary, detailed and total activity reports by network user and device
- **Standards-based, vendor-neutral**, unified and centralized, system for network printer management and complete cost recovery

### Business Challenge

Digital technologies are helping legal and professional firms to provide better client service. But many firms find modern technologies complex to manage and difficult to track, leading to increased costs and unbilled client expenses.

### Key Challenges Addressed by Equitrac Professional®

- **Inability to track** and allocate digital prints and scans as effectively as traditional copies and faxes
- **Users can be inconvenienced** by having to continually enter client/matter information
- **Incorrect billing codes** reduce billing speed and accuracy
- **Color equipment is easily misused**, color output is not easily tracked and billed
- **Client confidentiality** and attorney work-product can be compromised by documents left unattended at network printers
- **Lines at the copier or printer** drain billable productivity
- **Printers are largely unmanaged**
- **Lack of information** on actual print use leads to equipment over-purchase
- **Multiple proprietary systems and devices** do not work well together, driving up costs and complexity
Pharos Uniprint, Blueprint, and Omega

Overview
An Enterprise Print Asset Management solution from Pharos Systems enables you to make fact-based print and copy management decisions, illuminate your printing environment by exposing the hidden reality of uncontrolled printing costs, and to track and measure total enterprise print and copy expenditures, including equipment, maintenance, and supply costs.

Key Features
- **Print and Copy Accounting:** Tracks and records detailed information about users’ print jobs sent to any networked, local, or IP direct-connected printer or copier
- **Asset Optimization:** Obtain an accurate, complete, and real-time picture of print and copy spending and a measurement of cost-savings actions over time
- **Departmental Chargeback:** Measure printing and copying, and allocate charges back to employees, budget centers, and departments
- **Secure Print Release:** Keep important business and client information confidential via print management and print control
- **PrintHere:** Mobile users can print their jobs to the device closest to them, regardless of where they’re located
- **Informed Print:** Encourages responsible document output via popups that show users how much their printing will cost prior to releasing the job to the printer
- **Pay for Print and Copy:** Tracks and reports on printing and copying activity, maximizes cost recovery, and facilitates print monitoring, print tracking, and print security
- **Mobile Printing:** Provides easy printing services access to laptop users via a printer install package
- **Reserve and Access Lab PCs:** Automated computer reservation system that combines immediate and scheduled reservations to ensure orderly, equitable access to machines during times of peak demand

Business Challenge
Companies and higher education institutions routinely spend millions of dollars per year on the creation of paper documents. A typical Fortune 3000 business spends 1%-3% of its revenue on printing and copying. Yet most businesses and higher education institutions have no systems in place to track and control print and copy expenses.

Key Challenges Addressed by Pharos Uniprint, Blueprint, and Omega
- **Hidden costs of print/copy:** Print/copy costs are largely invisible, so most organizations have dramatically underestimated their costs and over-invested in spending
- **Uncertainty:** Companies and higher education institutions don’t know who, where, and how much they’re printing/copying
- **Inability to assign print/copy costs to individuals or departments:** Without the proper systems in place, print/copy costs are 100% absorbed by the business or higher education institution
- **Lack of user accountability:** Users print and copy massive amounts of jobs without ever being held accountable for the waste
- **Security problems:** Private documents are viewed by all when user authentication at the printer/copier isn’t present
- **Paper waste:** Annually, 40%-60% of printing and copying is discarded as waste
- **Unequal distribution of library PCs:** Equitable access to resources is absent without a system in place to control it

Global
http://www.pharos.com

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Print Audit 6

Overview
Print Audit 6 is a comprehensive print management solution that uses client-based tracking to analyze, reduce and recover costs associated with printing and plotting. The program can track printing to all networked, local and direct to IP printers.

Key Features
- Easy enterprise wide installation to any number of machines
- Tracks 100% of printing, including local, networked, USB and direct to IP
- Bullet-proof security that cannot be overridden
- Support for SQL or Access back-ends
- Client-based architecture for low network overhead
- Does not require a print server
- Easy and secure configuration from any workstation
- Network integration with Windows NT, Active Directory and Novell Directory Services
- Installation wizard

Business Challenge
Most organizations underestimate their printing needs and expenses by as much as 50%.

Key Challenges Addressed by Print Audit 6
- Without a print management solution, most companies find their printing costs are running out of control
- In a typical enterprise, printing and document production expenses are the third highest after payroll and rent
- Professional services firms typically calculate how much to charge for out-of-pocket expenses by manually tracking print volumes. Case studies show that up to 80% of billable prints/plots are missed using this method

Global
http://www.printaudit.com

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- In a typical enterprise, printing and document production expenses are the third highest after payroll and rent
- Professional services firms typically calculate how much to charge for out-of-pocket expenses by manually tracking print volumes. Case studies show that up to 80% of billable prints/plots are missed using this method

Overview
Print Audit 6 is a comprehensive print management solution that uses client-based tracking to analyze, reduce and recover costs associated with printing and plotting. The program can track printing to all networked, local and direct to IP printers.

Key Features
- Easy enterprise wide installation to any number of machines
- Tracks 100% of printing, including local, networked, USB and direct to IP
- Bullet-proof security that cannot be overridden
- Support for SQL or Access back-ends
- Client-based architecture for low network overhead
- Does not require a print server
- Easy and secure configuration from any workstation
- Network integration with Windows NT, Active Directory and Novell Directory Services
- Installation wizard

Business Challenge
Most organizations underestimate their printing needs and expenses by as much as 50%.

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Xerox Copier Assistant™

Overview
With Xerox Copier Assistant software, your employees – and the public – have easier access to the copying capabilities of Xerox copiers and multifunction printers. This assistive technology is an alternative to the standard touchscreen. Xerox Copier Assistant software helps everyone – especially people who are wheelchair users, blind or visually impaired – to easily program copy jobs and make copies.

Key Features
- **Improves accessibility** to copying features
- **Enlarged on-screen user interface** provides an alternative to the standard touchscreen user interface
- **Simplifies copying jobs** with easy-to-use, easy-to-program features
- **Embedded text-to-speech software** talks the user through the copying steps, including advanced tasks such as stapling, collating and two-sided copying, as well as indicating when doors are left open or if a paper tray is empty (only available in English)

Business Challenge
Providing employees and customers with disabilities access to multifunction devices can be crucial to the bottom line of any business.

Key Challenges Addressed by Xerox Copier Assistant™
- **Lost productivity** when users with disabilities cannot perform the copy functions they need to do their jobs
- **Section 508 compliance** for the employees of the US federal government
- **Lost revenue** and/or dissatisfied customers due to inability to provide copy services to those with disabilities

Global
http://www.xerox.com
Xerox Secure Access Unified ID System™

Overview
Xerox Secure Access Unified ID System integrates your Xerox multifunction systems with your existing employee/student ID PIN or badge providing a flexible and convenient authentication system. Allow your staff, employees or students to send documents to a centralized print server. Then at any multifunction printer on the network they’ll simply log in with a swipe of their magnetic or proximity ID card or their PIN to securely print their job. This easy and secure access to documents reduces the risk of leaving confidential information lying unclaimed on the printer. Secure Access is also IT-friendly as the automatic access card registration features allows new users to self-register their cards. The first time a new user swipes their card they will be prompted to link their card with Secure Access by entering their user account login. Once this is done, the card is associated with Secure Access and the user will have access to all associated multifunction printers.

Key Features
- **Card-based user identification** allows users to login at the MFP with their pre-existing identification card
- **Double your security** with our two-factor card-based identification option which adds a required pin/password login at the MFP
- **Follow-You Printing®** allows print jobs to be securely retrieved at any Secure Access-enabled device
- **Additional Follow-You Printing flexibility with Xerox Extensible Interface Platform (EIP)**-enabled devices include:
  - Users can choose the documents to be released or deleted from the print queue
  - Print and Save feature allows a user to release a pending print job, and retain for later reprint
  - Determine the number of copies desired
  - Obtain additional information about a pending print or fax job to help determine the user, when the job was sent, and what will be printed Learn more about EIP technology
- **One identification step** now logs the user into the device for all walkup device and network features
- **Personalized scan templates and automated workflows** are displayed at the device user interface based on the user’s credentials. This feature is available with select scanning solutions such as ScanFlowStore™

Business Challenge
In today’s regulatory climate, businesses need sophisticated ways of safeguarding their data. In addition, IT managers are looking for ways to protect the assets on their network. Multifunction systems are a logical place to secure networks and enhance document information security.

Key Challenges Addressed by Xerox Secure Access Unified ID System™
- **Trend towards increased security** to protect all devices on the network
- **Network-connected MFPs** are growing at a high rate
- **Increased network resources** are necessary to handle improved MFP capabilities such as network scanning or scan to email
- **Governmental and regulatory policies**
- **Rising document costs**
- **Doing more with less** – improving worker productivity
- **Trend towards printing forms on demand** instead of warehousing potentially outdated material

Global
http://www.xerox.com
Overview

YSoft SafeQ is an intelligent print management solution that extends the standard functionality of multifunction printers and improves your organization’s printing environment. YSoft SafeQ is a server-based application that enables you to monitor and control the entire print system. YSoft SafeQ tracks every print and copy — so you have a comprehensive overview of who is printing, what is printed, and which printers are used. And with YSoft SafeQ, you can get a wide variety of reports to analyze print operations, so you can optimize print resources to control costs and maximize convenience for users — and enabling your organization to reduce costs and achieve a return on investment (ROI) as high as 40%.

Key Features

- Control access and improve security
  - Prevent against unauthorized use of MFPs (multifunction printers)
  - Enable easy authorization, optimized for your organization’s print environment: PIN, magnetic/smart card, username/password
  - Improve convenience and security with the Mobile Print feature which enables users to print their jobs at any printer in your organization — after they authenticate
- Accurately monitor print, copy, and scan operations
  - Get a comprehensive overview of all operations performed on MFPs in a format that best suits your needs
  - Generate Green reports that track the savings to the environment — for example, savings in terms of reduced usage of water or timber, or lower CO2 levels
  - Use multilevel project accounting to control print costs by allocating and billing every printed or copied document to the respective client — a feature especially helpful for law firms and other project-based firms
- Increase efficiency and convenience for users
  - Set rights for individual users, roles, and departments to control print costs and make sure printers are used with maximum economy and efficiency. Allocated rights determine whether print jobs are printed in B/W or color and simplex or duplex.
  - Send print jobs from any location: car, airport, restaurant, or home. Mobile Print is revolutionary — liberating printing from requiring a computer or a connection to a local network.
- Manage scans
  - With one click, automatically send documents to your e-mail inbox or to a folder without having to search for or enter a name, address, etc.
  - Easily define advanced workflows

Business Challenge

Most organizations have no idea what they spend on document creation or how their printers are being utilized. This makes it very challenging to optimize the print environment and identify opportunities for reducing costs. YSoft SafeQ offers proven solutions to monitor and manage the print environment so you can optimize printer usage and implement cost controls.

Key Challenges Addressed by YSoft® SafeQ®

- Waste of resources through inefficient printing and copying
- Security vulnerability due to sensitive, unclaimed prints
- Loss of productivity through the use of complicated tools
- Waste of natural resources caused by lack of copy and print management
- Inability to accurately account, monitor, and report all operations made in your company’s print environment
- Absence of a central, Web-based console
Document management

Recent data shows that offices are burdened with more paper than ever, and that many offices struggle with ways to manage and organize their paper documents. Even when offices do have a process for scanning hard copies for electronic storage, the files are typically non-searchable pdfs, making it impossible to find business-critical information when it is needed.

Wouldn’t it be great to have a document management solution that:
• is easy-to-use, easy-to-setup and easy to implement company-wide
• can digitize documents and capture their metadata to make content searchable
• routes documents directly into the correct folder on your central repository for quick retrieval

Our office workflow solutions enable all these capabilities, and more, right at your multifunction printer (MFP). The Xerox suite of solutions turns your MFP into the on-ramp that makes your paper documents part of your digital workflow. Once scanned and stored, these digital documents can be accessed from either a desktop computer, the cloud or right at the MFP.

In addition, Xerox document management solutions help streamline processes outside your office environment. By scanning documents into your MFP, you can automatically connect your information to Xerox processing centers - getting data directly to the correct Xerox personnel to process your transactions. It’s not only fast, secure and easily traceable, helping you deliver better service to your customers.

Benefits for your business:
• Be more productive - with fewer steps and less time to make documents digital, searchable and accessible
• Reduce costs - by getting work done faster and with fewer errors and resources
• Improve transparency and compliance - by closing the leak in audit trails and ensuring document are easy to find and retrieve
• Share information better, company-wide - with uniform processes and centralized repositories as well as cloud repositories
• Support sustainability - using less paper and supplies
iXware Scanning Server

Key Features

- **Easy to store** Simply walk up to the MFP, select the appropriate scan template from the iXware client, answer the question(s) as defined by your organization and iXware will OCR the document and archive it digitally as a text-searchable PDF document on your network or in your business application for storage and processing.

