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The Xerox Workflow Solutions Promise

Simplifying the way work gets done, and finding new ways to make businesses more efficient, cost-effective, secure and successful is at the heart of what we at Xerox do for our customers every day. No matter what size your business is, or what industry you serve, we are here for you with workflow solutions to make work processes better.

This means providing you with a collection of software solutions to automate time-consuming processes, streamline workflows and use the technology that already exists in your business to save time and money, make information and communications be more relevant and help your company be more profitable.

Whether you are looking to improve the way communications are produced and managed, implement a better document management system, ensure information security or comply with strict regulations, to name just a few challenges, we are here. And our solutions can be customized to exactly fit your business requirements.

Our mission is to simplify the complicated processes that stand in your way of focusing on your number one priority — your business success.
Simplify and automate your everyday work. Better manage your information. Improve security. Increase productivity. Get the most out of your Xerox equipment investment. These are just a few of the benefits your business can realize with the software and solutions available from Xerox and our numerous Xerox Business Innovation Partners.

We help you extend the power of your existing multifunction printer with the Xerox® Extensible Interface Platform (EIP). With EIP enabled, you can add customized workflows to your MFP that users access directly from the interface, streamlining processes for document and information management. For example, a user can scan hardcopy information directly into a document repository with the simple touch of a button. Or imagine an invoice button, right on the touchscreen that simultaneously sends an invoice and archives the information in a document management system.

To further help simplify your work, we’ve created a new category of solutions: Xerox ConnectKey Apps. Like traditional software solutions, ConnectKey Apps extend the capabilities of your multifunction printer. They help you make the most of your hardware investment. But unlike traditional software, ConnectKey Apps do not require a dedicated server, PC or IT resource. Instead, ConnectKey Apps are lightweight, serverless print app solutions you can download to your ConnectKey multifunction printer via USB or CentreWare Internet Services. Simple.

The possibilities to simplify processes are almost endless, with both software and cloud-based solutions so you can:
- Complete tasks entirely at the MFP, including retrieving documents on a network without a computer
- Reduce waste, increase productivity and optimize device usage
- Better control costs and do more with less
- Improve security
- Simplify the way your business is run

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Asset management

Simplifying device management across your business—while improving visibility into real-time printer status—not only frees up IT resources, but improves office productivity throughout your business.

Xerox device management solutions provide system administrators with a centralized view and management capabilities in any environment. Through a single dashboard administrators can see usage metrics and are also alerted to conditions that can cause downtime, such as low paper or toner.

To further relieve the device management burden on IT staff, Xerox has developed global print driver solutions, on only one driver is necessary to connect users to a variety of Xerox printers and MFPs.

Benefits for your business:
- Centralized printer setup enables system administrators to install, configure and view settings for all network protocols
- Reduced costs through greater visibility into printer usage to optimize device deployment
- Improved productivity when users are able to connect to devices without IT assistance
- Automated meter reads, supplies replenishment and remote diagnostics ensure invoices are accurate and printers stay up and running, without IT intervention
3manager

Overview
3manager is a resource management solution for copiers and printers that reduces printing costs. Many IT departments are finding out that the cost of not having a resource management system – or having the wrong system – can be very high. Getting the right information about your copying and printing operation at the right time has never been more critical, especially when decisions are made about procurement and how to optimise the printer/copier workflow. With 3manager in place, you can reduce many printing costs associated with copying and printing processes. Start by using 3manager for an audit, and then extend the contract to continue to have access to the financial overview, analysis and printing cost control the product brings you.

Key Features
- Know your exact printing costs, potential savings and procurement needs
- Manage your contracts
- Streamline your operation with ongoing analysis
- Access critical information in real-time
- Respond rapidly to changes
- Know your kWh consumption and CO2 emissions in detail

Business Challenge
IT executives and finance executives are becoming more aware of printing costs and need the appropriate tools to maintain an up-to-date overview. Until now, it has been difficult or even impossible to get a quick snapshot to find out if device optimisation and savings are possible, as well as data to ensure that new purchases fit the real needs of the business. A central device management tool combined with a financial overview and analysis capability has not been available on the market until now. Xerox concessionaries have also been looking for a tool which provides more than just device status and counters, one which provides an overview for the customer as well as the reseller.

Key Challenges Addressed by 3manager
- Companies need an independent and quick overview of the entire operation, technical as well as financial
- IT departments don’t have the time to do an assessment manually – they need an automatic, on-going analysis process
- Corporate procurement needs an accurate overview in order to purchase the right copying and printing devices.

Global
http://www.3manager.com
ASPColorManagement by CMI

**Overview**

Businesses need to achieve constant and assured colour output as part of their overall successful business strategy. ASPColourmanagement.com from CMI gives Xerox customers the colour advantage, helping retain and expand their success, without needing complex software or costly investment in staff training. ASPColourmanagement.com is revolutionary in end user ease of use coupled with state-of-the-art “in the cloud” technology, giving another strong advantage to any Xerox customer in today’s market.

**Global**

http://www.cmicc.com

**Key Features**

- Full control on colour for predictable and repeatable colour quality on one or more printers
- Simulate brand colours with the most accurate results to conform to company branding
- Intuitive ASP model workflow so anybody can use it after a minimum of training
- Quality control to confirm quality and repeatability
- Management information to see trends of repeatability and usage in special reports

**Business Challenge**

Printed communication needs to be in the highest quality and brand colours should be most accurate. Colour management can help you with that, but can be complex and require high investments in software and training/consulting.

CMI has the solution: ASPColourmanagement.com. A website that controls your colour. Now everybody can be a colour management expert!

**Key Challenges Addressed by ASPColorManagement by CMI**

- **Reduce production costs** as you ensure yourself of predictable and repeatable jobs. Less waste and no ‘trial and error’.
- **Short learning curve** as the ASP model does most of the work automatically and online.
- **Use your own spectrophotometer**: most X-Rite spectrophotometers that come with Xerox printers for calibration are supported.
- **Full automated workflow** service accessible 24/7
- **Reduce IT costs** by using cloud computing

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Overview

The Cirrato print management system is ideal for mid- to large-sized companies with scattered offices that need to centralise printer and print driver management.

Key Features

- EIP-compatible Follow Print mode lets you take advantage of the latest Xerox EIP software
- Brand independent - so you can use it in a multi-vendor environment
- Enforced rule sets give you total control of your environment
- Accounting capabilities with the ability to export the data for charging purposes
- Centralised administration, helpdesk and support -- with the ability to sort printers by their status in real-time - makes everything easy to manage from a single point
- Comprehensive user-level statistics such as:
  - who printed what, from which computer and when
  - how many pages were printed in black and white and colour
  - how much did each job cost
  - which printers / drivers were used
- Consolidation of servers

Business Challenge

More and more businesses and IT administrators need to manage diverse fleets of printers often manufactured by different vendors. They must update software configurations and deploy driver updates whilst continuing to manage the entire print environment. They are constantly challenged to balance and reduce the print load on the network.

Key Challenges Addressed by Cirrato

- Driver problems – compatibility, out of date
- Problems with monitoring printers
- Bandwidth problems
- Expanding number of printouts
- Printouts not picked up by owner - waste
- Difficult to track statistics for locally connected devices or across multiple brands
- Lack of rule setting possibilities
- Installing printers
- Version handling of drivers
- Redundancy problems when print spool servers are down

Global

http://www.cirrato.com
Macro 4 IOP Device Monitoring

Overview
IOP Device Monitoring from Macro 4 provides vendor-independent, network device management needed to proactively manage a "ready for action" device fleet. Additionally, IOP Device Monitoring acts as the foundation for reliable cost accounting for recovering print costs from departments and clients, as well as accurate Incident Management and SLA reporting.

Key Features
- **Automatically monitor** all output devices; identifying consumables usage, page volumes, and device status
- **IT Help Desk can proactively monitor** and maintain devices to reduce call volumes and improve service levels. Plus, just in time consumables procurement reduces inventory costs.
- **Asset management is automated**, eliminating time consuming and error-prone manual data collection. Usage data collection is reliable for accurate reporting, cost recovery, capacity planning, device purchasing and deployment.
- **A module of the Intelligent Office Printing™ solution from Macro 4**, IOP Device Monitoring can be deployed as a single module or in conjunction with other IOP capabilities, such as Cost Accounting and/or Zone Printing.

Business Challenge
Having an accurate understanding of the output devices deployed in their organization is a key challenge, often requiring significant and tedious manual effort.

Key Challenges Addressed by Macro 4 IOP Device Monitoring
- **Inaccurate asset register** of your output device fleet
- **High cost** of managing and servicing your output fleet
- **High cost** and frequency of service engineer site visits
- **High consumable stock levels** or levels that are too low to keep devices running
- **Too much downtime** of printers and MFPs

Global
http://www.macro4.com

Workflow Solutions Catalog 2014
Mentecaptus Barr EOM

Overview
Barr EOM is a cost control, tracking and management software solution – not just for office printing but for production, ERP, distributed and electronic delivery environments. Barr EOM integrates all of these environments, allowing maximum printing cost savings and efficiencies across an entire enterprise.

Key Features
- **Track** and log how printers and copiers are being used and by whom
- **Accounting** by user, department, client code, document, workflow process, and device
- **Quota management**: credits can be distributed to users or groups
- **Rules-based printing** so print behavior can be managed and affected
- **Reporting** can be integrated with customer’s MIS
- **Client and project billing** with support for job ticketing and web storefront
- **Active device monitoring and failover** with proactive alerts and notifications
- **Job-ready** for your device (PDL Transforms) - including PCL, PS, PDF, Text, AFP, Metacode, LCDS, and IPDS
- **Route a document** to multiple destinations simultaneously (such as printers, archive, email, web, etc.)
- **Document security enforcement**: parse for undesired content. Apply security watermarks.
- **Scalability** from departments to whole offices to businesses with multiple locations
- **SAP certified** integration with 3rd party databases and other ERP systems
- **Web-based** user access and document library
- **EIP certified** -
  - Secure print allows users to release their print jobs at the device
  - Track and log all print, copy & scan activity
  - Add project/client code

Business Challenge
Do you know what you spend on printing? Do you know who, what and where it is being printed? This is the first challenge in getting a handle on your printing costs. And then, how can you implement these best practices within your company quickly, seamlessly and measured? Barr EOM allows you to do all this.

Key Challenges Addressed by Mentecaptus Barr EOM
- **Discovering** your complete printing environment
- **Knowing the costs**, even the not so obvious ones (IT, servers, licenses)
- **Optimising resources** for more efficient copying and printing
- **Optimising jobs** across environments (office to production, production to distributed office)
- **Reducing colour** to appropriate uses
- **Affecting user behavior** with quotas and rules-based printing
- **Stopping** unauthorised printing
- **Integrating** devices, no matter the make or model
- **Recovering cost** wherever possible (bill-backs, client billing)
- **Automating** processes
- **Eliminating** bottlenecks
- **Reducing costs** associated with Help-Desk and IT
- **Reporting** on office, distributed and data center print
- **Keeping** your documents from prying eyes (secure release)
- **Integrating** cloud printing into your enterprise
- **Incorporating** smart phones and tablet printing

Global
http://www.mentecaptus.com
www.BarrSystems.com

Overview
Barr EOM is a cost control, tracking and management software solution – not just for office printing but for production, ERP, distributed and electronic delivery environments. Barr EOM integrates all of these environments, allowing maximum printing cost savings and efficiencies across an entire enterprise.
Overview

PaperCut MF is a comprehensive copy and print management system designed to seamlessly monitor and control your resources with easy-to-use administrative and user tools that can be securely accessed from anywhere on the network though a web browser.

