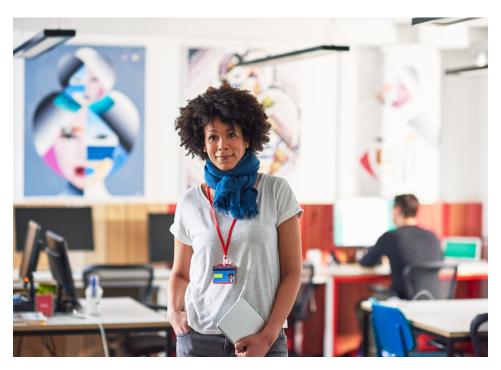
# Provide each student in the district a laptop, with zero interruptions to classes.



### **ABOUT THE CUSTOMER**

The customer was a large K-12 school district in Virginia.

The district has an ongoing mission to provide every student with equitable access to meaningful learning experiences and technology to support their learning.

As part of this mission, each student needed a school-issued laptop for use at school and that could also be brought home.

### CASE STUDY SNAPSHOT

# The Challenge

- Provide a laptop to every student in a cost-effective manner and without interruption to classes.
- Deploy to several schools, at different geographical locations within the district.

# The Solution

- Xerox IT Services created a custom project plan detailing the products and services provided and timelines to meet the district's requirements.
- Having strong relationships with PC manufacturers enabled Xerox IT Services to obtain very competitive pricing.
- The end-to-end solution included ordering, logging, imaging, configuration, deployment and removal of existing devices.

# The Results

- Rolled out several thousand laptops to a multitude of school sites, after hours.
- Removed laptops from individual packaging, repacked them in bulk groups and deployed according to the district's time and space requirements.
- Ensured the district's standard configuration was available throughout implementation and for the entire project duration.