- **Easy to retrieve** Because iXware stores the documents as text-searchable PDF files and other document formats, you can use Acrobat Reader or any desktop search engine to find the right document. You can search by metadata, such as the answers to the questions entered at the time of scanning, or you can search by content. A supplier name, a customer reference, an address field, an amount... anything will let you find the right document instantly.

- **Easy to integrate** Use iXware’s open standards philosophy to integrate with any business application (ERP/CRM/DM) without a connector. iXware Scanning gets your documents to where you need them, how you need them.

- **Easy to use** The user has a single interface on the MFP for scanning, faxing and emailing from the device. Email comes free with either iXware Scanning or Fax. It’s intuitive. It’s easy!

- **Easy to configure** The iXware scanning templates provide complete freedom to support your business process. Templates are easy to create and modify. Simply create the relevant questions for the user to answer. Answers can be manually input (alpha/numeric) or selected from database tables on the Xerox device.

- **Easy to expand** iXware Scanning can easily be expanded with other iXware modules with one plus one equaling more than two. A few examples:
  - Fax and email - Fax and/or Scanning functionality in a single solution and Xerox Extensible Interface Platform (EIP) user interface. iXware’s modular structure lets you combine now or add later. iXware Scanning’s OCR functionality adds value to the iXware Fax module by letting you store fax messages as text-searchable PDF files.
  - XML - iXware’s XML module lets you store scanned documents in business applications such as Document Management, CRM or ERP, but it also lets you generate fax messages from these applications. Use iXware to convert existing digital files on your network or in business applications to text searchable PDF documents.
  - Redundancy/Failover/Load Balancing - Deploy iXware’s redundancy options for mission-critical environments.

Business Challenge

More and more types of communications find their way to your organization. Businesses need a clear overview of all kinds of communication and must be able to manage them in order to maximize productivity, improve responsiveness, and reduce costs.
Key Challenges Addressed by iXware Scanning Server

- **Integration**: of paper documents into automated workflows and/or complete integration with ERP, CRM and DM systems.
- **Compliance**: Xerox and iXware can “close the leak” in the audit trail for scanning, helping organizations achieve compliance with Sarbanes Oxley, HIPAA, EU Directives, local legislation, ISO requirements and many others.
- **Archiving**: More and more organizations are coming to the realization that a paper archive is cumbersome, costly and ineffective. A digital archive is infinitely more practical and cost effective. iXware and Xerox convert paper documents into a digital format, making them part of the digital workflow and the digital archive.
- **Cost savings**: Organizations spend between 5% and 15% of the total company revenue handling documents. (source: IDC)
- **Case files**: Availability of accurate and up-to-date files is important to any organization. In some industries it’s mission critical. Lawyers, accountants, notaries, insurance companies and realtors are just a few examples.
- **Efficiency**: Through integration of iXware with Xerox MFPs, email applications, archiving solutions and business applications such as ERP and CRM, scanned documents become part of integrated business processes.
- **Transparency**: Centralization and digitization create uniformity of process as well as transparency.
- **Carbon footprint**: Manual hardcopy archiving of paper documents is costly and carries a vast carbon footprint: office space, paper, toner, duplication of documents for sharing, etc.
- **Retrieval**: of paper documents is time-consuming and often impossible.
RSA QDirect™

Overview
QDirect™ controls workflow, routes jobs, and manages print destinations across the entire enterprise by consolidating print from data centers, departments, and desktops to a single point and distributing the output to production, workgroup, desktop printers, and other destinations. QDirect is used to manage and manipulate jobs as well as direct workflow. Sample workflow enhancements include color splitting, job naming, conditional processing, chunking (break up a large job into smaller pieces so the printer can handle them), flow control, conditional routing, and transform (integration with MISPrint and IPDSPrint).

Key Features
- Automate queue management and job routing to local or remote production, midrange, and desktop printers and file servers
- Produce jobs automatically, or release batches by destination or other requirements
- Web interface to view detailed accounting information
- Integrates with third-party document accounting solutions, enabling enterprise-wide chargeback for both distributed and centralized printing
- Distributes jobs evenly across production printers via a Flood Control feature
- Enhances documents with a number of capabilities, including adding bar codes and banner pages
- Reprints jobs without reprocessing at the source
- Shows printer and job status (available from SNMP enabled printers)
- Multisite/partitioning
- Virtual statuses
- Color splitting

Business Challenge
Print centers today face enormous challenges to increase efficiency, quality, and satisfaction with fewer resources.

Key Challenges Addressed by RSA QDirect™
- Need to automate manual tasks that are tedious, time-consuming, costly and error-prone
- Requirement to control cost and reduce slow turnaround times
- Need a process for on-demand printing

North America
69 Cascade Drive
Rochester
NY
USA
Tel: 585-262-2690
Fax: 585-262-4808
http://www.rocsoft.com
Xerox DocuShare™

Overview
DocuShare is recognized as one of the most flexible, easy-to-use content management platforms on the market today. It enables diverse users to cost-effectively share, archive, and electronically process a wide range of business critical content. Employees, customers, constituents, and partners can securely and easily access and process information 24/7 from any Web browser.

Key Features
- **Business process automation**: Leverage digital workflows for a wide range of business processes, such as accounts payable, new employee onboarding, contract management, and annual student registrations. Cut processing time from days to minutes, improving efficiency, accuracy, and your bottom line.
- **Content management**: Enable authorized users to securely access, share, and automate critical business information from anywhere, at any time.
- **Governance**: Protect and retain important business information and gain visibility into who did what, when, with your content.
- **Intelligent capture**: Automate paper-to-digital migration and improve search accuracy with indexing and metadata.
- **Collaboration**: Ease of use and rapid adoption enables people to work together more efficiently.

Global
http://www.xerox.com

Workflow Solutions Catalog 2014
Overview

Xerox DocuShare Express is a web-based content management software solution designed for small to mid-sized businesses (SMBs). Now SMBs can benefit from this easy, award-winning software to manage paper and digital information in one central, secure repository. SMBs experience dramatic efficiencies and ROI using this flexible, affordable content management solution that seamlessly integrates with Xerox multifunction printers.

Key Features

- **Scan** paper documents into one central repository. DocuShare’s scan cover sheets send documents into specific folders to instantly organize, archive, and use the content.
- **Store** documents to protect them against accidental loss, including natural disasters or other business interruptions.
- **Share** the most current version of a document at any time with all team members, which speeds efficiency and compliance.
- **Search** and retrieve documents easily. DocuShare Express automatically indexes documents so everyone can find what they need in seconds.
- **Quick Install** process allows businesses to use it in less than one hour.
- **Trademark ease of use**, deployment, and administration with minimal training or IT support.
- **Integrate** with numerous multifunction printers and scanners.
- **Easy to upgrade** to DocuShare to add more users or for more sophisticated workflow or process automation.
- **Support and service** from DocuShare provides 24/7 phone and email support.

Global

http://www.xerox.com
Xerox® ConnectKey® for DocuShare™

Key Features
- Convert paper documents to flexible digital content for easy integration with your organization’s workflows
- Create text-searchable PDF documents; enter properties as you scan to automate filing or processing
- Perform one-button capture to DocuShare collections and Windows folders
- Easily deploy scan buttons and scan workflows to Xerox multifunction printer (MFP) touchscreens, in a convenient hierarchy (for example, a Finance button with A/P and Purchase Order workflows)
- Scan documents into pre-configured, automated workflows
- Quickly install and then add new MFPs so users are up and running in a day
- Use the Xerox MFP’s built-in security and encryption, and corporate LDAP/Microsoft Active Directory for end-to-end content security

Business Challenge
Paper-intensive work environments create a number of challenges, including high costs, errors, decreased productivity, lack of storage, difficulty with compliance, and lower customer satisfaction due to the time it takes to locate documents.

Key Challenges Addressed by Xerox® ConnectKey® for DocuShare™
- Recent industry surveys tell us that organizations are burdened by more paper than ever, and many are struggling to find the best ways to manage and organize it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone, multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it nearly impossible to find critical information when you need it most.
- Employee productivity remains low if they are spending hours searching paper documents, costing your business more money.
- Maintaining compliance is an unavoidable cost of doing business for many – more and more industries are faced with complying with government regulations that necessitate the easy retrieval of key information in a safe and secure fashion.
- Maintaining the client base and generating new customers is important to any business, but delays in response times could greatly impact a customer’s experience and loyalty.
- Organizations are always looking for the best ways to take a step forward with their sustainability initiatives – and keeping a paper-intensive office environment will cost your business money on paper, ink, toner, energy, transportation, storage, and postage.

Overview
Anytime, anywhere is the new normal for today’s workforce – employees are digital and mobile, and they need content at their fingertips whether they are in the office, at home, or onsite with a customer. And more than ever, organizations need a simple and secure solution for incorporating hard-copy content into their document workflows. Whether dealing with contracts, or onboarding forms, acknowledgements, invoices or other content types, the benefits are substantial – increased security and compliance, repeatability and consistency, and improved throughput with less human intervention. Enter Xerox ConnectKey for DocuShare: a highly productive, one-step scanning solution that is easy to set up and use, helping users seamlessly transition from paper to digital workflows.

Global
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**Key Features**

**Simple:** easy to set-up, use and maintain
- Easy configurator-based setup gets you up and running quickly.
- The setup routine lets you view your SharePoint and Windows folders and with a click of a mouse, and adds them to the user interface panel of your Xerox MFP.
- Full integration with your SharePoint environment so the user experience at the MFP replicates what users see at their PC.
- Greatly simplifies your document capture and routing workflows with dynamic folder browsing so your documents can be named, indexed, and sent to the desired location right from the MFP.
- Supports the intuitive “Scan to Home” workflow, enabling office workers to scan to their “home” directories.
- Ideally scaled for small to mid-sized businesses.

**Smart:** automatic workflow updates
- Create fully text-searchable PDF documents as you scan so business-critical information can be found for customer inquiries, compliance audits, or anything that requires the quick and accurate retrieval of information.
- Accurately digitize your legacy Microsoft Word and Excel files to save time and improve document collaboration for your office personnel.
- “Ready-Now” workflows ensure that your MFP is always up to date. When changes are made to SharePoint or Windows document repositories on your server, the changes are made automatically at the MFP.

**Flexible:** route to both SharePoint and Windows folders
- Maximize your hardware and SharePoint investments, using your Xerox MFP as the direct conduit to your preferred document repositories.
- Your MFP will have no limitations to the number of scan destinations you can enable.
- Works with SharePoint 2007 and later environments.
- Create PDF, PDF/A, Searchable PDF, JPEG, Tiff, MS Word, and Excel files

**Business Challenge**
The most common challenges associated with paper-intensive environments are high costs, errors, difficulty with compliance, and recreating older documents.

**Key Challenges Addressed by Xerox® ConnectKey® for SharePoint®**
- Recent industry data tells us that with all the new ways we have to create digital content, our offices are burdened with more paper than ever, and many offices struggle with ways to manage and organize it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it almost impossible to find business-critical information when needed.
- More and more industries are faced with complying with government regulations which necessitates the easy retrieval of key information – this is nearly impossible with paper-based documents or unstructured digital documents.
- The need to repurpose older paper-based documents usually means starting from scratch using your PC to recreate the entire document which is time consuming and costly.
Document scanning

Share, store, process and save with Xerox
Document Scanning Solutions

Did you know that there are hard dollar costs associated with each paper document that you file? Think for a moment about how many paper documents your office handles and files on a daily basis. With our document scanning solutions, you can reduce your costs and overcome information overload by making documents easy to find and share. When you use document scanning with your Xerox multifunction printer (MFP), you can increase productivity by transforming hardcopy documents into usable, structured data. Distributing, editing, repurposing, storing and retrieving your documents electronically makes your organization more productive every day so you can dedicate more time to running your critical business functions.

Converting your paper documents to electronic data eliminates manual filing which reduces labor and the chance for errors. You also get the peace of mind knowing that your critical information is safe from loss due to disasters and other circumstances beyond your control that can destroy your paper documents. And electronic data is easily integrated with multiple destinations, seamlessly connecting your data to email, content management systems, fax systems and internal and external clients.

Emailing your scanned documents can also help your bottom line as you eliminate costly shipping charges. And you get the added benefit of helping the environment as reducing the amount of documents you create and ship helps to lower your carbon footprint.

We offer document scanning software to solve a wide variety of business challenges.