Key Features

- **Track and control** walk-up / off-the-glass photocopying using hardware or software solutions.
- **Integrates** with Xerox MFPs via Xerox Secure Access or Network Accounting / JBA and supports most modern printers.
- **100% web-based administration**, allowing admin control from anywhere on the network.
- **Cross-platform support** for both servers and clients. Available for Windows, Mac and Linux.
- **Differential copy/print charging** allows costs to be defined, offers varied prices for colour, duplex and charge to shared accounts.
- **Print release and secure printing** in open access environments including job redirection.
- **Over 60 advanced web-based reports** including environmental impact in PDF, HTML and Excel.
- **User Web Tools** allow end-users to track usage, request refunds and upload documents from unauthenticated (wireless) laptops.
- **Ability to run on top of leading 3rd party Relational Database Management Systems** (RDBMS) including Microsoft SQL Server, Oracle, etc.
- **Open architecture** with a powerful scripting language, source code access and API documentation, XML Web Services and layered architecture.

Business Challenge

Many print control solutions track the usage of printed documents, but walk-up / off-the-glass copying needs to be tracked and controlled as well. Responsible organisations want to eliminate waste, encourage responsible behavior and make users and departments accountable for their usage.

Key Challenges Addressed by PaperCut MF

- **Reduce** paper output waste, to assist in meeting the environmental obligations central to today’s green agenda.
- **Ensure** that the appropriate print device is used for large or small jobs.
- **Monitor** the printing and copying of every user on the network, ensuring each user is accountable.
- **Vendor neutral product** – no lock down to particular hardware devices.
- **Raise awareness** of waste and encourage people to decide whether they really needed to print.
- **Simple deployment** - One template configures all printers and plotters.
- **Easy rollout** across global network without the need for onsite administrative resources.
- **Significant cost savings** from changing user printing behavior.
- **Best value for money** of print control solutions - fast ROI.
- **Web based, user friendly product** with intuitive user tools.

Global

http://www.printandcopycontrol.com
www.papercut-mf.com
**Overview**

XMediusDOC Content Enterprise is the Sagemcom solution which centralises all documents automatically and allows simple, quick data search.

**Key Features**

- Capture any document, whatever the source or format, with no limit on size or number
- Store files securely
- Approve documents using workflows with tracking capabilities
- Archiving and organised storage of documents
- Easily retrieve documents through OCR and multi-criteria research or full text
- Full control administrator rights

**Business Challenge**

Businesses that rely heavily on paper-based processes are overloaded with paper documents that are difficult to manage, store and retrieve.

**Key Challenges Addressed by Sagemcom XMediusDOC Content Enterprise**

- High paper document archiving costs
- Costly document transfer and transport
- Lost time in document searches
- Little or no archived document traceability
- Difficulties to engage workflow system
Sagemcom XMediusDOC Content Express

Overview
Sagemcom XMediusDOC Content Express’s smart filing system and intuitive search engine give you immediate access to all the advantages of working in an electronic format. Linking this solution to your desktop applications and MFP means all your documents, whether paper or electronic, can be digitised quickly and simply.

Key Features
- **Digitise documents instantly** See document management in a new light with XMediusDOC Content Express, through an ergonomic and user-friendly interface.
- **Click and find** Easy access to all documents: retrieve files with one simple click in record time by accessing your selection criteria in real time.
- **Take advantage of a smart electronic filing cabinet** Linked to one or more MFPs, this solution perfectly fits the needs of small to medium businesses. All of your documents are intuitively filed in paper or digital format.

Business Challenge
Businesses that rely heavily on paper-based processes are overloaded with paper documents that are difficult to manage, store and retrieve.

Key Challenges Addressed by Sagemcom XMediusDOC Content Express
- High cost of archiving paper documents
- Costly document transfer and transport
- Lost time in document searches
- Little or no archived document traceability
- Difficulties engaging with your workflow system

Global
http://www.sagemcom.com
xmediusfax.sagemcom.com
**Overview**

Xerox CentreWare for NSM is a time-saving printer management software for simple administration of Xerox printers and multifunction printers within the Computer Associates NSM network management toolset.

**Key Features**

- **Discover** and identify all Xerox printers and multifunction printers on your network with recognisable icons.
- **Colour-coded device status** automatically changes to reflect printer status in each view.
- **Access the embedded web server** of your device through the icon displayed in the Xerox Agent.
- **A single, custom view** of all the Xerox devices on your network.
- **Integrate full Event Management features** of CA NSM such as Problem Management and Advanced Help Desk.
- **Enable unsolicited feedback** for device events using SNMP trap-capable registration (for example, machine out of toner).
- **New CA NSM browser interface** is supported.
- **Launch Xerox CentreWare Web** or Xerox Device Manager from the CA NSM interface.
- **Language support** in English, German, Spanish and Portuguese.

**Business Challenge**

IT organisations supporting network printers and multifunction printers without central printer management can suffer from inefficient use of resources, higher operational costs, and lack of control over assets.

**Key Challenges Addressed by Xerox CentreWare™ for CA NSM**

- **Higher operational costs** and IT inefficiency without central device management.
- **Lost user productivity** when print devices can’t be managed within the CA NSM environment.
- **More downtime** when alerts and device status are not available.

**Global**

http://www.xerox.com
Overview
Xerox CentreWare for HP OpenView is printer management software that allows you to increase IT efficiency through central management of Xerox network printers and multifunction printers within HP OpenView NNM network management toolset.

Key Features
- Discover and automatically identify Xerox printers on your network with recognizable icons
- Manage the Xerox devices discovered on your network in a single “Xerox Printers” map
- Colour-coded device status automatically changes to reflect printer status in each view
- Access the embedded web server of your device through the icon displayed in the Xerox Agent or through a menu item in the tools menu of the HP OpenView GUI
- Launch Xerox CentreWare Web or Xerox Device Manager from the Unicenter interface with focus on the selected Xerox device
- Integrate with the features of HP OpenView NNM to provide status and notification to HP OpenView NNM users about Xerox devices
- Enable unsolicited device feedback for events using SNMP trap registration
- Integrated Help menu
- Install and compile Xerox MIB into HP OpenView NNM

Business Challenge
Without real time printer status and central printer management, IT administration of network printers and multifunction printers can lead to inefficient use of resources, downtime, and higher operational costs.

Key Challenges Addressed by Xerox CentreWare™ for HP OpenView™
- Higher operational costs, inefficient use of resources, and when devices cannot be centrally managed
- Loss in user productivity due to IT inability to manage print devices within HP OpenView NNM environment
- More downtime when device status is unavailable

Global
http://www.xerox.com
Key Features

Key Features for CentreWare device manager in Tivoli Netcool/OMNibus environments
- A single, custom view of all the discovered Xerox device alerts on your network in a single Xerox Alert View
- Xerox printer alerts provide status and notification to OMNibus users about Xerox devices via the customised Mt-Trap probe
- Trap registration for Xerox devices via Trap registration menu item
- Enables unsolicited device feedback using automatic SNMP trap registration with SNMP trap-capable Xerox devices
- Polling configuration menu allows the user to set the polling frequency to control network traffic
- Integrated help menu

Key Features for CentreWare in Tivoli Network Manager environments
- Automatically discovers and identifies (supported) Xerox printers/devices on your network and presents them as icons
- Colour-coded device status automatically changes the colour in the printer icon to reflect the printer status
- Access the embedded web server of your device through the icon displayed in the Xerox Printers Class
- A single, custom view of all the discovered Xerox devices on your network in a single Xerox Printers Class
- Xerox printer alerts provide status and notification to ITMN users about Xerox devices via the customised Mt-Trap probe
- Trap registration for Xerox devices discovered in Tivoli Network Manger
- Enables unsolicited device feedback using automatic SNMP trap registration with SNMP trap-capable Xerox devices
- Installs and compiles Xerox MIB into IBM Tivoli Network Manager
- Integrated help menu

Business Challenge

More IT organisations are facing the high cost of managing print and multifunction devices in IBM environments. They are turning to central device management through Xerox provided snap-ins for IBM Tivoli Netcool/OMNibus and Tivoli Network Manger.

Key Challenges Addressed by Xerox CentreWare™ for IBM Tivoli® NetCool®/OMNIbus and Tivoli® Network Manager
- Higher operational costs and inefficient use of resources when devices cannot be centrally managed
- Loss in user productivity due to IT inability to manage print devices within Tivoli environment
- More downtime when alerts and device status are unavailable
Key Features

- **Automatic discovery** and identification of (supported) Xerox printers/devices on your network and presents them as icons.
- **Colour-coded device status** automatically changes the colour in the printer icon to reflect the printer status.
- **Access the embedded web server** of your device through the icon displayed in the Xerox Printers SmartSet.
- **A single, custom view** of all the discovered Xerox devices on your network in a single Xerox Printers Smartset.
- **Full integration with the features of IBM Tivoli NetView** and the Event Browse; provides status and notification to NetView users about Xerox devices.
- **Forwards printer events** to the TEC to allow administration from a single network management tool.
- **Enables** unsolicited device feedback using automatic SNMP trap registration with SNMP trap-capable Xerox devices.
- **Launch Xerox CentreWare Web** or Xerox Device Manager from the NetView interface.
- **Installs and compiles Xerox MIB** into IBM Tivoli NetView.
- **Integrated help menu**

Business Challenge

More IT organisations facing the high cost of managing print and multifunction devices in IBM environments are turning to central management through Xerox provided snap-ins for IBM Tivoli NetView.

Key Challenges Addressed by Xerox CentreWare™ for IBM Tivoli® NetView

- **Higher operational costs**, inefficient use of resources, and when devices cannot be centrally managed.
- **Loss in user productivity** due to IT inability to manage print devices within Tivoli NetView environment.
- **More downtime** when alerts and device status are unavailable.
Xerox CentreWare™ for Microsoft System Center Operations Manager™

Overview
Xerox CentreWare for Microsoft SCOM is a device manager software application that provides the ability to identify, view, and centrally manage Xerox network printers and multifunction printers within Microsoft System Center Operations Manager 2007.

Key Features
- **Printer discovery**: Provides the identification of Xerox printers on your network and populates the SCOM database
- **Colour-coded device status**: Automatically changes the status and colour in the printer icon to reflect the printer status in each view. Events and alerts are also available in the Operator console
- **Access to the printer embedded web server**: If your printer contains an embedded web server, you can easily access it through the icon displayed in the Xerox Agent
- **Supports all Operator Console views**: Manages the Xerox printers on your network by displaying all the discovered Xerox printers in a folder in any available Operator console view
- **Full integration with the features of SCOM 2007**: Provides full use of Management Packs, Administrator and Operator console to ease management process
- **SNMP trap registration**: Using SNMP trap-capable Xerox devices enables unsolicited device feedback for device events (for example, machine out of toner)

Business Challenge
CentreWare for Microsoft SCOM addresses specific customer needs for those IT administrators who use Microsoft System Centre Operations Manager.

