



# Oxleas NHS Foundation Trust

# 67%

reduction in number of devices

## The Challenge

- The print infrastructure at this London NHS Trust was complex, featuring multiple different contracts across the 76 sites
- Management of the contracts was time-consuming and support processes were fragmented over 8 different suppliers of equipment (c1,100 devices)
- The printing experience for staff was inconsistent across the estate
- The trust needed to reduce the consumption of paper and energy, and save money
- Document security was non-existent, with all devices only configured for push printing
- There were also government targets to go 'paper-lite' and reduce the number of prints

## The Solution

- The RM1599 framework gave Oxleas access to government-approved suppliers
- Developed by Crown Commercial Service in partnership with YPO and ESPO, the framework delivers efficiency savings through the aggregation of demand across the whole of the public sector
- The new contract consolidated all previous contracts into one supplier
- The contract includes the provision of new equipment against an agreed print policy, with improved functionality to enhance working practices
- Service management provides detailed information across the entire estate on a regular monthly basis
- Document security is assured through estate-wide provision of the Xerox® Secure Print Manager Suite for pull printing on all MFDs
- The flexible contract allows for the movement of devices if requirements change

## The Results

- Reduction of devices from 1,100 to 361
- Forecast savings of 47% on previous print spend, equating to a saving of £2m over the 5-year contract.
- Significantly increased security, with swipe authentication by users before print jobs can be released
- Single service desk to call when issues arise
- Improved response times to incidents, allowing for greater productivity in all areas
- End-user print tracking and monthly reporting
- Carbon emissions reduced by 43,000kg
- 100,000 kWh electricity saved
- Detailed innovation roadmap from Xerox to help reduce print further