Your Business Challenges:

- Securely sharing information with multiple people
- Finding a more efficient, less costly alternative to overnight delivery of paper documents
- Scanning documents directly to your PC desktop where you may edit them
- Combining hardcopy documents with PDFs and Microsoft Office files into a single PDF
- Easily organizing and finding important information. Manually filing hardcopy documents is inefficient
- Moving information online to protect critical documents from being physically lost or destroyed
- Converting hardcopy documents into searchable PDFs
- Naming and routing scanned images based on barcode information
- Tracking information sent for regulatory compliance
Overview
Remark Office OMR is an OMR (“fill in the bubble”) software solution used for grading educational tests and analyzing data from surveys and other forms. The OMR software makes it simple for an educator to collect data from their tests and analyze the data to improve instruction and for government reporting.

Key Features
- Accurate recognition of OMR (“fill in the bubble”) data from plain-paper forms
- Create forms in a word processor and print on your Xerox MFP
- Grade Wizard allows for easy creation of test answer keys
- Create reports such as student statistics, test statistics, comparative test statistics, student grade reports, and many more
- Dissect test data based upon student or teacher demographics to compare how different groups fared on the test
- Analysis for surveys, ballots, and other forms is included
- Recognizes TIFF images produced by Xerox MFP devices
- Process multi-page and double-sided forms
- Easy-to-use exception correction facility
- Eliminate pre-sorting of forms with automatic form, page and respondent identification features
- Validate information with database verification
- Produce customizable graphs of grade/survey results and statistics
- Save data to over 35 different file formats including: SPSS, Access, Excel, dBase, Lotus, HTML, Survey Pro, The Survey System and more

Business Challenge
In the age of No Child Left Behind (NCLB), educators are under a lot of pressure to prove their students are achieving state-mandated goals. To do this, there is a focus on multiple choice testing to show students’ progress against state learning standards.

Key Challenges Addressed by Gravic® Remark Office OMR®
- No Child Left Behind (NCLB) is an unfunded mandate by the federal government that requires a lot of effort on the part of a school in order to be compliant with the law
- Wasting time, money and resources manually processing tests; or contracting data compilation out to a service bureau
- Higher spending on staff to do the required work with few federal dollars available
- Extra time and effort needed to manually break data down by demographic groups
- Increased volume of testing requires more time and expense
- Higher expenditures through the use of dedicated single use scanners and expensive preprinted exam sheets
iXware Scanning Server

Overview
iXware Scanning Server gives you the complete freedom to support your business processes; to make (paper) documents part of your digital workflow. iXware Scanning turns your Xerox multifunctional printer (MFP) into the on-ramp for that digital workflow and makes it truly multifunctional with the full power and functionality of the iXware solution at your disposal. Create an even more beneficial solution by combing iXware Scanning with iXware Fax Server.

Key Features
- **Easy to store** Simply walk up to the MFP, select the appropriate scan template from the iXware client, answer the question(s) as defined by your organization and iXware will OCR the document and archive it digitally as a text-searchable PDF document on your network or in your business application for storage and processing.
- **Easy to retrieve** Because iXware stores the documents as text-searchable PDF files and other document formats, you can use Acrobat Reader or any desktop search engine to find the right document. You can search by metadata, such as the answers to the questions entered at the time of scanning, or you can search by content. A supplier name, a customer reference, an address field, an amount… anything will let you find the right document instantly.
- **Easy to integrate** Use iXware’s open standards philosophy to integrate with any business application (ERP/CRM/DM) without a connector. iXware Scanning gets your documents to where you need them, how you need them.
- **Easy to use** The user has a single interface on the MFP for scanning, faxing and emailing from the device. Email comes free with either iXware Scanning or Fax. It’s intuitive. It’s easy!
- **Easy to configure** The iXware scanning templates provide complete freedom to support your business process. Templates are easy to create and modify. Simply create the relevant questions for the user to answer. Answers can be manually input (alpha/numeric) or selected from database tables on the Xerox device.
- **Easy to expand** iXware Scanning can easily be expanded with other iXware modules with one plus one equaling more than two. A few examples:
  - Fax and email - Fax and/or Scanning functionality in a single solution and Xerox Extensible Interface Platform (EIP) user interface. iXware’s modular structure lets you combine now or add later. iXware Scanning’s OCR functionality adds value to the iXware Fax module by letting you store fax messages as text-searchable PDF files.
  - XML - iXware’s XML module lets you store scanned documents in business applications such as Document Management, CRM or ERP, but it also lets you generate fax messages from these applications. Use iXware to convert existing digital files on your network or in business applications to text searchable PDF documents.
  - Redundancy/Failover/Load Balancing - Deploy iXware’s redundancy options for mission-critical environments.

Business Challenge
More and more types of communications find their way to your organization. Businesses need a clear overview of all kinds of communication and must be able to manage them in order to maximize productivity, improve responsiveness, and reduce costs.
Key Challenges Addressed by iXware Scanning Server

- **Integration** of paper documents into automated workflows and/or complete integration with ERP, CRM and DM systems.
- **Compliance**: Xerox and iXware can “close the leak” in the audit trail for scanning, helping organizations achieve compliance with Sarbanes Oxley, HIPAA, EU Directives, local legislation, ISO requirements and many others.
- **Archiving**: More and more organizations are coming to the realization that a paper archive is cumbersome, costly and ineffective. A digital archive is infinitely more practical and cost effective. iXware and Xerox convert paper documents into a digital format, making them part of the digital workflow and the digital archive.
- **Cost savings**: Organizations spend between 5% and 15% of the total company revenue handling documents. (source: IDC)
- **Case files**: Availability of accurate and up-to-date files is important to any organization. In some industries it’s mission critical. Lawyers, accountants, notaries, insurance companies and realtors are just a few examples.
- **Efficiency**: Through integration of iXware with Xerox MFPs, email applications, archiving solutions and business applications such as ERP and CRM, scanned documents become part of integrated business processes.
- **Transparency**: Centralization and digitization create uniformity of process as well as transparency.
- **Carbon footprint**: Manual hardcopy archiving of paper documents is costly and carries a vast carbon footprint: office space, paper, toner, duplication of documents for sharing, etc.
- **Retrieval** of paper documents is time-consuming and often impossible.
Nuance ScanFlowStore™

Overview
ScanFlowStore helps you simply and efficiently create digital archives by scanning documents directly to a destination from your Xerox multifunction device.

Global
http://www.nuance.com
ScanFlowStore: www.scanflowstore.com
Equitrac: www.nuance.com/for-business/by-product/equitrac/index.htm

Key Features
- **Text-searchable** PDF files are automatically created and easily retrieved
- **No user interface** (the software runs in the background) so no additional user training is needed
- **Scan-to-email** directly from the Xerox multifunction device
- **Email notifications** can be sent to recipients when a scan has been placed in a folder
- **Scan-to-print** for instant printing of a scan on a remote printer
- **Multiple output** allows you to scan to several destinations (folder, remote printer, email, etc.) at the same time
- **PDF-to-PDF** allows you to add scans to an existing PDF file
- **Dynamic meta data** gives the right routing and name to the text-searchable file for logical indexing and organization
- **Bates stamp** for guaranteeing the authenticity of a document
- **Bar code processing** (optional) routes documents based on information in a bar code printed on a document, great for batch scanning
- **Real time two-way information** directly from your Windows file structure and/or third party applications such as ERP/CRM/Financial database systems (with EIP-enabled devices only)
- **Personalized scan menus**: Users can have their own personalized scan menu displayed on the Xerox user interface (with EIP-enabled devices only)
- **Encrypted, secure communication** between the Xerox device and network (with EIP-enabled devices only)
- **MFPlus™ Scanning Solution** (WorkCentre 6400/SFS) helps businesses easily integrate scanning and electronic document management into their existing workflows. It’s like buying the WorkCentre 6400/X and ScanFlowStore™ software together for less than you would pay individually. MFPlus is built for future industry standards including electronic filing and sharing.

Business Challenge
Paper documents such as invoices, engagement letters, client preference documents, correspondence, and timesheets fall into a category that can become difficult to manage. How can you ensure incoming documents can be correctly filed and available quickly when you need them?

Key Challenges Addressed by Nuance ScanFlowStore™
- **Wasting time and resources** due to inefficient document filing methods
- **Lost important documents** due to a hardcopies lying around and inadvertently getting thrown out or misfiled
- **Breakdown in security** due to confidential or sensitive documents lying around the office
- **Lost productivity** of workers that must spend time searching through filing cabinets for needed documents
- **Wasting time, paper, and toner** to make copies of important documents to share with colleagues and/or customers
- **High expenditures** for couriers and long distance faxing needed to distribute important documents
**Overview**

Nuance eCopy ShareScan v5.2 is a server-based solution designed to drive an increase in office productivity while decreasing the environmental footprint through automation of paper-intensive processes using Xerox multifunction printers (MFPs). eCopy ShareScan empowers workgroups and enterprises to capture the data in paper documents easily and securely using Xerox Extensible Interface Platform (EIP)-enabled MFPs. Nuance eCopy ShareScan is available in (4) configurations:

- **eCopy Elements** – Secure, cost-effective scanning to increase worker productivity
- **eCopy Office** – Scanning and OCR for office workers
- **eCopy Suite** – Production caliber scanning and OCR at the Xerox MFP
- **eCopy ScanStation** – Kiosk solution for convenient indexing, accessibility, and strong security applications

**Key Features**

- **Email and Folder Watching Service** enables organizations to automate their most important electronic document-capture workflows and centralize the way those workflows are managed.
- **Paper and electronic document capture** from virtually any device or application with the Email and Folder Watching Service
- **Interactive user interface** ensures rapid adoption through its simple, intuitive push-button design.
- **Vast array of application connectors** provides users dynamic, real-time links to the back-end systems that drive their business.
- **Document processing extenders** leverage Nuance’s industry leading recognition and conversion technologies, delivering greater processing efficiencies, allowing users to do more with their documents when they are scanned.
- **File conversion** seamlessly integrates scanned files into business processes in editable, industry-standard formats.
- **Comprehensive administration console** does more than configure connections between your Xerox MFP and business applications. It also allows you to manage, test, deploy, and monitor all of your implementations from a single location, making fleet management a simple, straightforward process.
- **Industry-leading security and encryption** ensure your documents and information are protected as they move through business workflows inside and outside of your organization’s network.
- **Extensible architecture** ensures that ShareScan can adapt to and evolve with changes to your Xerox MFP and business applications. Today’s businesses need to capture, store, and distribute paper-based information among coworkers, suppliers, and customers. However, incorporating paper-based information into digital workflows can prove challenging.

**Key Challenges Addressed by Nuance® eCopy® ShareScan®**

- **Difficulty integrating paper-based information** into critical back-end business applications and content management systems such as Oracle, SAP and SharePoint
- **Paper-based business processes** decrease organizational productivity and increase cycle time
- **Inaccessibility and vulnerability of business-critical documents** that are stored in paper-based file cabinets
- **Increased organization costs** due to lost or misplaced files and documents
- **Increased document costs** driven by regulatory compliance requirements such as SOX and HIPAA
- **Increased operating costs** due to fax, postal, courier, and paper-based document storage and data entry activities
- **Inefficient workflow and collaboration** due to slow dissemination of hardcopy and digital information throughout the organization
Omtool AccuRoute®

Overview
Omtool AccuRoute is the enterprise-class document scanning and handling platform that allows your organization to take control of its information from when it’s created until its end-of-life.

Key Features
- **Capture** paper and electronic information for efficient document handling with distributed end-user access
- **Compatible** with any networked scanner, scan-enabled digital printer, copier, fax, or multifunction printer (MFP)
- **Convert** paper and electronic documents into a variety of formats including text-searchable PDF, TIFF, JPEG, RTF, and TXT
- "One-Button Simple" operation (when combined with a Xerox Extensible Interface Platform (EIP)-enabled multifunction printer) allows you to tell your documents where to go and what to do when they get there. Download brochure - AccuRoute with Xerox EIP
- **Create rules** for personal and public document handling that may be saved for re-use and are accessible from any "smart" MFP
- **Compress** documents up to 80% of their original file size, reducing electronic transmission (bandwidth) and storage
- **User-friendly** desktop interface that directly leverages existing applications that you are familiar with
- **Comply with corporate record retention policies** and document archive requirements with comprehensive tracking and document archiving functionality

Business Challenge
Business processes today require documents in specific formats such as PDF or TIFF files. Data storage limitations and transmission restrictions require documents to be compressed whenever possible.