Key Challenges Addressed by Xerox CentreWare™ for Microsoft System Center Operations Manager™
- **Inefficient use of IT resources** when one system cannot manage all output devices
- **Lost user productivity** due to IT inability to effectively support Xerox devices through SCOM
- **More downtime** when alerts and device status are not available

Global
http://www.xerox.com
Overview
Administrators can reduce hassles for network printer management of Xerox network printers and multifunction printers in Novell’s NDPS environment through the use of a Xerox snap-in for Novell’s iManager for OES and a Xerox snap-in for Novell’s NWAdmin for NetWare 5.x and 6.5.

Key Features
• Snap-in for the Novell NWAdmin tool for use with NetWare 5.x and 6.5 operating systems
• Snap-in for the Novell iManager tool for use with OES 2.x
• Easily manage Xerox print devices from within Novell’s NWAdmin and iManager tools
• Real time printer and job status
• Supports IP and IPX networking
• Fast and easy installation wizard connects Xerox print devices to a Novell NetWare network
• Easily launch CentreWare Internet Services for Xerox devices
• No individual print driver installation is needed because the proper print is downloaded when users connect to a printer: printer objects are automatically created in the NDS Tree
• Netware cluster environment support
• SNMP Community Name string support
• Install Xerox print drivers to one or more Novell servers at one time

Business Challenge
Businesses and IT organizations handle network printer management without real time status or the ability to centrally update or install drivers can lead to inefficient use of IT resources, increased operational costs, and user downtime.

Key Challenges Addressed by Xerox CentreWare™ for Novell NDPS™
• Inefficient use of IT resources due to lack of central network printer management tools
• Lost user productivity when real time printer status is not available
• More downtime when print drivers are not loaded onto print servers

Global
http://www.xerox.com
Overview
Xerox CentreWare Web gives you added productivity advantages you might not expect in device management. This innovative, web browser-based software tool installs, configures, manages, monitors, and reports on networked printers and multifunction devices in the enterprise – regardless of manufacturer – and it’s free!

Global
http://www.xerox.com

Key Features
- **Features that improve productivity**
  - Remotely configure printers and multifunction devices.
  - Manage many printers as if they were one with group-based management function.
  - Check device status throughout the enterprise.
  - Proactively monitor device status receiving alerts on printer status and problems, allowing everyday issues to be resolved before users experience down-time.
  - Troubleshoot problems.
- **Features to reduce costs**
  - Track print usage by user and group to facilitate usage policies and ensure that devices are deployed to provide the best fit throughout the organisation.
- **Features to help ensure security**
  - Centrally manage and administer critical device settings to ensure consistent and correct implementation of security policies and procedures.

Business Challenge
IT administrators are faced with the challenge of continuously managing a diverse fleet of multi-vendor output devices, including discovery, tracking usage, monitoring status, updating software configurations, deploying driver updates, managing supplies, and reporting on the overall infrastructure. They need a comprehensive, easy-to-use tool that does all this and more.

Key Challenges Addressed by Xerox CentreWare™ Web
- **Increase productivity**
  - Manage and report on all of the networked SNMP printers and multifunction devices across the entire enterprise – regardless of manufacturer.
  - Centralise printer set-up and enable system administrators to install, configure, and view the settings for all network protocols, simplifying the task of integrating devices.
  - Generate consistent information from databases and systems that is comprehensive, accurate, and easy to understand.
- **Reduce costs**
  - Track printer usage and utilisation levels and optimise the deployment of assets.
  - Reduce service calls and increase the efficiency of output fleet management.
- **Ensure security** by centrally managing security-critical device settings.
Key Features

- Lets IT managers qualify, deploy and manage all print devices on the network using a single driver.
- Greatly simplifies replacing or updating network print devices: Just plug in the new device and give it the same IP address as the old printer (or redirect the port). The Global Print Driver automatically discovers the device and updates users’ feature options. No requalification or reinstallation necessary.
- Fast and easy installation of new devices improves IT efficiency.
- Truly universal: supports Xerox and non-Xerox printers, PCL and PostScript.
- Quick installation: users can immediately use the driver without requiring IT assistance.
- User interface shows most-used features on the first tab, so users can easily find and select printer options.
- Easy to use across an enterprise.
- Forward compatible with future Xerox products, meaning you don’t need to upgrade your drivers when you add new equipment to your fleet.
- Built-in, online help assists users with troubleshooting and support for Xerox products worldwide, in 26 languages.
- Dynamic pre-configuration allows IT administrators to change “pushed” driver settings without re-installing drivers or breaking certification.
- Password Manager organises multiple passwords (for features like Secure Print) on different Xerox devices.
- Earth smart features let you configure a variety of paper saving features on your Xerox product in one convenient place. For instance, Print Job ID prints job/user information in the margin of the first page to eliminate costly and wasteful banner pages.

Business Challenge

Traditionally, to send jobs to a printer or MFP, a different printer driver was required for each device. The burden often fell on IT administrators to set up, manage and configure drivers.

Key Challenges Addressed by Xerox Global Print Driver™

- Multiple drivers clutter users’ systems.
- Lost productivity due to IT administrators and users learning new interfaces for each printer driver.
- Increased frustration caused by lost productivity.
- Onus is on IT administrators to qualify, load and manage drivers and print queues for server-based workflows.
- Onus is often on IT administrators to manage printer drivers on users’ local systems in peer-to-peer network environments.
- Increased costs for companies due to added IT administration.
Cost control, security, and authentication

More control for your office. More focus on your bottom line.

Do you know what you spend on creating your office documents? It can be as high as 6% of your annual revenue. A solid cost control solution can help you track usage, set limits, and charge document printing costs to internal departments or external clients. You benefit from lower printing costs and a higher return on investment for your printers and multifunction printers (MFPs).

Document security management can also be a mystery. Think for a moment about the information held within your documents that are created on a daily basis. This critical information is the backbone of your business. Our document security solutions can help you keep this information where it belongs – inside your organization. By requiring users to log in to your MFPs, you ensure that only authorized users are accessing your information. You can also connect the log-in procedure to existing building access or student ID cards, making our document security solutions easy to integrate with your existing resources.

Xerox takes reducing your printing costs and enhancing your document security seriously. That’s why we offer features like Auditron and Xerox Standard Accounting built right in to our award-winning MFPs. These features allow you track usage and set job limits, enabling cost control and increased security from the first day of ownership.

And our cost control and document security solutions can also work together to make your office more green by eliminating stacks of unclaimed documents from your office printers and MFPs.

Your Business Challenges:
- Lowering your printing costs and routing jobs to the most cost-effective devices
- Increasing document security
- Tracking copying, faxing, and printing costs for internal charge-backs or external client billing
- Eliminating wasteful printing without impacting productivity
- Ensuring only authorized users are accessing your MFPs
- Making it easy for mobile workers to print and stay productive
- Increasing students’ satisfaction and convenience with printing while recovering / reducing costs
Overview
The Doxense Watchdoc™ family of print management software offers you the right solution at the right time, from print/copy tracking with document cost control to full print management, monitoring and rules-based printing. Begin with Watchdoc Audit Manager and then purchase the upgrade key and move easily to Watchdoc Standard Edition or Watchdoc Extended Edition. Add new functions and help your company minimise printing expenses, maximise office equipment efficiency with online monitoring, and reduce waste, ensure document privacy and boost your profit.

Key Features
- **Count** who prints what, where, when, and how much in which quality (whatever device; local or network).
- **Analyse** your multifunction printing organisation with real reporting and graphical statistics.
- **Organise** your printing devices with the right metrics, such as charge (bill-back) by user, department, cost center, project or client. Add access rights to color or to a device. Define the rules for each copier or multifunction resource with job contents analysis.
- **Securely integrate** into your current IT infrastructure with up-to-date software that works with all your network printers, copiers and multifunction printers. You’ll also be able to track the local printers’ activities (//+ USB + direct IP).
- **Control** the rules’ benefits and efficiencies, making your future tender easier to manage.

Business Challenge
The print and copy area is, for end users, a rules-free area. All companies are in the search of “cost killing” solutions with better quality of services to end users. It is a real challenge because the user’s expertise is in his or her job, NOT in print management.

Key Challenges Addressed by Doxense Watchdoc™
- **Wasting time, money, resources**, environment due to inefficient printing and copying management.
- **Higher equipment costs** due to ineffective use of current equipment and overbuying new, individual devices, and too many cartridges.
- **Ineffective use of color** for jobs that don’t need it or for non-business purposes.
- **Inaccurately distributing expenses** due to unknown usage of equipment by various departments or cost centers.
- **Breakdown in security** due to confidential or sensitive printouts lying around the office unclaimed.
- **Losing productivity** without monitoring the multiple vendors devices or using the right device for the right job.
- **Draining IT support resources** with excessive printing-related calls to the help desk.

Europe
http://www.doxense.fr

Europe
http://www.doxense.de

Europe
http://www.doxense.co.uk

Global
http://www.doxense.com
Key Features

- **Software-based capture, cost allocation, and reporting** of every document produced on every device across campus or throughout a district
- **Easy, automatic, enforcement** of student print quotas
- **Follow-You Printing™** with Secure Document Release to eliminate wasteful unclaimed printing and protect confidential documents such as tests and student records
- **Support for all payment methods**: Smart or magnetic stripe stored-value cards, campus card systems, local network print accounts, and cash
- **Terminal data collection and PayPal** capability to track and recover print costs where no network connection is available
- **Definable print rules** and least cost routing
- **Xerox device-embedded** and terminal-based solutions available
- **Standards-based, vendor-neutral**, unified and centralised system for print network management and complete cost recovery
- **I-Queue** allows the selection of one print queue and universal driver for all jobs, to be securely released at an MFP, regardless of type at any location on the network
- **With web-based System Manager**, administrators can quickly and easily keep user and department account lists and billing codes up to date via the internet
- **Mobile Web** function lets users release documents from mobile devices
- **Capture and Send** allows users to capture paper-based information and transform and route it to various destinations

Business Challenge

You have certainly seen recycle bins full of wasted paper, unused prints, and multiple copies of the same document. Even worse is finding entire books or web sites printed for free and then left unclaimed in the output tray.

Key Challenges Addressed by Equitrac Express®

- **Wasteful, unnecessary and unclaimed output** due to easy access to supposedly free printing
- **Rising print costs** take limited resources from important programs and student services
- **Students’ personal information** or upcoming exams could be exposed at unattended at remote printers
- **Walk-up patrons** and campus guests need convenient, private access to copiers, without staff having to play cashier
- **Colour equipment is easily misused**: colour output is not easily tracked for cost reporting or charging
- **High level of service** is expected by campus community
- **Lack of information** on actual print use leads to over-purchase or inefficient placement of equipment

Overview

Equitrac Express print management software for colleges, universities, K-12 schools and libraries reduces the costs and complexities of managing print environments while ensuring users can print what they need, when they need it. This intelligent print management solution provides control, convenience, and choice to fully support evolving user requirements while reducing IT complexities.

Global

http://www.nuance.com

eCopy ShareScan: www.nuance.com/for-business/by-product/ecopy-sharescan-v5/index.htm

ScanFlowStore: www.scanflowstore.com

Equitrac: www.nuance.com/for-business/by-product/equitrac/index.htm

Equitrac Express®

Workflow Solutions Catalog 2014
Equitrac Office®

Overview
Equitrac Office is an intelligent print management solution that provides control, convenience, and choice to fully support evolving user requirements while reducing IT complexities. It provides end users with a secure mobile print workflow while controlling costs and simplifying administration of your output fleet. Equitrac Office enables single sign-on access to devices and services, personal print queues to maximise document security and mobility, and rules to create cost-effective printing behavior.

