Oxleas NHS Foundation Trust

67%

reduction in number of devices

The Challenge

- The print infrastructure at this London NHS Trust was complex, featuring multiple different contracts across the 76 sites

- Management of the contracts was time-consuming and support processes were fragmented over 8 different suppliers of equipment (c1,100 devices)

- The printing experience for staff was inconsistent across the estate

- The trust needed to reduce the consumption of paper and energy, and save money

- Document security was non-existent, with all devices only configured for push printing

- There were also government targets to go 'paper-lite' and reduce the number of prints

The Solution

- The RM1599 framework gave Oxleas access to government-approved suppliers

- Developed by Crown Commercial Service in partnership with YPO and ESPO, the framework delivers efficiency savings through the aggregation of demand across the whole of the public sector

- The new contract consolidated all previous contracts into one supplier

- The contract includes the provision of new equipment against an agreed print policy, with improved functionality to enhance working practices

- Service management provides detailed information across the entire estate on a regular monthly basis

- Document security is assured through estate-wide provision of the Xerox® Secure Print Manager Suite for pull printing on all MFDs

- The flexible contract allows for the movement of devices if requirements change

The Results

- Reduction of devices from 1,100 to 361

- Forecast savings of 47% on previous print spend, equating to a saving of £2m over the 5-year contract.

- Significantly increased security, with swipe authentication by users before print jobs can be released

- Single service desk to call when issues arise

- Improved response times to incidents, allowing for greater productivity in all areas

- End-user print tracking and monthly reporting

- Carbon emissions reduced by 43,000kg

- 100,000 kWh electricity saved

- Detailed innovation roadmap from Xerox to help reduce print further

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