Key Challenges Addressed by Omtool AccuRoute®
- **Lost, misplaced** or misdirected files
- **High real estate costs** required for paper file storage
- **High courier or retrieval costs** from off-site storage locations
- **Disaster recovery** and business continuity protection in the event paper documents are lost or destroyed
RSA QDirect.SCAN™ for Xerox

Overview
QDirect.SCAN™ empowers Xerox office systems by offering Scan to Print Center capabilities. Jobs are scanned and ticketed directly from Xerox EIP enabled multifunction printers (MFPs) and transmitted to QDirect in the Print Center. A confirmation page is printed at the requestor’s MFP, along with thumbnails of the scanned job. QDirect then creates electronic job tickets and automates printing in the Print Center. With QDirect.SCAN, enterprises can centralize print volume, take advantage of increased efficiencies, and office workers can get back to their jobs instead of waiting at the copier.

Key Features
- Hard copy documents are scanned at the MFP
- User selects ticketing choices using a friendly touchscreen interface on the MFP
- QDirect can confirm the user’s account has sufficient credit to print the job
- Ticketing is never re-keyed at the print center, eliminating touches and mistakes
- Jobs can be automatically printed, without any operator intervention, or can be batched and released by finishing requirements, priority or delivery location to facilitate courier delivery.

Business Challenge
Despite the prevalence of electronic files, organizations still work with mounds of hardcopy information – information that needs to be duplicated and distributed on a day-to-day basis. Individuals spend precious time at the copier and not enough on their essential tasks.

Key Challenges Addressed by RSA QDirect.SCAN™ for Xerox
- Copying large jobs requires too much time for teachers.
- Many teachers are hesitant about giving up control of their important documents and making it difficult to accurately track usage and manage cost allocation.

North America
69 Cascade Drive
Rochester
NY
USA
Tel: 585-262-2690
Fax: 585-262-4808
http://www.racsoft.com
Key Features

- **Access and scan to cloud-based repositories**, including Dropbox, Microsoft Live SkyDrive, Google Docs, Box.net, so you can be productive wherever you are
- **Connect your MFP with your mobile device** with PaperPort
- **Save time at the MFP by personalizing** your Xerox EIP-enabled MFP scanning menus (Professional version only)
- **Route documents almost anywhere with the push of a button** – to e-mail, network repositories, content management systems and even directly to the desktop (Professional version only)
- **Automatic conversion to searchable PDF, MS Word and Excel documents** with world-class Optical Character Recognition word accuracy (Professional version only)
- **Easily Integrate** scanned documents with Enterprise Content Management systems like Microsoft SharePoint or Xerox DocuShare (Professional version only)
- **Instantly convert PDF files** into documents, forms, and spreadsheets that look just like the original; complete with text, columns, tables, and graphics (Professional version only)
- **Quickly, reliably and affordably** turn your PC documents, drawings and images into industry-standard PDF files (Professional version only)
- **Add Bates Stamping and Page Numbering** to all of your PDF files (Professional version only)
- **Create secure PDF files for sharing and archiving** with password and permission control including redaction to permanently remove sensitive information from documents (Professional version only)
- **Transform paper-based business forms** into fillable PDF forms and automatically scan and collect data from completed forms (Professional version only)
- **Comply with industry standards** with Windows 7 64-bit OS and Microsoft Office 2007 / 2010 “x” file format extensions (such as .docx) support

Business Challenge

The single greatest challenge today to streamlining document-based processes in the office is the fact that there are three dominant, yet incompatible, document formats – paper, Microsoft Office and PDF. Enabling users to quickly and easily bridge the gap between these document formats is a key enabler to driving productivity in the office.

Key Challenges Addressed by Xerox Scan to PC Desktop™

- **Inability to connect your mobile workers and mobile devices** to your MFP in a seamless and productive way
- **Need for access and integration with cloud-based repositories** and your scanned documents
- **Inability to customize** the MFP user interface to give each user a rich and personal experience
- **Inaccessibility and vulnerability** of business-critical documents that are stored in paper-based file cabinets
- **Increased labor costs and lost productivity** due to labor-intensive, paper-based workflows
- **Disorganization with digital documents** of various file formats that should be together in one PDF document
- **Weakened security** due to susceptibility PDF documents
- **Locked information** in PDF files that can’t be easily edited or changed
- **Lost or inaccurate** data due to inaccurate optical character recognition tools
- **High costs** for overnight couriers and long distance fax charges required to distribute important documents
Xerox SMARTdocument Travel™

Overview
Xerox SMARTdocument Travel™ is document scanning software for organizations with paper-intensive processes. This Xerox workflow solution automates and simplifies document capture, processing and routing of information. With Xerox SMARTdocument Travel™, you can easily create document workflows and then scan the documents from your multifunction printer or TWAIN scanner. If you use Google Apps, you can now upload, share and search your physical documents on Google Docs by scanning and uploading them from your multifunction device.

Key Features
- **Connect people to the information and tools they need to work faster and more effectively.**
  - Scan and send documents to email and fax servers, secure FTP sites, network folders, databases and more.
  - Scan, index and send documents to various document management systems (Xerox DocuShare®, SharePoint, Interwoven, Documentum, etc.).
- **Control costs, information access and the environmental impact of your organization.**
  - For security, authenticate users at the multifunction printer panel before allowing access to workflows.
  - Track and send a notification email to the required person after a document is saved to a destination.
  - Reduce the time and labor required to process and archive documents.
- **Enable new ways of working that streamline and accelerate business cycles and give you a competitive advantage.**
  - Dynamically browse shared folders or document management containers directly from the panel of an EIP-enabled Xerox device.
  - Device Integration - Compatible with industry-leading capture devices, sources, process applications, and document management solutions.
  - Scan, apply keywords and securely store paper documents into Google Docs with the push of a button on your SMARTdocument Travel-enabled digital copier or multifunction printer.

Business Challenge
The most common problems associated with information-intensive industries are costs and inefficiencies.

Key Challenges Addressed by Xerox SMARTdocument Travel™
- **Document loss** due to inefficient handling of documents
- **Regulatory compliance** mandates due to various federal and state requirements
- **Operating costs** due to fax, mail, courier, physical storage, data entry, etc.
- **Searching for documents** when you need them
- **Slow access to information** hinders collaboration and customer service
- **Automation solutions** are not customized to meet your specific business process requirements
- **Poorly scanned images** can not be used or re-purposed
Xerox SMARTdocument Travel™ Express

Overview

Xerox SMARTdocument Travel Express™ is document scanning software for organizations with paper-intensive processes. You can easily create document workflows and then scan the documents from your multifunction printer or TWAIN scanner.

Key Features

- **Extensible Interface Platform (EIP)-enabled** Xerox MFPs support SMARTdocument Travel Express.
- **Supports non-Xerox devices** if your organization has a mix of Xerox and other brands of multifunction printers.
- **Works with PC and network scanners** to extend the reach of the workflows to the entire organization with mixed scanning hardware.
- **Scan, index, and save** documents directly from the MFP front panel.
- **Scan once and deliver to multiple destinations:**
  - Folder (secure FTP/Network/Shared Folder)
  - Email address
  - Fax server
  - PC, Printer, Database
  - Document Management Systems:
    - Lotus Notes/Domino
    - SharePoint
- ** Reads barcodes** and uses it as document index data.
- **Track and send notification email** to the required people after the document is saved to destination.
- **Scan to searchable formats** including PDF, Word, Excel, and more.
- **No user training** required
- **Install and setup in less than 2 hours**

Centre Connect Features (for EIP-enabled MFPs)

- **Authenticate users at the device panel** using various authentication methods (Windows, Novell, and custom scripts).
- **Populate index fields** by performing back-end database look-ups or using scripts. For example, enter an invoice number at the MFP when scanning a form and the client’s address and phone are automatically populated.
- **Personalized scan menus** for the logged-in user are displayed on the MFP device panel.
- **Users can change default scan settings** at the device panel (optional).

Business Challenge

Companies are faced with many challenges of managing flow of paper and electronic content in a timely and secure manner.

Key Challenges Addressed by Xerox SMARTdocument Travel™ Express

- **Limited budget** to automate capture/archival workflows and use existing scanning hardware
- **Document loss** due to inefficient handling of documents
- **Regulatory compliance** mandates due to various federal and state requirements
- **High operating costs** due to fax, mail, courier, physical storage, data entry, etc.
- **Inability to quickly find documents** when you need them
- **Need for instant access to information** for better collaboration and customer service

Global

http://www.xerox.com
Xerox® ConnectKey® for DocuShare™

Overview
Anytime, anywhere is the new normal for today’s workforce — employees are digital and mobile, and they need content at their fingertips whether they are in the office, at home, or onsite with a customer. And more than ever, organizations need a simple and secure solution for incorporating hard-copy content into their document workflows. Whether dealing with contracts, or onboarding forms, acknowledgements, invoices or other content types, the benefits are substantial — increased security and compliance, repeatability and consistency, and improved throughput with less human intervention. Enter Xerox ConnectKey for DocuShare: a highly productive, one-step scanning solution that is easy to set up and use, helping users seamlessly transition from paper to digital workflows.

Key Features
- Convert paper documents to flexible digital content for easy integration with your organization’s workflows
- Create text-searchable PDF documents; enter properties as you scan to automate filing or processing
- Perform one-button capture to DocuShare collections and Windows folders
- Easily deploy scan buttons and scan workflows to Xerox multifunction printer (MFP) touchscreens, in a convenient hierarchy (for example, a Finance button with A/P and Purchase Order workflows)
- Scan documents into pre-configured, automated workflows
- Quickly install and then add new MFPs so users are up and running in a day
- Use the Xerox MFP’s built-in security and encryption, and corporate LDAP/Microsoft Active Directory for end-to-end content security

Business Challenge
Paper-intensive work environments create a number of challenges, including high costs, errors, decreased productivity, lack of storage, difficulty with compliance, and lower customer satisfaction due to the time it takes to locate documents.

Key Challenges Addressed by Xerox® ConnectKey® for DocuShare™
- Recent industry surveys tell us that organizations are burdened by more paper than ever, and many are struggling to find the best ways to manage and organize it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone, multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it nearly impossible to find critical information when you need it most.
- Employee productivity remains low if they are spending hours searching paper documents, costing your business more money.
- Maintaining compliance is an unavoidable cost of doing business for many — more and more industries are faced with complying with government regulations that necessitate the easy retrieval of key information in a safe and secure fashion.
- Maintaining the client base and generating new customers is important to any business, but delays in response times could greatly impact a customer’s experience and loyalty.
- Organizations are always looking for the best ways to take a step forward with their sustainability initiatives — and keeping a paper-intensive office environment will cost your business money on paper, ink, toner, energy, transportation, storage, and postage.

Global
http://www.xerox.com
Key Features

Simple: easy to set-up, use and maintain
- Easy configurator-based setup gets you up and running quickly.
- The setup routine lets you view your SharePoint and Windows folders and with a click of a mouse, and adds them to the user interface panel of your Xerox MFP.
- Full integration with your SharePoint environment so the user experience at the MFP replicates what users see at their PC.
- Greatly simplifies your document capture and routing workflows with dynamic folder browsing so your documents can be named, indexed, and sent to the desired location right from the MFP.
- Supports the intuitive “Scan to Home” workflow, enabling office workers to scan to their “home” directories.
- Ideally scaled for small to mid-sized businesses.

Smart: automatic workflow updates
- Create fully text-searchable PDF documents as you scan so business-critical information can be found for customer inquiries, compliance audits, or anything that requires the quick and accurate retrieval of information.
- Accurately digitize your legacy Microsoft Word and Excel files to save time and improve document collaboration for your office personnel.
- “Ready-Now” workflows ensure that your MFP is always up to date. When changes are made to SharePoint or Windows document repositories on your server, the changes are made automatically at the MFP.

Flexible: route to both SharePoint and Windows folders
- Maximize your hardware and SharePoint investments, using your Xerox MFP as the direct conduit to your preferred document repositories.
- Your MFP will have no limitations to the number of scan destinations you can enable.
- Works with SharePoint 2007 and later environments.
- Create PDF, PDF/A, Searchable PDF, JPEG, Tiff, MS Word, and Excel files

Overview

Even in this digital age, many businesses continue to struggle with ways to manage all of the paper documents that are created or arrive by mail or fax on a daily basis. Many offices employ complicated, multi-step processes to get these documents captured so they can be archived in document repositories like SharePoint or Windows folders. One reason may be because some businesses still believe that document workflow automation is too costly, complicated, and time consuming. Xerox ConnectKey for SharePoint changes all that, providing a highly productive workflow solution that easy to setup, easy to use – and even easier on your budget. Xerox ConnectKey for SharePoint simplifies and streamlines the way you scan, capture, and store your paper-based documents. Using your Xerox MFP, you can route documents directly into the precise document repository folder, just like you would from your PC. At the MFP, you can browse to the folder, name the document, and add any key indexing information before you scan. With the flexibility to capture and route to SharePoint as well as Windows folders, ConnectKey is the right solution for any office that needs to archive and share paper-based documents.