Key Features
• Track how printers and copiers are being used and by whom
• Analyse which devices are being over- or under-utilised and recognise peak usage periods
• Allocate expenses (bill-back) by department, cost center, project, or client
• Control who can use certain devices, how they use them, and how much they use them
• Integrate seamlessly into your current IT infrastructure. Works with all your networkable printers, copiers, and multifunction devices
• Scale from small, single-user sites up to multi-location enterprises with thousands of devices and users
• Extensible Interface Platform-capable Xerox devices enable these Equitrac Office features:
  ◦ Secure, mobile printing allows users to release their print jobs securely at any EIP-enabled device
  ◦ No additional hardware is needed because user ID and billing code entries are made directly on the Xerox user interface
  ◦ Monitor, measure, and manage printing costs to enforce colour quotas and other print/copy rules as well as to track and report on usage costs by individual, department or other user grouping – all by leveraging the same user ID data utilised to access your Xerox device
• I-Queue allows the selection of one print queue and universal driver for all jobs, to be securely released at an MFP, regardless of type at any location on the network
• With web-based System Manager, administrators can quickly and easily keep user and department account lists and billing codes up to date via the internet
• Mobile Web function lets users release documents from mobile devices
• Capture and Send allows users to capture paper-based information and transform and route it to various destinations

Business Challenge
Discovering on how much your organisation spends on printing and copying is essential to managing the costs of doing business and increasing return on investment (ROI). At the same time, you must keep productivity high to achieve the highest value.

Key Challenges Addressed by Equitrac Office®
• Wasting time, money, and resources due to inefficient printing and copying
• Higher equipment expenditures due to ineffective use of current equipment and overbuying of new equipment
• Ineffective use of colour for jobs that don’t need it or for non-business purposes
• Inaccurate distribution of expenses due to unknown usage of equipment by various departments or cost centers
• Breakdown in security due to confidential or sensitive printouts lying around the office unclaimed
• Lost productivity through the use of cost control tools that are difficult to use, implement, and maintain
• Draining IT support resources with excessive printing-related calls to the help desk
• Over-consuming natural resources due to poorly managed print and copy output
Equitrac Professional®

Overview
Equitrac Professional printer accounting software helps professional firms capture, allocate and recover all of their client-billable expenses. Equitrac Professional is available as both device-embedded and terminal-based software.

Key Features
- **Software-based capture, costing and reporting** of all client-related expenses including copy, print, scan, fax, phone, research, courier and catering
- **Automatic, near real time, exchange** of client/matter and expense information with all leading time and billing (T&B) systems
- **Web-based exception editing** to review, correct or approve charges from anywhere
- **Page-by-page tracking and cost recovery** of colour output
- **Follow-You Printing™** with Secure Document Release
- **Definable print rules** and least cost routing
- **Xerox device-embedded and terminal-based** solutions available
- **Crystal Reports XI report generator** with over 100 summary, detailed and total activity reports by network user and device
- **Standards-based, vendor-neutral**, unified and centralised, system for network printer management and complete cost recovery

Business Challenge
Digital technologies are helping legal and professional firms to provide better client service. But many firms find modern technologies complex to manage and difficult to track, leading to increased costs and unbilled client expenses.

Key Challenges Addressed by Equitrac Professional®
- **Inability to track** and allocate digital prints and scans as effectively as traditional copies and faxes
- **Users can be inconvenienced** by having to continually enter client/matter information
- **Incorrect billing codes** reduce billing speed and accuracy
- **Colour equipment is easily misused**; colour output is not easily tracked and billed
- **Client confidentiality** and attorney work-product can be compromised by documents left unattended at network printers
- **Lines at the copier or printer** drain billable productivity
- **Printers are largely unmanaged**
- **Lack of information** on actual print use leads to equipment over-purchase
- **Multiple proprietary systems and devices** do not work well together, driving up costs and complexity

Global
http://www.nuance.com
ScanFlowStore: www.scanflowstore.com
Equitrac: www.nuance.com/for-business/by-product/equtrac/index.htm
FollowMe® by Ringdale

Overview
Whether operating a printing environment or implementing an MPS contract, FollowMe® provides all the tools to help organisations significantly reduce costs, optimise the efficiency of printing environments and protect valuable data. FollowMe Printing allows users to print to a shared print queue, roam, and release their print job from any enabled output device. This driverless technology supports effortless mobile printing, where users can print from any location, mobile phone or tablet device.

Key Features
Reduce printing costs and save management time
- Minimise waste by reducing unnecessary printing
- Optimise and consolidate printer fleet
- Enforce economical print policies per user, department or enterprise wide
- Reduce the time required to manage the printing environment

Protect valuable data
- Prevent confidential business data from ending up in the wrong hands
- Confidential printing for each user on shared devices
- Comply with industry security standards

Increase user productivity
- Effortless mobile printing from any location
- Print securely from any mobile phone or tablet device
- Integrates with Apple AirPrint and Google Cloud print

Keep track
- Identify cost savings with visibility on costs per user, department or device
- Recover print costs from departments or clients
- Provide a full audit trail for compliance

Business Challenge
Waste from documents, left uncollected at the printer, can equate to 30% of all printing costs for some organisations. This can have a large impact on revenue margins. Organisations need a way to control waste, reduce costs, and facilitate business processes to minimise the time required to manage printing environments.

Key Challenges Addressed by FollowMe® by Ringdale
- Abundance of unwanted or uncollected documents creating printed waste
- Rising printer-related calls to the IT help desk
- Print costs remain unaccounted for with escalating toner and paper costs
- Loss of data confidentiality when valuable documents are left uncollected at printers
- Printers frequently out of service
- Managing printers, copiers and scanners fragmented across departments and office locations
- Desktop printers used by departments or individual users printing confidential information

Global
http://www.followme.ringdale.com
Macro 4 IOP Cost Accounting

Overview
IOP Cost Accounting from Macro 4 provides full cost transparency for print and copy usage for each device, by user, cost centre, department and print job detail.

Key Features
- **Get full cost recovery** by combining IOP data with external data for further analysis and for accurate billing of departments and clients.
- **Increase the visibility of document output costs** to improve understanding and increase awareness, which leads to more effective and efficient use throughout your organization.
- **Perform incident management and SLA reporting** with the device data.
- **A module of the Intelligent Office Printing™ solution** from Macro 4, IOP Cost Accounting can be deployed as a single module or in conjunction with other IOP features, such as IOP OnCall™ Printing and/or Zone Printing.

Business Challenge
If you want to make changes to your printing infrastructure to encourage cost savings, your decisions need to be based on actual usage data. Having full cost transparency of your printing, copying and scanning output provides you with the information you need to make informed decisions.

Key Challenges Addressed by Macro 4 IOP Cost Accounting
- Management has little knowledge of their printer infrastructure, its effectiveness and usage, or the operating and lifetime costs of individual devices.
- For Finance managers, office printing is an uncontrolled, hidden, and unallocated cost that cannot be recouped.

Global
http://www.macro4.com
Overview
Barr EOM is a cost control, tracking and management software solution – not just for office printing but for production, ERP, distributed and electronic delivery environments. Barr EOM integrates all of these environments, allowing maximum printing cost savings and efficiencies across an entire enterprise.

Key Features
- **Track** and log how printers and copiers are being used and by whom
- **Accounting** by user, department, client code, document, workflow process, and device
- **Quota management**: credits can be distributed to users or groups
- **Rules-based printing** so print behavior can be managed and affected
- **Reporting** can be integrated with customer’s MIS
- **Client and project billing** with support for job ticketing and web storefront
- **Active device monitoring and failover** with proactive alerts and notifications
- **Job-ready** for your device (PDL Transforms) - including PCL, PS, PDF, Text, AFP, Metacode, LCDS, and IPDS
- **Route a document** to multiple destinations simultaneously (such as printers, archive, email, web, etc.)
- **Document security enforcement**: parse for undesired content. Apply security watermarks.
- **Scalability** from departments to whole offices to businesses with multiple locations
- **SAP certified** integration with 3rd party databases and other ERP systems
- **Web-based** user access and document library
- **EIP certified** -
  - **Secure print** allows users to release their print jobs at the device
  - **Track and log all print, copy & scan activity**
  - **Add project/client** code

Business Challenge
Do you know what you spend on printing? Do you know who, what and where it is being printed? This is the first challenge in getting a handle on your printing costs. And then, how can you implement these best practices within your company quickly, seamlessly and measured? Barr EOM allows you to do all this.

Key Challenges Addressed by Mentecaptus Barr EOM
- **Discovering** your complete printing environment
- **Knowing the costs**, even the not so obvious ones (IT, servers, licenses)
- **Optimising resources** for more efficient copying and printing
- **Optimising jobs** across environments (office to production, production to distributed office)
- **Reducing colour** to appropriate uses
- **Affecting user behavior** with quotas and rules-based printing
- **Stopping** unauthorised printing
- **Integrating** devices, no matter the make or model
- **Recovering cost** wherever possible (bill-backs, client billing)
- **Automating** processes
- **Eliminating** bottlenecks
- **Reducing costs** associated with Help-Desk and IT
- **Reporting** on office, distributed and data center print
- **Keeping** your documents from prying eyes (secure release)
- **Integrating** cloud printing into your enterprise
- **Incorporating** smart phones and tablet printing

Global
http://www.mentecaptus.com
www.BarrSystems.com

Barr EOM is a cost control, tracking and management software solution – not just for office printing but for production, ERP, distributed and electronic delivery environments. Barr EOM integrates all of these environments, allowing maximum printing cost savings and efficiencies across an entire enterprise.
Key Features

- **Track and control** walk-up / off-the-glass photocopying using hardware or software solutions.
- **Integrates** with Xerox MFPs via Xerox Secure Access or Network Accounting / JBA and supports most modern printers.
- **100% web-based administration**, allowing admin control from anywhere on the network.
- **Cross-platform support** for both servers and clients. Available for Windows, Mac and Linux.
- **Differential copy/print charging** allows costs to be defined, offers varied prices for colour, duplex and charge to shared accounts.
- **Print release and secure printing** in open access environments including job redirection.
- **Over 60 advanced web-based reports** including environmental impact in PDF, HTML and Excel.
- **User Web Tools** allow end-users to track usage, request refunds and upload documents from unauthenticated (wireless) laptops.
- **Ability to run on top of leading 3rd party Relational Database Management Systems** (RDBMS) including Microsoft SQL Server, Oracle, etc.
- **Open architecture** with a powerful scripting language, source code access and API documentation, XML Web Services and layered architecture.

Business Challenge

Many print control solutions track the usage of printed documents, but walk-up / off-the-glass copying needs to be tracked and controlled as well. Responsible organisations want to eliminate waste, encourage responsible behavior and make users and departments accountable for their usage.

Key Challenges Addressed by PaperCut MF

- **Reduce** paper output waste, to assist in meeting the environmental obligations central to today’s green agenda.
- **Ensure** that the appropriate print device is used for large or small jobs.
- **Monitor** the printing and copying of every user on the network, ensuring each user is accountable.
- **Vendor neutral product** – no lock down to particular hardware devices.
- **Raise awareness** of waste and encourage people to decide whether they really needed to print.
- **Simple deployment** - One template configures all printers and plotters.
- **Easy rollout** across global network without the need for onsite administrative resources.
- **Significant cost savings** from changing user printing behavior.
- **Best value for money** of print control solutions - fast ROI.
- **Web based, user friendly product** with intuitive user tools.
Overview

Pcounter is a cost control and tracking software solution that also includes secure print capabilities when matched with Xerox EIP-enabled MFPs. Pcounter is highly scalable and can be easily integrated into your IT infrastructure.

