In today’s turbulent economic environment a company’s workforce is increasingly pivotal to business success. A workforce that is flexible to changing conditions and skilled to meet the demands of advancing technologies can make the difference between success and failure.

A Business Aligned Workforce
We focus on delivering business value by aligning a customer’s learning and talent management initiatives to its strategic business goals. This alignment helps create a high performance and business-ready workforce that is equipped to respond to changing market and customer requirements.

Improved Capability at Reduced Cost
We are one of the very few companies offering learning services in a flexible, scalable model. Clients can contract for specific learning components or engage us for broader, multi-process outsourced learning solutions. Our comprehensive learning capability provides organizations with a first class solution without the need for their own capital investment.

Capabilities
Our core service offerings include the following services:
- Learning strategy and assessment consulting
- Content and curriculum design development and management
- Strategic sourcing and vendor management
- Instructor resource management
- Learning administration services and program support
- Learning technology and managed services
- Instructor-led, e-learning and virtual classroom
- Translation services
- Forecasting, reporting, logistics and learner care

This need to invest in a talented and business-ready workforce is recognized by many leading organizations, but comes at a time when they are facing increased pressure to be efficient and reduce costs.

So how does an organization equip itself for the economic and competitive challenges ahead while keeping a tight reign on costs? How can a learning function demonstrate value to the business, do more with less and deliver a return on investment?

Xerox is helping organizations across the globe meet this challenge. Engaging Xerox delivers.
Why Work With Us

Experience and Expertise
Our comprehensive learning services bring many unique capabilities to our clients, including proven methodologies, processes, tools, and expertise. Our deep experience, specific to outsourced learning, results in knowledge, insights and best practices that meet a variety of challenging clients’ requirements from a diverse number of industries. We believe there is no provider in the industry with our level of success and experience in helping companies transform their work force and deliver business impact through outsourced strategic learning.

Global Solution
We have a successful history of providing a broad spectrum of learning services to Fortune 100 global companies. Our global end-to-end managed services capabilities add value to all our client relationships and our global footprint enables us to reach dispersed audiences of employees, customers, and partners. Learning strategists have extensive experience in working across cultures and geographies and are able to leverage the global infrastructure of Xerox to gather data and access to sources of information from around the world.

Key Facts and Figures

- 200+ Learning clients
- 70% Major HR service centres located around the world
- 3m+ Learners supported across the globe
- 145 Countries where clients are being served
- 100m USD earmarked for HR, benefits and learning research & development
- 3000 Hours of professional certifications tracked and managed annually

Acknowledged as top learning BPO company by Gartner, IDC, NelsonHall, Everest and TrainingIndustry.com

Chief Learning Officer magazine’s “Learning in Practice” award 2007

TrainingIndustry.com Top 20 Training Outsourcing company seven years in a row

A Trusted Partner and Holistic Approach
As a trusted partner, we begin each engagement, large or small, with a strategic assessment or diagnostic process to ensure that our clients’ learning initiatives and processes are tightly aligned with their business strategy. From this assessment, a fully integrated suite of managed learning processes and solutions governed by our innovative business partnering approach. This approach ensures that we are delivering the best possible solution for our clients.

Access to the Latest Technology
We are continually investing in technology to provide our clients with access to the latest technological developments without the need for their own capital investment. In addition, these investments ensure we continue to drive down our own costs and share these savings with our clients.

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