Business Challenge

The most common challenges associated with paper-intensive environments are high costs, errors, difficulty with compliance, and recreating older documents.

Key Challenges Addressed by Xerox® ConnectKey® for SharePoint®

- Recent industry data tells us that with all the new ways we have to create digital content, our offices are burdened with more paper than ever, and many offices struggle with ways to manage and organize it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it almost impossible to find business-critical information when needed.
- More and more industries are faced with complying with government regulations which necessitates the easy retrieval of key information – this is nearly impossible with paper-based documents or unstructured digital documents.
- The need to repurpose older paper-based documents usually means starting from scratch using your PC to recreate the entire document which is time consuming and costly.

Global

http://www.xerox.com
Xerox® ConnectKey® Share to Cloud

Overview
Xerox ConnectKey Share to Cloud provides organizations with powerful document scanning capabilities that connect Xerox multifunction printers (MFPs) to popular cloud services and email. Its simplicity is what makes it so effective. ConnectKey Share to Cloud delivers all of the benefits of cloud computing to your Xerox ConnectKey MFPs in the same way that apps leverage the cloud on mobile devices. Scan a document using the touch screen on your MFP, and the ConnectKey Share to Cloud solution converts the file and distributes it to a selected cloud service.

Key Features
Connectivity to the cloud
- Enables users to scan paper documents directly to email and send as attachments
- Connects to the most popular cloud services, including Google Docs/Drive, Evernote, SharePoint Online, Dropbox, Salesforce.com, and Office 365
- Gives employees “anytime/anywhere” access to their most important documents using mobile devices
- Lets you navigate the file structure of the cloud repository for simple storage and retrieval of scanned files
- Supports email and directory services via industry-standard protocols (LDAP/SMTP)

Document Conversion
- Converts scanned documents into fully editable word processing documents, spreadsheets, and searchable PDFs
- Provides automated file splitting and quota notifications to protect against bounce backs and ensure that files reach their desired destination
- Performs OCR in the cloud, eliminating the need to install additional server technology
- Allows you to share Microsoft Office documents with account teams and convert paper-based financial information into Microsoft Excel for financial modeling and analytics

Ease of Use
- Intuitive user interface at the Xerox MFP control panel can be used by anyone
- Serverless deployment – no IT infrastructure required and no software to install on the MFP

File Synchronization
- Uploads paper-based information and automatically syncs scanned files to your desktop
- Provides document security via SSL

Business Challenge
In today’s mobile world, more and more workers are expected to have access to all of their documents, no matter where they are. The burden often falls to IT departments and SMB administrators to implement and support a document repository solution.

Key Challenges Addressed by Xerox® ConnectKey® Share to Cloud
- Mobile workers need access to their documents while on the road.
- With most document repository solutions, IT departments and SMB administrators spend large sums of money on servers and equipment, and countless hours on implementation, maintenance, and support.
- Companies must ensure the security of sensitive documents scanned to the cloud.

Global
http://www.xerox.com
### Xerox® DocuMate™ Scanners

#### Overview
Xerox DocuMate high-performance business scanners and imaging software solutions offer users speed, image quality, advanced paper handling and ease-of-use with exclusive Visioneer OneTouch technology. Xerox document scanners provide a broad range of scanning solutions, from 15 scans per minute up to 112 scans per minute, for the desktop, distributed and departmental document imaging markets as well as the mobile and remote business scanning segments.

#### Key Features
- Fast simplex and single pass duplex scanning
- Searchable PDF and all popular file formats
- Cloud-based solutions
- True mobile and wireless compatibility
- Broad product offering, from mobile to production
- Endurance and duty cycle superiority
- Best-in-class drivers and compatibility
- Competitive features at a better price
- Superior features at competitive prices
- US-based technical support and customer service

#### Business Challenge
The need to manage paper better is a horizontal problem. Sure, there are very application-specific solutions for a particular vertical market, but everyone shares the same paper problem. Whether you run a government agency, a law office, or a purchasing department, it doesn’t matter; you have too much paper. You can’t manage it, you can’t retrieve it, and you can’t reuse it. Paper is accumulating in filing cabinets, storage boxes, and in piles on your desk.

#### Key Challenges Addressed by Xerox® DocuMate™ Scanners
- Finding a cost-effective solution to capture and send documents
- Eliminating postage costs and speeding up billing cycles
- Reducing time needed to scan and store documents
- Increasing efficiency of file sharing
- Converting paper documents into searchable PDF files that can be shared with others in a common file format
- Retrieving and accessing electronic documents easily
- Storing based on content for nearly instant retrieval
- Ending offsite document warehousing

Global
http://www.xerox.com
Faxing solutions

While faxing is still an important method of communication for many offices, traditional methods have become costly, confusing to users and lacking in security safeguards. With help from Xerox and our solutions partners, you can improve on legacy fax systems to integrate and automate fax and document distribution with your existing business applications and devices.

Not only will you reduce costs, increase employee productivity and decrease risks associated with stand-alone fax machines and insecure email communications. Implementing Xerox fax solutions expands on the capabilities of your existing Xerox multifunction printer, so your business can:

- Easily integrate faxing into your VOIP system
- Eliminate the need for conventional fax machines, scanners and phone lines—generating significant cost savings
- Simplify and digitize fax communications for a consistent user experience, easy archiving and a documented audit trail for regulatory compliance

At the same time, Xerox fax solutions can allow users to fax anywhere, anytime and from any device—increasingly important in today’s mobile workplace. We can provide a software solution that makes it simple to fax from a wide variety of interfaces, such as cell phones, desktop computers and laptops, as well as your MFP. With web-optimized reporting tools, delivery is documented and performance is guaranteed.

To ensure your information gets to the people who need it when they need it, our single turnkey solution can automatically broadcast critical or routine messages to multiple recipients via voice, text, digital images hard copy or electronic messages to telephones, cell phones, computers or MFPs.

Regardless of the size of your business, there’s a Xerox fax solution that can make your fax communications more efficient, cost-effective and secure.

Benefits for your business:

- Reduced costs - by eliminating expensive fax boards, dedicated analog lines and long distance fax charges
- Improved security - with advanced user/admin control, management and encryption features
- Greater compliance - with accountings and auditing regulations such as Sarbanes Oxley, Base II and HIPAA
- Increased productivity - with a consistent, enterprise wide fax process that is as easy as sending an email
Overview
iXware deploys state-of-the-art document digitization technology for small, mid-size and large businesses to ensure fast and reliable delivery and receipt of all fax messages. By digitizing fax traffic, iXware Fax Server enables archiving for easy storage and retrieval, and helps customers comply with accounting and auditing regulations such as Sarbanes Oxley, Basel II, and HIPAA. Create an even more beneficial solution by combining iXware Fax with iXware Scanning.

Key Features
- Route inbound fax traffic to the user, multifunction printer (MFP), or both
- Send faxes from your MFP, any e-mail or desktop application and Business Applications
- Integrate with Xerox MFPs based on Xerox Extensible Interface Platform (EIP), Server Fax Kit, scan to e-mail, scan with metadata, etc.
- Integrate with email servers such as Lotus Domino and MS Exchange through iXware Gateway (SMTP), all without a connector
- Templates for Lotus Notes or MS Outlook make sending a fax or text message (SMS) as easy as sending an email
- Capture header information, cover pages, delayed transmission, delivery report, fax distribution lists, automatic fax overview, central message conversion, and reporting
- Archiving integration modules are available for archiving software using Metadata, XML, Filegate and others with MS SharePoint, Xerox DocuShare, etc.
- Other integration modules are available for SAP, Navision, Microsoft Dynamics and others
- Fax printer driver (LANFax)
- AD/LDAP support for single user management without alterations to the AD/LDAP schematics

Business Challenge
More and more types of communication find their way through your organization. Businesses need a clear overview of all kinds of communication and must be able to manage them in order to maximize productivity, improve responsiveness, and reduce costs.

Key Challenges Addressed by iXware Fax Server
- Compliance: Xerox and iXware can “close the leak” in the audit trail for fax traffic, helping organizations achieve compliance with Sarbanes Oxley, Basel II, HIPAA, local legislation, ISO requirements and others.
- Archiving: More and more organizations are realizing that a paper archive is cumbersome, costly and ineffective. A digital archive is infinitely more practical and cost effective. iXware converts fax traffic into a digital format, making it part of the digital workflow and the digital archive.
- Cost savings: Important examples are productivity gains (printing, waiting in line for the fax, waiting for the delivery report, etc.), consolidation of telephone lines (fewer lines required with greater availability) and depreciation and maintenance of conventional fax equipment.
- Case files: Availability of accurate and up-to-date files is important to any organization. In some industries it’s mission critical. Lawyers, accountants, notaries, banks, insurance companies and realtors are just a few examples.
- Efficiency: Through integration of iXware with Xerox MFPs, email applications, archiving solutions and business applications such as ERP and CRM, faxing effectively and efficiently becomes part of the business process.
- Transparency: Centralization and digitization create uniformity of process as well as transparency of fax traffic.

Global
http://www.ixware.com
iXware Online Fax Service

Overview
The iXware Online Fax Service is a smart, global, cloud fax service which combines the convenience of electronic fax with walk-up fax integration to your Xerox MFP, creating a single, comprehensive fax solution.

Key Features
- Unique cloud fax platform
- Low investment... pay as you go, with pre-paid Fax Credit bundles
- Integrated with email for inbound and outbound faxing, and with Xerox EIP-enabled MFPs for outbound faxing
- All inbound and outbound fax traffic digitized
- Perfect solution for VOIP migration/integration
- All fax transmissions digitally archived
- Monitors fax activity with a digital audit trail
- Always up-to-date with the latest fax technology
- Nearly infinite capacity
- Proven technology

Business Challenge
Companies increasingly need to incorporate fax traffic into digital workflows and processes. Faxing remains an important, often mission-critical, means of communication. Its importance is in no way diminishing.

Key Challenges Addressed by iXware Online Fax Service
- Compliance: Xerox and iXware can “close the leak” in the audit trail for fax traffic, helping organizations achieve compliance with Sarbanes Oxley, HIPAA, Basel II, EU Directives, ISO requirements, local legislation, etc.
- Cost savings: Important examples are productivity gains (printing, waiting in line for the fax, waiting for the delivery report, etc.), consolidation of telephone lines (no lines required while at the same time getting greater capacity) and depreciation and maintenance of conventional fax equipment
- Case files: Availability of accurate and up-to-date files is important to any organization. In some industries it’s mission critical. Lawyers, accountants, notaries, insurance companies and realtors are just a few examples.
- Efficiency: Through integration of iXware with Xerox MFPs, e-mail applications, archiving solutions and business applications such as ERP and CRM, sending and receiving a fax effectively and efficiently becomes part of the business processes.
- Transparency: Centralization and digitization creates uniformity of process as well as transparency of fax traffic.
- Archiving: Paper archives are cumbersome, costly and ineffective. A digital archive is infinitely more practical, reliable, secure and cost effective. iXware digitizes fax traffic, making it part of the digital workflow and the digital archive.
- Carbon Footprint: iXware helps reduce a company’s carbon footprint by making conventional fax equipment - and associated energy consumption and waste - redundant. With fax to email, the number of fax messages actually printed is reduced. Faxes which do need printing can be printed on both sides of the paper.

Global
http://www.ixware.com
**Overview**

Omtool AccuRoute® is the enterprise-class document scanning and handling platform that allows your organization to take control of its information from when it’s created until its end-of-life.

**Key Features**

- **Capture** paper and electronic information for efficient document handling with distributed end-user access
- **Compatible** with any networked scanner, scan-enabled digital printer, copier, fax, or multifunction printer (MFP)
- **Convert** paper and electronic documents into a variety of formats including text-searchable PDF, TIFF, JPEG, RTF, and TXT
- **“One-Button Simple”** operation (when combined with a Xerox Extensible Interface Platform (EIP)-enabled multifunction printer) allows you to tell your documents where to go and what to do when they get there. Download brochure - AccuRoute with Xerox EIP
- **Create rules** for personal and public document handling that may be saved for re-use and are accessible from any “smart” MFP
- **Compress** documents up to 80% of their original file size, reducing electronic transmission (bandwidth) and storage
- **User-friendly** desktop interface that directly leverages existing applications that you are familiar with
- **Comply with corporate record retention policies** and document archive requirements with comprehensive tracking and document archiving functionality

**North America**

http://www.omtool.com

**Business Challenge**

Business processes today require documents in specific formats such as PDF or TIFF files. Data storage limitations and transmission restrictions require documents to be compressed whenever possible.