Key Features

- **Track** and log how printers and copiers are being used and by whom
- **Accounting** by user, department, client code or device
- **Quota management** for education, so a given credit can be allocated to students
- **WebPay** so students can reload their Pcounter account online
- **Rules based printing** so print behavior can be managed (who can do what on which device)
- **Reporting** and history can be saved as HTML, CSV, or formatted text and can be directly launched into Excel or web browsers, and can be sent by email
- **Client and project billing**, with support for client and sub-code (2 level billing)
- **Scalability** making it possible to use Pcounter in small offices or businesses with multiple locations
- **Integration** with 3rd party databases such as ERP systems and support for current IT infrastructure
- **Optional** Wi-Fi print via PrinterSpot
- Extensible Interface Platform (EIP)-capable Xerox devices enable these Pcounter features:
  - **Secure print** allows users to release their print jobs securely at any EIP-enabled device
  - **Control** of user ID and quotes before access to device
  - **Track** and log all activity on the device
  - **Project/client** code can be typed in on the Xerox MFP’s user interface
  - **No additional hardware** is needed because user ID and billing code entries are made directly on the Xerox MFP’s user interface

Business Challenge

Knowing your cost to print and copy is the first step to controlling it. You know how much your travel budget is and how to control it, and the same should apply to your copy and print costs. It’s critical to know where the money is spent today so you can control the costs in the future.

Key Challenges Addressed by Pcounter Europe

- **Wasting resources** due to ineffective printing and copying
- **Knowledge** about your current cost of document management
- **Awareness** of how much you spend on printing
- **Using color** where it’s not needed
- **Optimizing** the use of your existing devices
- **Recovering cost** wherever possible (Client Billing or Academic)
- **Increasing productivity** by printing at the most appropriate device
- **Minimizing cost** with rules-based printing, such as auto delete of duplicates
- **Security** so jobs only are released and picked up by the owner
Overview
SafeCom delivers secure and cost efficient print and copy solutions with an emphasis on confidentiality, ease of use and environmental concern. With Xerox EIP-capable multifunction printers it is now possible to integrate SafeCom with the user interface on the MFP.

Global
http://www.safecom.eu

Key Features
- **Financially viable**: Focus on business critical printing, reduce operating costs and supplies usage and obtain fast return on investment.
- **Secure and confidential**: Ensure document confidentiality and control access to printers and multifunction printers. Add SafeCom Encryption for additional security.
- **Revenue generating**: Turn a cost center (print management) into a revenue generator. Use SafeCom Pay and Client Billing for partial or full cost recovery.
- **Environment friendly**: Decrease the total volume of prints and save paper, toner and supplies.
- **Centralised administration**: Central control and administration of servers, users, printers and MFPs through an easy-to-use administrator interface.
- **Visibility**: Full visibility of all print and copy activities with SafeCom Tracking and SafeCom Reports.
- **Robust and reliable**: Robust printing service, server architecture is designed to minimise the impact on the network and cluster Server to ensure minimum downtime.
- **Flexible and available**: Documents follow users to their choice of printer allowing them to roam between locations and avoid downtime.
- **Scalable and enterprise ready**: This modular solution suits any type or size organization and lets organizations “Pay as they grow”.
- **Easy to integrate**: Open platform with APIs that ensures compatibility and seamless integration with other middleware solutions and access control systems.

Extensible Interface Platform (EIP) capable Xerox devices can also take advantage of the following SafeCom Go Xerox features:
- **Collect your print jobs securely** at any EIP-enabled device, when and where it suits you
- **User authentication** allows access by user code, access card or windows login
- **Track print and copy jobs** on the device and create detailed usage reports
- **Pay and billing system** allows you to charge by user, client or department for print and copy jobs
- **Rule based printing** to monitor and manage printing costs

Business Challenge
Studies show that up to 20 percent of all printed paper ends up in the waste paper basket. This is a lot of waste that can easily be avoided with the right print management solution. Not having a conscious printing strategy can be expensive as well as posing a real security risk.
Key Challenges Addressed by SafeCom Go Xerox

Management
- Choose a printing solution / strategy that optimises the business and saves money
- Secure necessary confidentiality around document handling and printing
- Focus necessary costs on business critical needs and improving efficiency
- Monitor copy and print for individuals, departments or devices
- Select a solution that allows charge back of print and copy costs

Purchasing
- Get a printing solution with good ROI in regards to direct and indirect costs that also controls/reduces cost of printing, especially that of colour printing
- Create cost-awareness through optimised device utilization reducing expensive printing on personal printers
- Reduce paper and toner waste.

IT
- Integration with existing access control systems
- Centrally controlled and simplified administration of printers and print queues
- Improve robustness of printing and reduce maintenance calls
- Secure bandwidth utilization
Xerox Copier Assistant™

Overview
With Xerox Copier Assistant software, your employees – and the public – have easier access to the copying capabilities of Xerox copiers and multifunction printers. This assistive technology is an alternative to the standard touchscreen. Xerox Copier Assistant software helps everyone – especially people who are wheelchair users, blind or visually impaired – to easily program copy jobs and make copies.

Key Features
- **Improves accessibility** to copying features
- **Enlarged on-screen user interface** provides an alternative to the standard touchscreen user interface
- **Simplifies copying jobs** with easy-to-use, easy-to-program features
- **Embedded text-to-speech software** talks the user through the copying steps, including advanced tasks such as stapling, collating and two-sided copying, as well as indicating when doors are left open or if a paper tray is empty (only available in English)

Business Challenge
Providing employees and customers with disabilities access to multifunction devices can be crucial to the bottom line of any business.

Key Challenges Addressed by Xerox Copier Assistant™
- **Lost productivity** when users with disabilities cannot perform the copy functions they need to do their jobs
- **Disability Discrimination Act (DDA) 2005** for employers and everyone who provides a service to the public
- **Lost revenue** and/or dissatisfied customers due to inability to provide copy services to those with disabilities

Global
http://www.xerox.com
Xerox Secure Access Unified ID System™

Overview
Xerox Secure Access Unified ID System integrates your Xerox multifunction systems with your existing employee/student ID PIN or badge providing a flexible and convenient authentication system. Allow your staff, employees or students to send documents to a centralised print server. Then at any multifunction printer on the network they’ll simply log in with a swipe of their magnetic or proximity ID card or their PIN to securely print their job. This easy and secure access to documents reduces the risk of leaving confidential information lying unclaimed on the printer. Secure Access is also IT-friendly as the automatic access card registration features allows new users to self-register their cards. The first time a new user swipes their card they will be prompted to link their card with Secure Access by entering their user account login. Once this is done, the card is associated with Secure Access and the user will have access to all associated multifunction printers.

Key Features
- **Card-based user identification** allows users to login at the MFP with their pre-existing identification card
- **Double your security** with our two-factor card-based identification option which adds a required pin/password login at the MFP
- **Follow-You Printing®** allows print jobs to be securely retrieved at any Secure Access-enabled device
- **Additional Follow-You Printing flexibility with Xerox Extensible Interface Platform (EIP)** enabled devices include:
  - Users can choose the documents to be released or deleted from the print queue
  - Print and Save feature allows a user to release a pending print job, and retain for later reprint
  - Determine the number of copies desired
  - Obtain additional information about a pending print or fax job to help determine the user, when the job was sent, and what will be printed
- **One identification step** now logs the user into the device for all walkup device and network features
- **Personalised scan templates and automated workflows** are displayed at the device user interface based on the user’s credentials. This feature is available with select scanning solutions such as ScanFlowStore™

Business Challenge
In today’s regulatory climate, businesses need sophisticated ways of safeguarding their data. In addition, IT managers are looking for ways to protect the assets on their network. Multifunction systems are a logical place to secure networks and enhance document information security.

Key Challenges Addressed by Xerox Secure Access Unified ID System™
- Trend towards increased security to protect all devices on the network
- Network-connected MFPs are growing at a high rate
- Increased network resources are necessary to handle improved MFP capabilities such as network scanning or scan to email
- Governmental and regulatory policies
- Rising document costs
- Doing more with less – improving worker productivity
- Trend towards printing forms on demand instead of warehousing potentially outdated material

Global
http://www.xerox.com
X-Out (Xerox Office Ubiqueitech Terminal)

Overview
Ubiquitech offers document security, pull printing, access control, accounting, and document management solutions for Xerox multifunction printers. Ubiquitech supports all Extensible Interface Platform (EIP)-capable Xerox multifunction printers with an embedded software solution and supports all other printers with a hardware terminal. It is ideal for both charging and non-charging environments.

Key Features
- **User Authentication**
  - Short ID, Pin-code, Client Code
  - Card Reader
  - Fingerprint Reader
- **Mobility Pack**
  - By using the built-in browser of your mobile phone, you can authenticate, view and change the print order of your print job queue - directly on your mobile phone screen.
- **Pull Printing**
  - Print and get the document where and when you need it.
- **Accounting**
  - The functionality gives organisations the possibility to obtain detailed information.
  - Web interface for reporting and configuration of servers, terminals, and users.
  - Accounting on print, copy, fax and scan.
  - Output volume and cost related to:
    - Users
    - Departments
    - Projects or customer

Business Challenge
Knowing how much your organisation spends on printing and copying the first step is to be able to control it. Tracking of print output for full user accountability, eliminating paper waste and misuse will create a more cost efficient company. With access control you make your workplace a more secure place, where only those who should read the documents have the possibility to print them.

Key Challenges Addressed by X-Out (Xerox Office Ubiqueitech Terminal)
- Wasting time, money and company and environmental resources
- Ineffective use of colour and paper
- Security - keeping sensitive documents from being seen by those who shouldn’t
- Confidentiality - need-to-know is critical to uphold in companies with a high frequency of employee turnover
- Flexibility - A company’s business cannot stop due to a malfunction of the assigned printer.
- Wearing down the IT department with printing-related problems

Global
http://www.ubiqueitech.com
YSoft® SafeQ® EIP Embedded Terminal

Overview
YSoft SafeQ Xerox EIP Embedded Terminal (YSXTE) provides an extension to the SafeQ server platform by allowing multifunction printer (MFP) access control, user authentication to the MFP, copy accounting, pull print (secured print) with “follow me” functionality, print job list management and simple administrator-defined scanning workflows (ensuring user identity for the scanned document). YSXTE is registered to the MFP via TCP/IP network, however it is server-based, which means all system binaries are installed to a server.

Key Features
- Cheaper alternative to the hardware terminals (Professional).
- Card authorisation on MFP via YSoft SafeQ® Network Card Readers
- Simplified and secured access to MFP functions, and convenient features such as follow-me due to the integration with the MFP panel.
- Lower costs and reduced demand on administrators’ time due to the centralised deployment
- Blocking of copying and scanning based on user rights
- Menu screen (selection of print/copy/scan) using MFP panel
- User can copy, scan and print in one session
- Localised interface based on language of the device
- Information of available credit and credit restrictions
- Option to display job lists - waiting jobs, re-print jobs, favorite jobs
- Option to print only selected print jobs
- Support for on-line (accurate) accounting

Business Challenge
Companies don’t know how much they are spending on printing and copying, so they cannot manage the costs of their business or increase ROI.

Key Challenges Addressed by YSoft® SafeQ® EIP Embedded Terminal
- Waste of resources through inefficient printing and copying
- Absence of security due to confidential or sensitive printouts lying around the office unclaimed
- Absence of data security and encryption supported by digital signatures
- Losing productivity through the use of complicated cost control tools
- Waste of natural resources because of lack of print and copy management
- Need of accurate on-line output tracking of printing, copying and scanning
- Absence of cost-reducing network printing
- Need of full insight into costs for any reprographics service (print, copy, scan)
- Absence of cost recovery and charge-back - per department, per project or to an individual user.
- Need of no additional client software or tools requirement (although supported)
- Absence of all-in-one server platform independent of the operating system.
- Absence of central web-based console for complete solution management.
- Need of unattended distribution and deployment of all remote components
- Need of integration with 3rd party systems
- Need of support for any existing customer card system
- Need of easy and intuitive installation

Europe
http://www.ysoft.eu
North America
http://www.ysoft.com
Overview

YSoft SafeQ® Enterprise is an integrated print management solution that offers users accurate MFP accounting, security, access control and follow-me printing. The comprehensive product suite fits medium-sized organisations, large corporations, financial institutions, educational centers (with support of credit systems) and project design companies (via its critically acclaimed project module). YSoft SafeQ Enterprise also provides an integrated Central Reporting System (centralised reports in branch networks), central web-based management, open architecture for customisation and a modular user integration system. YSoft SafeQ Enterprise enforces document security through single sign-on access to devices.

Key Features

- Fail-over via operating system level cluster (MS Cluster)
- Fail-over and server load balance via application level cluster
- Fully automated server installer, end customer installable
- Simplified device, terminal and queue management
- Centralised web-based administrative interface
- Support for external MS SQL database
- Device status monitoring
- Search filters for device management, device status monitoring
- Print queue management
- Scan management (optional) - (scan to my email, scan to my folder; with terminal/SPI)
- Device templates
- Device groups
- Job listing including complete job history and previews
- Advanced search and filters in the job list

Business Challenge

Many companies do not know the true cost of managing their printing and copying environments, and therefore miss out on opportunities to streamline processes and reduce costs.

Key Challenges Addressed by YSoft® SafeQ® Enterprise Edition

- Waste of resources through inefficient printing and copying
- Absence of security due to sensitive printouts lying around the office unclaimed
- Absence of data security and encryption supported by digital signatures
- Need of high availability via application-level cluster
- Losing productivity through the use of complicated cost control tools
- Waste of natural resources because of lack of print and copy management
- Need for accurate online output tracking of printing, copying and scanning
- Absence of cost-reducing network printing
- Need of full insight into costs for any reprographics service (print, copy, scan)
- Absence of cost recovery and charge back - per department, per project or to an individual user.
- Need of no additional client software or tools requirement (although supported)
- Absence of all-in-one server platform independent of the operating system
- Absence of central web-based console for complete solution management
- Need of unattended distribution and deployment of all remote components
- Need of integration with third party systems
- Need of support for any existing customer card system
- Need of easy and intuitive installation

Europe

http://www.ysoft.eu

North America

http://www.ysoft.com

YSoft® SafeQ® Enterprise is an integrated print management solution that offers users accurate MFP accounting, security, access control and follow-me printing. The comprehensive product suite fits medium-sized organisations, large corporations, financial institutions, educational centers (with support of credit systems) and project design companies (via its critically acclaimed project module). YSoft SafeQ Enterprise also provides an integrated Central Reporting System (centralised reports in branch networks), central web-based management, open architecture for customisation and a modular user integration system. YSoft SafeQ Enterprise enforces document security through single sign-on access to devices.
YSoft® SafeQ® Instant Edition

Overview
YSoft SafeQ Instant is an integrated print management solution for accurate MFP accounting, security, access control and follow-me features. The YSoft SafeQ Instant edition is designed for small and medium-sized companies. It helps them save significantly on their print costs through tracking, analysing and charging for every page output of their printing operations. It already contains preset rules to create cost-effective printing behavior. YSoft SafeQ Instant enforces document security through single sign-on access to devices.

Key Features
- Software-based cost allocation and reporting of all documents through per project accounting
- Automatic rule enforcing duplex printing and color printing restriction predefined to help to save the costs for printing
- Follow-me printing with secure document release to eliminate wasteful unclaimed printing and protect confidential documents
- Print tracking accounting and reporting by printer, user, department, document type and project code all tracked (accounted) operations including automated reporting to the email in XLS form
- Definable print rules and least-cost routing
- Role-based print access, including pull print, that enables working with the job list right at the terminal
- Print and copy quota settings per user or department as well as budgeting. Credit system enables balance for printing operations
- Centralised web-based administrative interface enabling job listing, user listing and account modifications, role listing and assignment to the user, department listing and behavior settings, report exporting to HTML, CVS, PDF, XLS, simple device terminal and queue management, filters for devices and more

Business Challenge
Many small and mid-sized businesses do not know the true cost of managing their printing and copying environments, and therefore miss out on opportunities to streamline processes and reduce costs.

Key Challenges Addressed by YSoft® SafeQ® Instant Edition
- Waste of resources through inefficient printing and copying
- Ineffective use of color printing and lack of two-sided printing
- Absence of expense distribution due to unknown usage of equipment by various users, departments or cost centers
- Absence of security due to confidential printouts lying around the office unclaimed
- Losing productivity due to the use of complicated cost control tools
- Waste of natural resources because of lack of print and copy management

Europe
http://www.ysoft.eu

North America
http://www.ysoft.com
YSoft® SafeQ® Xerox Network Card Reader

Overview
YSoft SafeQ® Xerox Network Card Reader enables ID card-reading on Xerox multifunction printers with no external terminal required. It offers two switched Ethernet ports for greater flexibility and functionality. Its small size, affordable price and remote configuration capabilities make the YSoft SafeQ Xerox Network Card Reader a great choice for your business.

Key Features
- Small size - there is no display or buttons; only information-led
- Low price - only limited functionality; does not require expensive components
- OEM (Original equipment manufacturer) Reader module auto configuration - configuration is based on reader module identification
- Remote configuration - configuration can be managed remotely from SafeQ web interface (including firmware update)

Business Challenge
When you know how much your company spends on printing and copying you can manage the costs of your business and increase your ROI.

Key Challenges Addressed by YSoft® SafeQ® Xerox Network Card Reader
- User authentication on device/MFD via identification card
- Waste of resources through inefficient printing and copying
- Absence of security due to confidential or sensitive printouts lying around the office unclaimed
- Absence of data security and encryption supported by digital signatures
- Need of high availability and via application level cluster
- Losing productivity through the use of complicated cost control tools
- Waste of natural resources because of lack of print and copy management
- Need of accurate on-line output tracking of printing, copying and scanning
- Absence of cost-reducing network printing
- Need of full insight into costs for any reprographics service (print, copy, scan)
- Absence of cost recovery and charge back - per department, per project or to an individual user.
- Need of no additional client software or tools requirement (although supported)
- Absence of all-in-one server platform independent of the operating system.
- Absence of central web-based console for complete solution management.
- Need of unattended distribution and deployment of all remote components
- Need of integration with 3rd party systems
- Need of support for any existing customer card system
- Need of easy and intuitive installation

Europe
http://www.ysoft.eu

North America
http://www.ysoft.com
Document management

Recent data shows that offices are burdened with more paper than ever, and that many offices struggle with ways to manage and organize their paper documents. Even when offices do have a process for scanning hard copies for electronic storage, the files are typically non-searchable pdfs, making it impossible to find business-critical information when it is needed.

Wouldn’t it be great to have a document management solution that:
• is easy-to-use, easy-to-setup and easy to implement company-wide
• can digitize documents and capture their metadata to make content searchable
• routes documents directly into the correct folder on your central repository for quick retrieval

Our office workflow solutions enable all these capabilities, and more, right at your multifunction printer (MFP). The Xerox suite of solutions turns your MFP into the on-ramp that makes your paper documents part of your digital workflow. Once scanned and stored, these digital documents can be accessed from either a desktop computer, the cloud or right at the MFP.

In addition, Xerox document management solutions help streamline processes outside your office environment. By scanning documents into your MFP, you can automatically connect your information to Xerox processing centers - getting data directly to the correct Xerox personnel to process your transactions. It’s not only fast, secure and easily traceable, helping you deliver better service to your customers.

Benefits for your business:
• Be more productive - with fewer steps and less time to make documents digital, searchable and accessible
• Reduce costs - by getting work done faster and with fewer errors and resources
• Improve transparency and compliance - by closing the leak in audit trails and ensuring document are easy to find and retrieve
• Share information better, company-wide - with uniform processes and centralized repositories as well as cloud repositories
• Support sustainability - using less paper and supplies
DocuWare CONNECT to Xerox

**Overview**
DocuWare lets you scan, index and store documents on your multifunction printer in a single step, making these electronic files immediately available to all authorised users in the central document pool.

**Key Features**
- Store scanned documents directly in a DocuWare File Cabinet
- Choose your login preference, such as a background login with a fixed, predefined user or individual logins for each user
- Use an unlimited number of DocuWare 5 file cabinets
- Select from list of store dialogs displayed on the Xerox multifunction printer
- Define special store dialogs through DocuWare administration
- Select index entries from lists or enter them via a soft keyboard
- Access the MFP’s main scanner settings, including duplex or simplex mode, black-and-white or color, 100-600 dpi and PDF, TIFF or JPG file formats
- Add to/access from a central document pool available to any authorized user
- Smooth interface capabilities make DocuWare simple to use
- Automatic indexing makes it easy to find the file you need
- Improve workflow with easy scanning, storing and retrieval
- Save money on paper document warehousing costs with a digital solution that offers low total cost of ownership
- Digitized documents move seamlessly into web content management processes
- Scalable solution grows with your needs
- Handles documents of all formats
- Xerox Extensible Interface Platform (EIP) allows you to access software solutions from the multifunction printer’s touch-screen

**Global**
http://www.docuware.com

**Business Challenge**
Companies today are overloaded with paper documents, which are difficult to manage, store and retrieve.

**Key Challenges Addressed by DocuWare CONNECT to Xerox**
- To find solutions that can automatically process any type of document regardless of its source or internal control procedures and that help meet audit and compliance requirements.
- To find possibilities to manage records or documents in a secure, controlled manner with a possibility to enhance with workflow functionalities, Web Content Management and universal integration functions.
- To provide powerful Enterprise Content Management (ECM) functionality in order to enable expansion throughout an organisation.
- To find a sensible way to digitally import documents, keep records and allow any user to access and find these easily.
- To find software that enables easy organization and secure storage at all times.
- To improve workflow, allowing editing of documents even from remote locations and/or mobile users.
- To find a solution that allows easy configuration and integration with other applications.
**Overview**

Drivve I DM is a robust, yet streamlined, web based document/content management system. It pushes Web 2.0 technologies to their limit to make your organisation’s vital information accessible from anywhere (through all major browsers) and create an enjoyable, highly efficient user experience. Drivve I DM’s combination of feature-rich, customisable power and amazing ease of use is ideal for the variable SMB market. It offers a solutions "toolbox" that gives users unprecedented flexibility for creating real, on-the-fly solutions optimised for particular tasks at any level of complexity.