**Key Challenges Addressed by Omtool AccuRoute®**

- Lost, misplaced or misdirected files
- High real estate costs required for paper file storage
- High courier or retrieval costs from off-site storage locations
- Disaster recovery and business continuity protection in the event paper documents are lost or destroyed
OpenText Fax Products

Overview
OpenText fax products improve the flow of your company’s vital information through fax and document distribution solutions. Whether your organization is small, medium or large, OpenText fax products increase employee productivity and decreases paper-based operational costs. “The clear market leader in enterprise fax” - Frost and Sullivan, Enterprise Fax Market Report. November 2010 “The leader by a large margin” - Davidson Consulting, Computer-Based Fax Markets, 2009-2014. June 2010 OpenText offers the broadest and most comprehensive suite of fax solutions in the market. OpenText fax products include RightFax, the market-leading network fax server solution, FaxPress, the market-leading fax appliance solution, and Fax Appliance A102 / A104, an entry-level appliance for smaller businesses. Together, the solutions automate time-intensive manual faxing processes by integrating them into your business applications and systems.

Key Features
The OpenText RightFax fax server has been the market leader for 25 years, integrating secure fax automation into email, front offices, MFPs, and back office systems and applications. It addresses your organization’s needs to:
• Lower costs
• Increase employee efficiency
• Integrate fax seamlessly from within business applications
• Send and receive faxes by integrating fax with your MFPs
• Unify communications for voice, data, and fax
• Prove compliance and improve audit-readiness

Download brochure Watch video

The OpenText FaxPress family includes the following products:
• FaxPress Premier Appliance: an enterprise-level analog fax server available in 4 to 16 fax channel densities, specially designed for businesses and workgroups with high fax traffic
• FaxPress Enterprise Redundant Appliance: a family of digital fax servers with redundant hardware, designed for business-critical faxing

Download brochure Watch video

The Fax Appliance A10x is designed for small- to medium-sized businesses to make sending and receiving faxes easy and cost-effective. Unlike other network fax solutions which were designed for large enterprises, the A10x is a simple all-in-one fax appliance and contains all required hardware and internet fax software. The A10x allows users to send and receive faxes directly from their email client or web client and it saves each fax digitally for easy storage. If you can print a document, you can fax it using the included Print-to-Fax driver. The Fax Appliance A10x gives you easy, reliable faxing at highly competitive pricing. Download brochure Watch video

Business Challenge
Your business faces increasing pressure to improve employee and process productivity, and to reduce operational costs. With OpenText fax products, you can integrate and automate fax and document distribution with your existing business applications and devices to reduce costs, increase employee productivity and decrease risks associated with stand-alone fax machines and insecure email communications. Network administrators and IT teams deal with complex, time-consuming challenges every day. Faxing shouldn’t be one of them. Computer-based, network fax servers offer a high quality, low maintenance enterprise fax solution well suited for organizations involved in fax-intensive industries. Fax servers allow organizations to consolidate assets and technology to reduce Total Cost of Ownership (TCO), to save time, resources and office space, and remain compliant with increasing regulations on documents, data and communications.

Asia
Tel: +971 4 390 0281
Email: salesmea@opentext.com
http://faxsolutions.opentext.com

Europe
Tel: +31 (0)23 565 2333
Email: saleseurope@opentext.com
http://faxsolutions.opentext.com

North America
Tel: 800-304-2727
Email: faxsolutions@opentext.com
http://faxsolutions.opentext.com
Key Challenges Addressed by OpenText Fax Products

- **Wasteful spending on document delivery**: Paper, printing, postage, and mail are driving up costs
- **Too many stand-alone devices**: Fax machines, printers, copiers and scanners are increasing equipment costs along with excessive phone lines and long distance costs
- **Security/compliance is compromised**: Traditional methods are error-prone, slow, and do not support a variety of compliance mandates such as logging and tracking
- **Reliability**: “I sent it to you.” “I didn’t receive it.” Traditional methods equal lost documents, no proof
- **IT investments are being consolidated**: Xerox MFPs and OpenText fax solutions are replacing stand-alone fax machines with document delivery functionality
- **Worker productivity remains low**: Too many organizations use old technology that wastes employee time
- **IT help desk expenses**: Stand-alone devices that aren’t networked and integrated with software products drain in-house and outsourced resources
- **Unable to retrieve documents and data**: Many organizations lack adequate search functionality they need for quick access to documents that have been delivered or received
Overview

XMediusFAX is Sagemcom’s award winning fax software solution that is crafted to fit any enterprise looking for a software-based fax server that is reliable, highly scalable, easy-to-integrate and connects any existing Voice over IP (VoIP) or other telecommunication environment. For paper-intensive markets such as finance, insurance, healthcare, legal, manufacturing, education and public sector that rely heavily on faxing, XMediusFAX ensures that all faxes reach their destination safely and securely. Download free trial

Key Features

- **Address the global VoIP migration trend:** Enhance productivity, streamline your operations and lower total cost of ownership (TCO) with an easy migration of your fax requirements from your legacy telephone network infrastructures to VoIP.
- **Address diverse fax deployment drivers:** Respond to specific industry regulatory requirements (i.e., HIPAA, Sarbanes-Oxley Act), evolving infrastructures (i.e., Unified Communication [UC], Enterprise Content Management [ECM], ‘branch’ optimization) and flexible Enterprise Resource Planning (ERP) / Customer Relationship Management (CRM) application integration. Enable adoption of more economical, eco-friendly core technologies (i.e., Fax over IP [FoIP], virtualization, SIP trunking) and integration of versatile multifunction printers (MFPs).
- **Simplified usage and administration:** Deliver considerable and rapid return on investment (typically 1 to 6 months). Boost productivity (typically 90%) by leveraging your VoIP infrastructure and eliminating the need for expensive fax boards, dedicated analog lines and the need to manually process paper faxes.
- **Least cost routing:** Reduce telecom costs by up to 90% over traditional faxing, and drastically reduce fax charges in multi-branch organizations.
- **Interoperability:** Reduce business process costs by seamlessly interoperating with VoIP gateways, IPBXs, voice mail systems (Unified Messaging/UC applications including Microsoft Exchange 2010), LDAP directories, ECM/ERP applications, and MFPs.
- **Feature rich integration tools:** Preserve all your key business processes with XMediusFAX’s robust application integration tools based on industry standard technologies (i.e., Java/ CORBA, XML, web services, and Python scripting).
- **Security and compliance:** Maintain industry security and compliance regulatory requirements with a built-in advanced user/admin control, management and encryption features. XMediusFAX enables the protection of document privacy and compliancy facilitation (i.e., HIPAA, Sarbanes-Oxley Act). Sensitive documents in TIFF or PDF format are routed to approved recipients and designated secure printers / MFPs.
- **Fax survivability:** Offer advanced capabilities that provide failover solutions and “self-healing” mechanisms through a variety of deployment models (i.e., high availability, disaster recovery, remote branch survivability) to ensure corporate fax business continuity is maintained and downtime is minimized.
- **Scalable and adaptable platform:** Expand your faxing capacity by simply licensing extra channels – typically no extra hardware or thirdparty kits are required. XMediusFAX can also adapt to your current environment, interoperating with your existing fax boards to preserve your infrastructure investments.
- **Future-proof fax server investment:** Secure your investment through an easy migration path to VoIP deployment, while standards-based SIP and H.323 support ensure compatibility with today’s and emerging VoIP systems.
- **Faxing anywhere, anytime and from any device:** Allow users to send and receive faxes from a wide spectrum of interfaces (i.e., desktop email clients, MFPs, cell phones, etc.) using simplified and unique operations.
- **Key core technologies supported:** Enable unprecedented flexibility to rapidly and easily deploy cost-effective and green optimized solutions by leveraging T.38-based FoIP with XMediusFAX.

Business Challenge

Most business already have tight control of their fleet of MFPs and have integrated them with high productivity software. However, there is one critical application that most organizations have yet to fully integrate with their MFPs: Fax.
Key Challenges Addressed by Sagemcom XMediusFAX®

- **Inconsistent user experience across departments/offices leading to low productivity**: Branch offices often carry different Xerox MFPs which may offer different user interfaces and functionality. For mobile workforces who are often under tight deadlines, learning how to use a new device each time they move offices can be frustrating.

- **Lack of security control over sensitive documents**: In a traditional faxing environment, anyone can view and access confidential documents. Without a secure way of accessing only your authorized fax documents, anyone can view your sensitive information.

- **Elevated overall IT investments**: Traditional fax environments require investing in analog fax kits and maintaining a larger number of fax lines within your organization.
Overview
Streem Alert provides a reliable and easy-to-use rapid notification system that delivers critical and routine information via telephone, cell phone, fax, text messaging (SMS), PDA, pager, and email with immediate results.

North America
http://www.cleo.com

Key Features
- Send and receive Broadcast messages via web page, telephone, or multifunction printer
- Voice, text, digital images, and electronic or hard copy message delivery for interoperability
- Output options including phone, cell phone, PDA, pager, email, fax, or any combination of these methods
- User and List Authentication for added security
- List management and organization
- Import existing lists
- Notification to individual recipients 'on the fly'
- Automatic text to voice conversion
- Import existing text and audio messages
- Record .wav files via telephone or PC
- Standard and custom cover page options for fax
- Response and acknowledgement via touch-tone (DTMF), including surveying capabilities
- Tracking via real-time status reports
- Reports identifying successful and unsuccessful delivery attempts, along with responses and acknowledgements

Business Challenge
Critical information needs to be delivered into the hands of personnel, departments, and others quickly. Recipients need to receive the message regardless of their physical locations, in a format that expands their existing communication capabilities, and is compatible with existing systems.

Key Challenges Addressed by Streem Alert®
- Reduce and eliminate costs associated with direct mail, phone trees, and other manual type of notification processes
- Speed distribution of routine and critical information
- Utilize existing resources
- Security and privacy of communication
- Regulatory compliance
- Efficiency and productivity
- Inefficient and incomplete tracking and reporting
Streem Connect™

Overview
Streem Connect is a centralized, universal communication software with the ability to send, receive, print, archive, and track information through the familiar environment of the Xerox multifunction printer or email client. Streem Connect combines Streem Fax™ and Streem Alert® into one offering and enhances security and accuracy when connected to an Xerox Extensible Interface Platform™ (EIP)-enabled MFP. With Streem Connect, users can fax, email, and send phone messages and alerts only to authorized recipients. Any unauthorized fax number, phone number, email address or text will be rejected and the users will be notified via an immediate rejection notice printed at the MFP.

Key Features
- **Turnkey**: A “total” solution that is configured, installed, and supported by Streem.
- **Secure and accurate**: Information will be sent only to the intended recipients, because a pre-determined list of fax numbers, email addresses, and phone numbers are based on a user’s login credentials.
- **Compatible**: Integrate with Xerox multifunction printers.
- **Capable**: Systems sized based on customer volume requirements.
- **Scalable**: Licensed by the number of ports used allowing for unlimited users.
- **Prepared**: Dedicated Customer Solution Specialist works closely to provide training and transition additional workflows for internal applications.

Business Challenge
Critical information needs to be delivered into the hands of personnel, departments, and others quickly – wherever they are located. Streem Alert and Streem Fax allow businesses to reduce costs and improve information and data processing efficiencies.

Key Challenges Addressed by Streem Connect™
- **Security and privacy** of information
- **Regulatory compliance**
- **High costs** associated with manual faxing, document delivery and management, direct mail, phone trees, and other types of notification processes
- **Inefficient and incomplete tracking** information

North America
http://www.cleo.com
Overview
Streem Fax software does much more than add faxing capabilities to Xerox multifunction printers. It utilizes the familiar environment of the MFP to create a communications system that can send, receive, print, archive, and track information.

Key Features
- **Turnkey**: A "total" solution - configured, installed, and supported by Streem
- **Compatible**: Integrate with Xerox multifunction printers, email servers (Exchange, Lotus Notes, GroupWise, SMTP), web servers, existing telco resources, and a multitude of third party applications
- **Capable**: Systems are sized based on your volume requirements.
- **Scalable**: Licensed by the number of ports used allowing for unlimited users.
- **Prepared**: Dedicated Customer Solution Specialist works closely with you to provide training and to transition additional workflows for internal applications.

Business Challenge
Streem Fax allows businesses to reduce costs and improve information and data processing efficiencies.