**Key Features**

- **High-performance, web based document management** lets you index, archive, search and retrieve documents using your PC or Mac.
- **Projects Workspace** adds a new level of organisation to your document archive and makes securely sharing documents within teams effortless.
- **Intuitive Indexing** lets you organise your info the way you see fit.
- **A user interface** of unrivaled elegance is intuitive, easy to learn, and enjoyable to use.
- **Simplified installation** options (hosted or in-house) make things easy for IT managers.
- **Absolute administrative control** over your organisation’s Live Archive™ and all its functions — from anywhere with access to the World Wide Web.
- **Infinite powers of scalability** mean you’ll never outgrow us, whatever size your organisation.
- **Data protection** takes the worry out of security, which is assured all the way down to the single-document level.
- **Deep integration with Drivve I Image**, the capture middleware product included with each DM system.
- Use Drivve I DM for iPhone for remote access and collaboration. Instantly search for and retrieve documents.

**Business Challenge**

Offices today rely heavily on paper-based processes. They need to transition to digital document workflows while also managing the issue of information overload. The Drivve I DM web based document management system delivers must-have functionality through an intuitive, best-in-class user interface to help businesses achieve optimal efficiency through complete, superior control of information.

**Key Challenges Addressed by Drivve I DM**

- **Globalisation** — you need to access documents from anywhere at any time
- **Electronic communication** — you need to view and send documents electronically
- **Document management** — you need to digitise and manage your company’s most vital asset, information, in the most efficient manner
- **Too much data/information overload** — you need to have highly effective search mechanisms to retrieve needed information quickly
- **Strict privacy laws** — you need to optimally structure and secure your data to fulfill both your organisational needs and your legal obligations
- **Lots of paper** — you need to store all your digitalized paper documents efficiently to enable fast retrieval
- **Less money** — you need to save money
- **Less time** — you need to save time
Overview
Skyline is a world class web-to-print solution available as a hosted service or licensed for in-house installation. Ideal for in-plant print rooms and commercial facility management companies, Skyline provides an easy, fast and accessible way for users to submit and price print jobs directly from their desktop PC, and an efficient way for the print room to manage production.

Key Features
- Available as a hosted service or as a software set for in-house installations.
- Easy for your users to understand and accessible from their desktop PC.
- Install multiple print stations anywhere in the world and create multiple portals to offer different packages of products to users.
- Fully editable web page. You add your own brand and content to allow you to readily communicate services and products to customers.
- Unlimited customer user license and unlimited print volume. We don’t charge for your success.
- Create on-demand bespoke documents using variable data fields and templates such as Business Cards, Calendars and more.
- Provide online libraries and catalogues - personal and shared. Users can order popular documents as required, cutting waste and expensive storage.
- Provide standard prices and bespoke quotes and offer online payment via your preferred choice.
- Choice of "File & Print" local driver or web upload for document submission (includes native file submission).
- Automatic PDF creation offering all the required software to convert your user documents into print ready PDFs.

Business Challenge
Despite in-plant print rooms offering many benefits for their parent organisations such as convenience, data security, consistency of brand and competitive pricing, there is often under-utilisation of these great in-house facilities. In today’s business climate, print rooms are often under pressure to demonstrate that their services will reduce costs and will provide a better level of response. It is essential they are able to effectively align services to support business needs and to provide continuous improvements.

Key Challenges Addressed by ePrintDirect Ltd Skyline™
- Does work increasingly arrive by email?
- Can document formatting and incomplete instructions cause delays to work?
- Do you believe that departments outsource work that could be delivered in-house?
- Do you spend time allocating print expenditure and compiling reports?
- Do you want to promote print services via your own professional website?
- Do you want to develop efficient production and management processes?
- Can you offer a complete solution for all of your organisation’s printing needs rather than just ‘specialised’ printing?
- Is it important that print services continue to support your organisation to reduce costs and provide a better level of service and response?
iXware Scanning Server

**Overview**

iXware Scanning Server gives you the complete freedom to support your business processes; to make (paper) documents part of your digital workflow. iXware Scanning turns your Xerox multifunctional printer (MFP) into the on-ramp for that digital workflow and makes it truly multifunctional with the full power and functionality of the iXware solution at your disposal. Create an even more beneficial solution by combing iXware Scanning with iXware Fax.

**Key Features**

- **Easy to store** Simply walk up to the MFP, select the appropriate scan template from the iXware client, answer the question(s) as defined by your organisation and iXware will OCR the document and archive it digitally as a text-searchable PDF document on your network or in your business application for storage and processing.

- **Easy to retrieve** Because iXware stores the documents as text-searchable PDF files and other document formats, you can use Acrobat Reader or any desktop search engine to find the right document. You can search by metadata, such as the answers to the questions entered at the time of scanning, or you can search by content. A supplier name, a customer reference, an address field, an amount… anything will let you find the right document instantly.

- **Easy to integrate** Use iXware’s open standards philosophy to integrate with any business application (ERP/CRM/DM) without a connector. iXware Scanning gets your documents to where you need them, how you need them.

- **Easy to use** The user has a single interface on the MFP for scanning, faxing and emailing from the device. Email comes free with either iXware Scanning or Fax. It’s intuitive. It’s easy!

- **Easy to configure** The iXware scanning templates provide complete freedom to support your business process. Templates are easy to create and modify. Simply create the relevant questions for the user to answer. Answers can be manually input (alpha/numeric) or selected from database tables on the Xerox device.

- **Easy to expand** iXware Scanning can easily be expanded with other iXware modules with one plus one equaling more than two. A few examples:
  - Fax and email - Fax and/or Scanning functionality in a single solution and Xerox Extensible Interface Platform (EIP) user interface. iXware’s modular structure lets you combine now or add later. iXware Scanning’s OCR functionality adds value to the iXware Fax module by letting you store fax messages as text-searchable PDF files.
  - XML - iXware’s XML module lets you store scanned documents in business applications such as Document Management, CRM or ERP, but it also lets you generate fax messages from these applications. Use iXware to convert existing digital files on your network or in business applications to text searchable PDF documents.
  - Redundancy/Failover/Load Balancing - Deploy iXware’s redundancy options for mission-critical environments.

**Business Challenge**

More and more types of communications find their way to your organisation. Businesses need a clear overview of all these kinds of communication and must be able to manage them in order to maximise productivity, improve responsiveness, and reduce costs.
Key Challenges Addressed by iXware Scanning Server

- Integration of paper documents into automated workflows and/or complete integration with ERP, CRM and DM systems.
- Compliance: Xerox and iXware can “close the leak” in the audit trail for scanning, helping organisations achieve compliance with Sarbanes Oxley, HIPAA, EU Directives, local legislation, ISO requirements and many others.
- Archiving: More and more organisations are coming to the realisation that a paper archive is cumbersome, costly and ineffective. A digital archive is infinitely more practical and cost effective. iXware and Xerox convert paper documents into a digital format, making them part of the digital workflow and the digital archive.
- Cost savings: Organisations spend between 5% and 15% of the total company revenue handling documents. (source: IDC)
- Case files: Availability of accurate and up-to-date files is important to any organisation. In some industries it’s mission critical. Lawyers, accountants, notaries, insurance companies and realtors are just a few examples.
- Efficiency: Through integration of iXware with Xerox MFPs, email applications, archiving solutions and business applications such as ERP and CRM, scanned documents become part of integrated business processes.
- Transparency: Centralisation and digitalisation create uniformity of process as well as transparency.
- Carbon footprint: Manual hardcopy archiving of paper documents is costly and carries a vast carbon footprint: office space, paper, toner, duplication of documents for sharing, etc.
- Retrieval of paper documents is time-consuming and often impossible.
Nirva Post On Demand

Overview
Post On Demand is a proven, industrial solution to manage hybrid mail. It is available as software solution or as a service. Post On Demand allows you to post or record post all of your documents (Word, OpenOffice, etc.) directly from your PC or servers and obtain postage and print cost reductions, productivity gains and unique security around outbound document management. Post On Demand can be used by all organisations that send out mail and want to be more efficient.

Key Features
- **Individual or mail merged documents**: Submit individual or mail merged documents directly from your computer, smartphone, tablet or business application
- **Multi-channel**: Send your documents via post, recorded post, fax or email
- **Signatures**: Sign your documents online
- **Attachments**: Add electronic letterheads, attachments, inserts, etc.
- **Validation**: Have your documents automatically or manually validated
- **Categorisation**: Let automatic document categorisation define your delivery options
- **Traceability**: Track the status of your documents online
- **Security**: Automatically archive your documents

Business Challenge
All organisations send out on average 4 documents per person per day by post or recorded post, excluding transactional documents. Those tasks are unproductive (2 minutes to send out a single letter, 1.5 hours for a letter to 150 contacts, etc.) and costly (highest stamp cost, high price per page, etc.). Moreover, there is no traceability or security linked to those deliveries. Post On Demand brings productivity, postage and print cost reductions, and traceability to hybrid mail.

Key Challenges Addressed by Nirva Post On Demand
- **Postage budget is extremely high**: All organisations must post their hybrid/office mail at the highest possible cost
- **Staff lose time sending post**: Sending post or registered mail is a low productivity task, with each mail item taking 1 to 4 minutes to post.
- **Lack of security around outgoing post**: There is no control by the organisation in terms of quality, archiving or traceability of the post sent by their staff.
- **Organisations want to email**: An increasing number of organisations want to gradually switch to email, but also have to manage a high proportion of paper mail in parallel
- **No traceability**: Most organisations do not have any idea of the budget allocated to post, nor who posts what and when.
- **Return on marketing email is low**: Return rates for email are rapidly decreasing, while paper mail is still expensive and unproductive to send

Global
http://www.hybridmailmanagement.com

Global
http://www.gestiondescourriershybrides.com
Sagemcom XMediusDOC Capture Express

Overview
XMediusDOC Capture Express is a document digitisation and electronic document management solution. Easy to use, very secure, traceable, you control all of your documents and limit costs.

Key Features
- **Capture**: The solution integrates seamlessly into your business environment
- **Process**: Electronic baskets enable end to end management of digital data on PCs using all available document enhancement tools.
- **Share**: Automatic workflows can be created between electronic baskets to accelerate business processes and document sharing.
- **Routing**: Route documents to the next recipient with a simple drag and drop.

Business Challenge
Digitising, modifying and sharing the company’s document workflow.

Key Challenges Addressed by Sagemcom XMediusDOC Capture Express
- Loss of time in document workflow management
- Potential loss of revenue from lost documents
- No guarantee of confidentiality of information
- No traceability in information management
- Increased printing costs associated with document processing.

Global
http://www.sagemcom.com
xmediusfax.sagemcom.com
Overview

DocuShare is recognised as one of the most flexible, easy-to-use content management platforms on the market today. It enables diverse users to cost-effectively share, archive, and electronically process a wide range of business critical content. Employees, customers, constituents, and partners can securely and easily access and process information 24/7 from any Web browser.

Key Features

- **Business process automation**: Leverage digital workflows for a wide range of business processes, such as accounts payable, new employee onboarding, contract management, and annual student registrations. Cut processing time from days to minutes, improving efficiency, accuracy, and your bottom line.
- **Content management**: Enable authorised users to securely access, share, and automate critical business information from anywhere, at any time.
- **Governance**: Protect and retain important business information and gain visibility into who did what, when, with your content.
- **Intelligent capture**: Automate paper-to-digital migration and improve search accuracy with indexing and metadata.
- **Collaboration**: Ease of use and rapid adoption enables people to work together more efficiently.