Key Challenges Addressed by Streem Fax™
- **Lost productivity** and related charges due to manual faxing and data management processes
- **High costs** of document delivery and management, including equipment and supplies
- **Vulnerable data** due to inadequate security and privacy of communication
- **Meeting regulatory compliance** requirements and adhering to guidelines
- **Unsatisfied customers** due to undelivered or misplaced fax pages
- **Limited access** to paper documentation

North America
http://www.cleo.com
Mobile solutions

Productivity anywhere your business takes you

As mobile as workforces are today, mobile print needs to be convenient, simple and secure. Xerox offers a suite of powerful and flexible mobile print solutions that are IT friendly. Xerox solutions support device printing to nearly any printer brand or model, with robust authentication, accounting and security. Our mobile solutions provide a simple, hassle-free experience – and enable print when, where, and how you need it.

Your Business Challenges

- Many mobile users do not have the ability to print.
- When printing is available from a mobile device, pages are often reformatted or print quality is degraded, making prints unusable
- Mobile professionals need a secure way to print their office documents.
- Companies want a user- and IT-friendly solution that prints from various brands of mobile devices, to various brands of printers.
- Your partners, clients and customers have a need to print conveniently at your site.
**Mopria™ Print Service**

**Overview**

Xerox is committed to simplifying the way work gets done in an increasingly mobile workplace so you can focus more on what matters most – your real business. As a founding member of the Mopria Alliance, our membership positions us to shape future innovation in the mobile printing arena and ensures that both our current and future technologies are interoperable with the quickly evolving mobile workplace.

**Key Features**

- Intuitive mobile printing experience
- Standard way to connect to a Xerox ConnectKey 1.5 Technology-enabled printer/MFP and send a print job across different mobile devices
- Mobile printing solution that works for businesses within IT BYOD policies
- Supported for users of Android Kit Kat (4.4 or greater) based devices using a free download available in the Google Play store
- Currently, printing can be accomplished on a Mopria-enabled mobile device from the email, gallery, and web browser applications. In the future, other apps may be available that offer this feature.

**Business Challenge**

People want to print from their mobile devices, yet over 50% of smartphone users and over 35% of tablet users do not know how to print from their device because they don’t have a printer that connects to their mobile device. (Source: IDC: Mobile Device Users/Non-Users: Print, Scan, Document Management, March 2013)

**Key Challenges Addressed by Mopria™ Print Service**

- Mobile device users don’t have access to a printer or the mobile device does not support mobile printing
- There is no universal way to print from Android devices
- Desire to print from your most popular applications
- Unprecedented growth in smartphones and tablets driving a need for PC-like print capabilities without the hassle
- Mobile users cannot figure out how to set up printing from their mobile apps
- Mobile users cannot find the printing app on their mobile devices
Xerox Mobile Express Driver™

Overview
Subtract hassles from traveling or working in multiple locations. Download just one printer driver and you’re good to go wherever your work takes you. The Xerox Mobile Express Driver™ is a single, universal printer driver you can download to your PC and print to virtually any PostScript device on your network, including printers made by other manufacturers. Instead of downloading individual printer drivers for each product in each office you travel through, you can download the single, simple, Mobile Express Driver.

Key Features
- **Automatically detects your location** based on your local network and updates your current printer list with preferred printers for that location
- **Tells you instantly which printers are online** and available to you every time you print
- **Sorts devices in your printer list** based on status, location, name, etc.
- **Displays detailed feature options** to help you choose the best printer for your job
- **Works with Xerox and non-Xerox PostScript** printers and multifunction devices
- **Automatically configures itself** to offer users 100% of the features available in most Xerox printers
- Provides a **consistent, simple interface for all printers**, making it easy to find and choose the features you need
- **Automatically puts last-used printer** (for that location) at the top of your current printer list
- **Saves favorite printer settings for each application**. For example, if you always print emails in black & white, on both sides of the paper, those settings can be automatically applied to any printer you choose in any location
- You can **install Mobile Express Driver yourself**, with a few mouse clicks
- **No tracking down an IT technician** to help you find the right printer, identify IP addresses or install drivers in a new location
- **Dynamic printer discovery** automatically updates your printer list with new features and status
- Allows users the **ability to specify alternate subnets** to search for each given location. This is particularly handy for wireless PC users where print devices are typically on a separate network segment.
- **Forward compatible** with future Xerox products, meaning you don’t need to upgrade your drivers when you add new equipment to your fleet
- **Built-in, online help** assists users with troubleshooting and support for Xerox products worldwide, in 26 languages
- **Dynamic pre-configuration** allows IT administrators to change “pushed” driver settings without re-installing drivers or breaking certification
- **Password Manager** organizes multiple passwords (for features like Secure Print) on different Xerox devices
- **Earth smart features** let you configure a variety of paper saving features on your Xerox product in one convenient place. For instance, **Print Job ID** prints job/user information in the margin of the first page to eliminate costly and wasteful banner pages. Xerox also offers a free universal printer driver ideal for IT administrators and large enterprises. Learn more about the Xerox Global Print Driver.

Business Challenge
Traditionally, to send jobs to a printer or MFP, you had to download a different driver for each device. This became especially complicated for traveling users who printed to many devices in multiple locations. Too many printer drivers cluttered systems and slowed productivity.

Key Challenges Addressed by Xerox Mobile Express Driver™
- **Multiple drivers** clutter users’ systems
- **Different interfaces** to learn for each printer driver
- **Traveling users** need to locate and connect to various networks and download various printer drivers each time they visit a new location
- **Difficult to download** and install drivers for many users
- **Difficult to connect** and print to new devices on existing networks for many users
- **Lost productivity** creates frustration for users
Xerox PrintBack

Overview
You already use a printer with your desktop or laptop computer. Now you’ve added a smartphone and/or tablet into your work life – accessing email, viewing documents, and integrating your device with other business processes formerly confined to your computer. With Xerox PrintBack, you can extend the printing capabilities of your computer to your iOS and Android™-based smartphones and tablets. Ideal for environments where software and solutions are installed by individuals, Xerox PrintBack enables printing to the default printer you already use with your computer. Plus, it supports the most common office file types (Microsoft® Office documents, PDF, etc.) and delivers uncompromised print quality.

Key Features
With PrintBack, Xerox is offering a personal-class solution that enables mobile printing from your mobile device. If you need to print during the course of your job, you most likely have a printer installed for use with your computer. By taking advantage of this existing capability, PrintBack delivers:

- **Support for the documents you already print from your computer**, including Microsoft Office* (Word, PowerPoint®, Excel®), Adobe® PDF, and more
- **High-quality output**, because the print driver (and its default settings) installed on your computer are used to print the job
- **Job submission simplicity**, because the use of the online service avoids issues with printer discovery and selection
- **Support for any printer**, regardless of connection type, print technology, or manufacturer
- **Photo Shoot mode** submits photos for mobile printing and/or saving as you take them within the application, a handy feature for realtors and others who take photos on the go

Additionally, PrintBack takes advantage of the connection it establishes between your device and your computer by allowing you to easily save documents or photos from your device to the Downloads folder on your computer, or to your Dropbox account – either during a print job, or instead of a print job. *Supporting software must be present on your host computer

Business Challenge
Smartphones and tablets are being rapidly adopted, and are becoming more integral in business environments and processes. Email is now readily available on the go, and more information is consumed away from your desk than ever before. While mobile apps have bolstered the capabilities of such devices in new and unexpected ways, printing remains a difficult capability to harness.

Key Challenges Addressed by Xerox PrintBack
- Customers do not have access to a printer that supports mobile printing from their mobile devices
- Customers’ smartphone and tablet devices do not have printing capabilities
- It is confusing and time consuming to print from smartphone and tablet devices
- Often when printing from smartphone and tablet devices, pages are reformatted, and/or print quality is degraded, making prints unusable

Global
http://www.xerox.com
Xerox Pull Print Driver

Overview
The Xerox Pull Print Driver allows users of popular "Pull Printing" solutions to use one single, configurable print driver for their printing needs with compatible Xerox products. This will simplify deployment and usage for both IT and customers who use solutions such as Xerox Secure Access, Equitrac Office, and YSoft SafeQ.

Key Features
- Lets IT managers qualify, deploy and manage all supported print devices on the network using a single driver in a Pull Print environment
- Quick installation: users can immediately use the driver without requiring IT assistance
- Easy to use across an enterprise
- Forward compatible with future Xerox products, meaning you don’t need to upgrade your drivers when you add new compatible equipment to your fleet

Business Challenge
Traditionally, to print a printer or MFP, a different printer driver is required for each device. The burden often falls on IT administrators to set up, manage and configure each driver.

Key Challenges Addressed by Xerox Pull Print Driver
- Multiple drivers clutter users’ systems
- Multiple print queues for compatible printers cause confusion and extra IT work
- Extensive testing needed to determine which print driver to use in a Pull Print Group
- Lost productivity due to IT administrators and users learning new interfaces for each printer driver
- Increased frustration caused by lost productivity
- Onus is on IT administrators to qualify, load and manage drivers and print queues for server-based workflows
- Increased costs for companies due to added IT administration

Global
http://www.xerox.com
Xerox Secure Access Unified ID System™

Overview

Xerox Secure Access Unified ID System integrates your Xerox multifunction systems with your existing employee/student ID PIN or badge providing a flexible and convenient authentication system. Allow your staff, employees or students to send documents to a centralized print server. Then at any multifunction printer on the network they’ll simply log in with a swipe of their magnetic or proximity ID card or their PIN to securely print their job. This easy and secure access to documents reduces the risk of leaving confidential information lying unclaimed on the printer. Secure Access is also IT-friendly as the automatic access card registration features allows new users to self-register their cards. The first time a new user swipes their card they will be prompted to link their card with Secure Access by entering their user account login. Once this is done, the card is associated with Secure Access and the user will have access to all associated multifunction printers.

Key Features

- **Card-based user identification** allows users to login at the MFP with their pre-existing identification card
- **Double your security** with our two-factor card-based identification option which adds a required pin/password login at the MFP
- **Follow-You Printing®** allows print jobs to be securely retrieved at any Secure Access-enabled device
- **Additional Follow-You Printing flexibility with Xerox Extensible Interface Platform (EIP)**-enabled devices include:
  - Users can choose the documents to be released or deleted from the print queue
  - Print and Save feature allows a user to release a pending print job, and retain for later reprint
  - Determine the number of copies desired
  - Obtain additional information about a pending print or fax job to help determine the user, when the job was sent, and what will be printed
- **One identification step** now logs the user into the device for all walkup device and network features
- **Personalized scan templates and automated workflows** are displayed at the device user interface based on the user’s credentials. This feature is available with select scanning solutions such as ScanFlowStore™

Business Challenge

In today’s regulatory climate, businesses need sophisticated ways of safeguarding their data. In addition, IT managers are looking for ways to protect the assets on their network. Multifunction systems are a logical place to secure networks and enhance document information security.

Key Challenges Addressed by Xerox Secure Access Unified ID System™

- **Trend towards increased security** to protect all devices on the network
- **Network-connected MFPs** are growing at a high rate
- **Increased network resources** are necessary to handle improved MFP capabilities such as network scanning or scan to email
- **Governmental and regulatory policies**
- **Rising document costs**
- **Doing more with less** – improving worker productivity
- **Trend towards printing forms on demand** instead of warehousing potentially outdated material

Global

http://www.xerox.com
Xerox® Mobile Print

Key Features
Simplified printing that simplifies your life
• Print all popular document formats, including Microsoft Office Suite and PDF, without losing your formatting.
• Choose between an easy-to-use Mobile App or simple email submission.
• IT managers and administrators no longer need to manage unique drivers for various print devices – print from any mobile device, to any printer, regardless of brand.
Convenient
• Raises the bar on printing, giving you just what you need, right when you need it.
• Whether you’re traveling, at a client’s office or just away from your desk, you can quickly find the most convenient enabled printer.
• You have total control over the way you deploy your solution – you can manage it yourself or let us take care of everything.
Secure
• Control when each document releases to the printer.
• Manage allow/block listings to ensure users have the correct access.
• Choose the Cloud setup for greater control or opt for an on-site setup that installs behind your firewall. Either way, it frees your staff to focus on more complex issues that drive your core business.

Business Challenge
It’s no secret that mobile technology has changed the way we work. Smartphones, tablets and other mobile devices are now the fastest-growing segment of the computing market – however, the ease of printing from these devices hasn’t kept pace. IT staff and administrators are challenged to manage every driver of every printer these mobile devices may need to print to.

Key Challenges Addressed by Xerox® Mobile Print
• Many mobile users do not have the ability to print.
• Mobile professionals are looking for a simple, secure, way to print their office documents.
• Companies want a user- and IT-friendly solution that prints from various brands of mobile devices, to various brands of printers.
• Your partners, clients and customers have a need to print conveniently at your site.
Output management

Xerox Multifunction Printers (MFPs) produce outstanding image quality and color or black and white reproduction. To make sure all devices print seamlessly throughout your enterprise with colors that match your brand - without having to tap valuable IT resources - Xerox has a suite of output management solutions to fit your business.

Xerox output management solutions can integrate into your environment, making it convenient for anyone to print and be able to reproduce accurate color across your Xerox MFPs.

To eliminate concerns about installing print drivers, our gold-level membership in the SAP Printer Vendor Program provides you with the tools to easily manage Xerox print devices - with a fast, easy to install wizard. When connected to a Novell Netware Network, it makes sure the proper print is downloaded when users connect to a printer.

When it comes to color accuracy, Xerox can help with either a software solution at your device or state-of-the-art “in the cloud” technology. So you can be sure that color is consistent and meets the requirements of your internal or external customers whose print demands require multiple devices or print locations - without loss of quality.

Benefits for your business:
- Improved productivity for both IT and end users due to elimination of printer driver installation hassles
- Less waste of resources due to operator error
- Greater visibility into real-time printer status, so downtime can be addressed quickly
- Reduced time and money spent on contract proofing
- The best possible color reproduction for graphic arts, photo printing, color continuous feed, and any other business where accurate color is critical
ASPColorManagement by CMI

Overview
Businesses need to achieve constant and assured color output as part of their overall successful business strategy. ASPColorManagement offers Cloud/SAAS based color management solution for quality, productivity and workflow efficiencies. This solution helps Xerox customers retain and expand their success, without needing complex software or costly investment in staff training. ASPColormanagement.com is revolutionary in end user ease of use coupled with state-of-the-art "in the cloud" technology, giving another strong advantage to any Xerox customer in today’s market.

Key Features
- Manage multiple color devices across the enterprise
- Simulate brand colors with the most accurate results to conform to company branding
- Process Corrected Aims allow all print processes to be checked to theoretical, predicted or base line output
- Unique TRC builder to get multiple engines inline via linearization
- Lowest Common Denominator and Proofing Profiles create ICC profiles on the fly with gamut reduction of total environment
- Device Link Profiles - inclusive preserve functions
- Multi Color Process Printing (5-8 color) creates Pantone® libraries for multi color printers
- Supports Windows and Mac platforms

Business Challenge
Printed communication needs to be in the highest quality and brand colors need to be accurate. Our color management solution can help you with that, but can be complex and require high investments in software and training/consulting.

Key Challenges Addressed by ASPColorManagement by CMI
- Need for repeatable and predicable color quality, across different machines
- Wasted paper and ink due to operator trial and error
- High IT costs
- Offset simulation – full color match is not needed but it must look like offset
- Toner reduction for cost savings
- Color management across multiple devices

Global
http://www.cmicc.com
Overview
aycan’s xray-print solution lets you print radiological and other medical images on plain paper (vs. film) at near diagnostic quality to reduce medical hardcopy cost by 90%. The solution fits seamlessly into both traditional and PACS workflows.

Key Features
- **Connect DICOM modalities** (MRI, CT, US etc.) to a certified Xerox printer: DICOM 3.0 basic Grayscale/Color print Service Class Provider (SCP)
- **Connect PACS workstations** to a certified Xerox printer
- **Near diagnostic quality paper print** in black & white and color
- **LookUp Tables** for modality-individual quality settings: DICOM 3.0 presentation LUT SCP
- **Remote administration**
- **FDA classification:** Image communication device (class 1 Exempt, Sec. 892.2020)

Business Challenge
Hospitals (radiology departments) and imaging centers are making the transition to digital with the goal to be filmless and therefore reduce cost. But referring physicians are still asking for hardcopy images together with the report (diagnosis).

Key Challenges Addressed by aycan xray-print™
- **Cost pressure** that hospitals and imaging centers are under
- **Hard copies are still required** despite digital technology and its work processes
- **Filmless hospitals are an illusion** like a paperless office
- **High cost** to transport film to referring physicians via couriers
- **High labor** cost to track, file, and transport film

North America
http://www.aycanmedicalsystems.com

aycan’s xray-print solution lets you print radiological and other medical images on plain paper (vs. film) at near diagnostic quality to reduce medical hardcopy cost by 90%. The solution fits seamlessly into both traditional and PACS workflows.
CGS Oris Press Matcher™

Overview
ORIS Press Matcher™ is ideal for enterprises that need accurate color results between digital color and conventional sheet-fed offset. The ORIS Press Matcher™ solution provides industry standard color management across the enterprise. For print buyers, it provides short run color at the same quality as sheet-fed.

Key Features
- Ensures compliance with color industry standards, such as FOGRA, Pantone™, and ICC
- Uses ORIS Color Tuner color management technology to produce standardized, high-quality color across multiple platforms
- Hotfolders automatically transport and process digital files from any Windows or Mac OS computer
- Compatible with all major digital file formats for prepress workflows, including PDF/X, composite or separated PDF and PostScript, EPS, DCS (version 1 and 2, single or multi-file), JPEG, TIFF, TIFF/IT-P1,1-Bit TIFF, Scitex Handshake CT/LW, Scitex NLW, NCT and CopyDot.

Business Challenge
Color is essential to a successful print marketing campaign. Accurate color reproduction can mean the difference between success and failure. With so many different printing choices, however, consistent color is not always easy.

Key Challenges Addressed by CGS Oris Press Matcher™
- Compliance with color industry standards such as:
  ◦ FOGRA
  ◦ Pantone™
  ◦ ICC
- Time and money spent on proofing for accurate color rendition
- Operator errors
Overview
Access the enhanced printing functionality of your Xerox printers and multifunction printers in your SAP environment with device types developed by Xerox and approved in the SAP Printer vendor program. As a gold-level participant in the SAP® Printer Vendor program, Xerox provides seamless connectivity between SAP systems and your Xerox printers and MFPs. And as an SAP customer, you benefit from having Xerox device types available right from SAP’s online delivery model. Whether you are using an existing Xerox product or plan to upgrade, you can be assured that you will have printing continuity within your SAP environment. You also have the peace of mind of knowing that you can contact SAP for support regarding any device type issues. As an active member in the SAP Printer Vendor program, Xerox keeps device types current and in line with SAP release updates. The device types developed by Xerox are available for the legacy R/3 system and newer ERP releases all the way up to current SAP offerings.

Key Features
- **Simplex or duplex printing** – print single- or double-sided documents
- **Finishing** – output tray location, single/dual stapling, multi-staple positioning, and punching. Check the availability of finishing features on your printer.
- **Input tray source** – pull paper stock from up to six different trays
- **POSS page format** – support for SAP’s Print Options for SAPscript and SAP Smart Forms (POSS)
- **Secure printing** – print secure jobs. Contact Xerox technical support for assistance.
- **Job Based Accounting (JBA)** – manage printer user accounts. Check the availability of this feature on your device (may require separate application software to track accounting on the printers). Contact Xerox technical support for assistance.
- **Printer banner sheet** – enable/disable printer banner sheets
- **Intelligent barcode printing** – available with Xerox SAP PostScript and PCL Intelligent Barcode Solutions Download SAP intelligent bar code solutions
- **Unicode printing** – for ordering the Xerox International Unicode Printing kit, please contact your customer sale representative or technical support

Global
http://www.xerox.com
Variable data

Studies have shown that by creating customer communications with personalization, customization and impactful color you can improve readership, response rate and revenue. But a challenge for many businesses is to find a variable data solution that integrates with existing equipment, is easy to use and can produce sophisticated looking documents.

Xerox has partnered with software providers to solve this challenge, providing you with solutions to transform generic documents into stronger marketing material with the power of personalization. These solutions are windows-based and can be accessed right from the PC desktop. There’s no need for any special knowledge - we even provide templates and drag-and-drop functionality to add areas of personalization, so users don’t need special design skills.

When it comes to transactional documents, our solutions help you create a wide variety of invoices, statements and other documentation with information pulled from your existing databases. Output is easily printed to all devices across the organization, including desktop, multifunction light production and production in monochrome or full color. And because these solutions are designed to work with your devices, documents RIP and print quickly.

Benefits for your business:

- Increased document effectiveness with relevant personalization and strategic use of color
- Improved response times, order values and customer retention
- Reduced print costs and waste with efficient workflow and verification and checking features
- Lower production, postage and material costs by combining transactional and promotional information into one document
Objectif Lune PrintShop Mail

Overview
PrintShop Mail Suite is a software solution for creating personalized communications and professional one-to-one documents. It helps organizations capture new customers with highly personalized communications and increase response rates. PrintShop Mail Suite works in any business environment and is offered as a modular solution with a desktop edition for producing one-off pieces and an optional web version for managing and producing ongoing and repetitive communications. PrintShop Mail Design VDP assembly tool allowing users to map variable fields onto a pre-designed document. PrintShop Mail Design is offered in two versions:
- PrintShop Mail Starter: Allows users to print up to 100,000 records
- PrintShop Mail Production: Unlimited printing

PrintShop Mail Web Web extension of the VDP assembly tool (PrintShop Mail Design) allowing users to publish document templates to a web interface for online ordering, management and production of repetitive jobs.

Key Features

PrintShop Mail Design Key features
- Intuitive user interface
- Wizard for creating expressions and business rules
- Instant preview and warning display for verification and error prevention before printing
- Free barcode library
- Supports Unicode and double-byte characters

Production
- Page picking per record in multi-page designs
- Preflight check on variable data
- Serialization and crash numbering
- Layout repetition and multi-up printing, such as label printing
- Print through-the-stack for easy sorting of multi-ups after cutting operation
- Paper tray selection and subset finishing

Print Automation Combined with a PlanetPress workflow tool from Objectif Lune, PrintShop Mail documents can be archived, sent by email or fax. PrintShop Mail Web Key Features

PrintShop Mail Web Design
- Intuitive design and publishing interface with drag ‘n’ drop
- Open architecture
- Document control with easy modification of printer output and settings

Ordering
- PDF workflow
- Easy image upload, database upload and form filling
- Instant preview and validation of print run
- Multi-lingual interface based on users’ preferences
- Intuitive and branded interface
- Configuration of user access and permissions for greater control over documents and ordering process

Production
- Powerful production features: imposition, duplex printing, page picking, subset finishing, and barcodes
- Output to numerous printing formats to ensure printing at rated speed
- XML integration
- Optional B2C and Payment Module for online payment
- Flexible pricing architecture and support of print quotes
- Automated email notification which can also be personalized
- Order approval support
- Offsite hosting support

In addition, PrintShop Mail Web is easy to install. Within minutes, the user is up and running, with no need for professional services.

Business Challenge
Most printed communication is not read or acted upon. A 2% response rate is the norm. The variable data printing tools available to combat this low response rate often have vital limitations.

Global
http://www.objectiflune.com
Key Challenges Addressed by Objectif Lune PrintShop Mail

- **Low complexity** transactional VIP tools produce high volumes but can personalize on only a very basic level.
- **Application-specific** tools (plug ins) are available but can only be used with one design application, such as Quark XPress or InDesign.
- **Slow speeds**, very basic personalization, and network congestion are limitations of traditional Mail Merge applications.
XLPrint PARIS Enterprise

Overview
Paris® software is a low-cost Windows-based solution that can assist customers in moving from their current fragmented creation and production systems of document development to an optimized workflow. The solution pays for itself and increases productivity immediately. PARIS software is a user-based document creation and output management system that enables organizations and service providers to produce and maintain transactional documents of any type to print, email, fax and archive. PARIS is designed for rapid deployment of applications and rapid return on investment.

Key Features
- WYSIWYG (what you see is what you get) in real time for re-composition of transactional documents
- Secure web access for job management
- Production Spooler running as a service to automate the flow of documents into and out of the Paris system
- Conditional Rules for personalized text and optimized output
- Importing of dynamic charts, graphics, barcodes, signatures, Windows™ applications and images
- Multi-channel delivery – print (PS, PCL, Native PDF), email, fax, Electronic Document output
- Supports VMWare

Business Challenge
Change is constant in today’s business. The ability to change transaction documents rapidly and deploy them instantly via changing media is the key to keeping pace with your desire for growth and cost saving.

Key Challenges Addressed by XLPrint PARIS Enterprise
- Wasting time, money and resources, due to inefficient document formatting and document output management system
- Loss of customers due to the lack of effective communications
- Lack of new business due to the inability to produce cross marketing communications from existing host data
- Lack of competitive edge caused by poor processes related to poor document design
- High DSO due to poor design or inefficient document production
- High cost of postage due to inability to pre-sort postal communications upstream before print process
- High cost of document distribution due to inability to distribute and print locally or web publish
- Effective use of color in business documents to maximize the return on the document
- Over-consuming natural resources due to poorly designed transaction documents

Europe
http://www.xlprinteurope.com

North America
http://www.usa.xlprint.com