Global

http://www.xerox.com
Xerox DocuShare™ Express

Overview
Xerox DocuShare Express is a web-based content management software solution designed for small to mid-sized businesses (SMBs). Now SMBs can benefit from this easy, award-winning software to manage paper and digital information in one central, secure repository. SMBs experience dramatic efficiencies and ROI using this flexible, affordable content management solution that seamlessly integrates with Xerox multifunction printers.

Key Features
- **Scan** paper documents into one central repository. DocuShare’s scan cover sheets send documents into specific folders to instantly organise, archive, and use the content
- **Store** documents to protect them against accidental loss, including natural disasters or other business interruptions
- **Share** the most current version of a document at any time with all team members, which speeds efficiency and compliance
- **Search** and retrieve documents easily. DocuShare Express automatically indexes documents so everyone can find what they need in seconds
- **Quick install** process allows businesses to use it in less than one hour
- **Trademark ease of use**, deployment, and administration with minimal training or IT support
- **Integrate** with numerous multifunction printers and scanners
- **Easy to upgrade** to DocuShare to add more users or for more sophisticated workflow or process automation
- **Support and service** from DocuShare provides 24/7 phone and email support

Global
http://www.xerox.com
**Overview**

Anytime, anywhere is the new normal for today’s workforce – employees are digital and mobile, and they need content at their fingertips whether they are in the office, at home, or onsite with a customer. And more than ever, organisations need a simple and secure solution for incorporating hard-copy content into their document workflows. Whether dealing with contracts, onboarding forms, acknowledgements, invoices or other content types, the benefits are substantial – increased security and compliance, repeatability and consistency, and improved throughput with less human intervention.

Enter Xerox ConnectKey for DocuShare: a highly productive, one-step scanning solution that is easy to set up and use, helping users seamlessly transition from paper to digital workflows.

**Key Features**

- Convert paper documents to flexible digital content for easy integration with your organisation’s workflows
- Create text-searchable PDF documents; enter properties as you scan to automate filing or processing
- Perform one-button capture to DocuShare collections and Windows folders
- Easily deploy scan buttons and scan workflows to Xerox multifunction printer (MFP) touchscreens, in a convenient hierarchy (for example, a Finance button with A/P and Purchase Order workflows)
- Scan documents into pre-configured, automated workflows
- Quickly install and then add new MFPs so users are up and running in a day
- Use the Xerox MFP’s built-in security and encryption, and corporate LDAP/Microsoft Active Directory for end-to-end content security

**Business Challenge**

Paper-intensive work environments create a number of challenges, including high costs, errors, decreased productivity, lack of storage, difficulty with compliance, and lower customer satisfaction due to the time it takes to locate documents.

**Key Challenges Addressed by Xerox® ConnectKey® for DocuShare™**

- Recent industry surveys tell us that organisations are burdened by more paper than ever, and many are struggling to find the best ways to manage and organise it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone, multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it nearly impossible to find critical information when you need it most.
- Employee productivity remains low if they are spending hours searching paper documents, costing your business more money.
- Maintaining compliance is an unavoidable cost of doing business for many – more and more industries are faced with complying with government regulations that necessitate the easy retrieval of key information in a safe and secure fashion.
- Maintaining the client base and generating new customers is important to any business, but delays in response times could greatly impact a customer’s experience and loyalty.
- Organisations are always looking for the best ways to take a step forward with their sustainability initiatives – and keeping a paper-intensive office environment will cost your business money on paper, ink, toner, energy, transportation, storage, and postage.

Global

http://www.xerox.com
**Key Features**

**Simple:** easy to set-up, use and maintain
- Easy configurator-based setup gets you up and running quickly.
- The setup routine lets you view your SharePoint and Windows folders and with a click of a mouse, and adds them to the user interface panel of your Xerox MFP.
- Full integration with your SharePoint environment so the user experience at the MFP replicates what users see at their PC.
- Greatly simplifies your document capture and routing workflows with dynamic folder browsing so your documents can be named, indexed, and sent to the desired location right from the MFP.
- Supports the intuitive “Scan to Home” workflow, enabling office workers to scan to their “home” directories.
- Ideally scaled for small to mid-sized businesses.

**Smart:** automatic workflow updates
- Create fully text-searchable PDF documents as you scan so business-critical information can be found for customer inquiries, compliance audits, or anything that requires the quick and accurate retrieval of information.
- Accurately digitise your legacy Microsoft Word and Excel files to save time and improve document collaboration for your office personnel.
- “Ready-Now” workflows ensure that your MFP is always up to date. When changes are made to SharePoint or Windows document repositories on your server, the changes are made automatically at the MFP.

**Flexible:** route to both SharePoint and Windows folders
- Maximise your hardware and SharePoint investments, using your Xerox MFP as the direct conduit to your preferred document repositories.
- Your MFP will have no limitations to the number of scan destinations you can enable.
- Works with SharePoint 2007 and later environments.
- Create PDF, PDF/A, Searchable PDF, JPEG, Tiff, MS Word, and Excel files.

**Business Challenge**

The most common challenges associated with paper-intensive environments are high costs, errors, difficulty with compliance, and recreating older documents.

**Key Challenges Addressed by Xerox® ConnectKey® for SharePoint®**

- Recent industry data tells us that with all the new ways we have to create digital content, our offices are burdened with more paper than ever, and many offices struggle with ways to manage and organise it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it almost impossible to find business-critical information when needed.
- More and more industries are faced with complying with government regulations which necessitates the easy retrieval of key information – this is nearly impossible with paper-based documents or unstructured digital documents.
- The need to repurpose older paper-based documents usually means starting from scratch using your PC to recreate the entire document which is time consuming and costly.
Document scanning
Share, store, process and save with Xerox
Document Scanning Solutions

Did you know that there are hard dollar costs associated with each paper document that you file? Think for a moment about how many paper documents your office handles and files on a daily basis. With our document scanning solutions, you can reduce your costs and overcome information overload by making documents easy to find and share. When you use document scanning with your Xerox multifunction printer (MFP), you can increase productivity by transforming hardcopy documents into usable, structured data. Distributing, editing, repurposing, storing and retrieving your documents electronically makes your organization more productive every day so you can dedicate more time to running your critical business functions.

Converting your paper documents to electronic data eliminates manual filing which reduces labour and the chance for errors. You also get the peace of mind knowing that your critical information is safe from loss due to disasters and other circumstances beyond your control that can destroy your paper documents. And electronic data is easily integrated with multiple destinations, seamlessly connecting your data to email, content management systems, fax systems and internal and external clients.

Emailing your scanned documents can also help your bottom line as you eliminate costly shipping charges. And you get the added benefit of helping the environment as reducing the amount of documents you create and ship helps to lower your carbon footprint.

We offer document scanning software to solve a wide variety of business challenges.

Your Business Challenges:
- Securely sharing information with multiple people
- Finding a more efficient, less costly alternative to overnight delivery of paper documents
- Scanning documents directly to your PC desktop where you may edit them
- Combining hardcopy documents with PDFs and Microsoft Office files into a single PDF
- Easily organizing and finding important information. Manually filing hardcopy documents is inefficient
- Moving information online to protect critical documents from being physically lost or destroyed
- Converting hardcopy documents into searchable PDFs
- Naming and routing scanned images based on barcode information
- Tracking information sent for regulatory compliance
Drivve | Image

Overview
Drivve | Image is a user-friendly set of feature-rich, customisable tools for capturing, processing and distributing document images. It covers a broad spectrum of a small or mid sized business’s imaging and workflow needs by bringing comprehensive functionality, deep integration capabilities, and exceptional ease of use right to the control panel of any Xerox Extensible Interface Platform (EIP)-enabled multifunction printer.

Key Features
- **Scanner Power Tools** Automate distributed capture with customised workflows and multiple image-processing powers; intelligent filename generation; file format conversion
  - Create fully automated and flexible scan profiles: browse network folders at the multifunction printer; blank-page deletion/separation; Bates stamping; image correction/enhancement
- **Database Connector** Exchange information with an existing database using SQL; brings LDAP/ODBC connectivity to your MFP; offers email integration
- **Exchange | Fax Connector** Deep integration with Microsoft Exchange Server and selected fax server software
- **Barcode Module** 1D and 2D bar code recognition and document separation via bar codes
- **OCR Module** Create readable and searchable PDF, PDF/A documents encrypted to ensure confidentiality; create editable Microsoft Office documents; autorotate documents
- **SnapForm® Pilot** Create, process and distribute a variety of standardised eForms right at the multifunction printer display
- **Coversheet Module** Generate coversheets that automate your scanning workflow according to bar code data
- **SharePoint® Connector** Complete integration with your existing SharePoint Services system from the multifunction printer panel
- **FaxCore® Connector** Easily integrate your scanning device with an existing FaxCore® system to send faxes via your FaxCore® fax-serve

Business Challenge
Offices everywhere still push a tremendous amount of paper. Organisations that want to get their information management flowing smoothly and efficiently need to make the jump from the paper trail into the digital fast lane. They also need to tackle the more pervasive problem of information overload. Drive Image’s innovative and user-friendly imaging and workflow solution helps businesses achieve optimal efficiency by providing complete, superior control of information.

Key Challenges Addressed by Drivve | Image
- **Globalisation** – you need to access documents from anywhere at any time
- **Electronic communication** – you need to view and send documents electronically
- **Document management** – you need to digitise and manage your company’s most vital asset, information, in the most efficient manner
- **Too much data/information overload** – you need to have highly effective search mechanisms to retrieve needed information quickly
- **Strict privacy laws** – you need to optimally structure and secure your data to fulfill both your organisational needs and your legal obligations
- **Lots of paper** – you need to store all your digitalized paper documents efficiently to enable fast retrieval
- **Less money** – you need to save money
- **Less time** – you need to save time
iXware Scanning Server

Overview
iXware Scanning Server gives you the complete freedom to support your business processes; to make (paper) documents part of your digital workflow. iXware Scanning turns your Xerox multifunctional printer (MFP) into the on-ramp for that digital workflow and makes it truly multifunctional with the full power and functionality of the iXware solution at your disposal. Create an even more beneficial solution by combining iXware Scanning with iXware Fax.

Key Features
- **Easy to store** Simply walk up to the MFP, select the appropriate scan template from the iXware client, answer the question(s) as defined by your organisation and iXware will OCR the document and archive it digitally as a text-searchable PDF document on your network or in your business application for storage and processing.
- **Easy to retrieve** Because iXware stores the documents as text-searchable PDF files and other document formats, you can use Acrobat Reader or any desktop search engine to find the right document. You can search by metadata, such as the answers to the questions entered at the time of scanning, or you can search by content. A supplier name, a customer reference, an address field, an amount… anything will let you find the right document instantly.
- **Easy to integrate** Use iXware’s open standards philosophy to integrate with any business application (ERP/CRM/DM) without a connector. iXware Scanning gets your documents to where you need them, how you need them.
- **Easy to use** The user has a single interface on the MFP for scanning, faxing and emailing from the device. Email comes free with either iXware Scanning or Fax. It’s intuitive. It’s easy!
- **Easy to configure** The iXware scanning templates provide complete freedom to support your business process. Templates are easy to create and modify. Simply create the relevant questions for the user to answer. Answers can be manually input (alpha/numeric) or selected from database tables on the Xerox device.
- **Easy to expand** iXware Scanning can easily be expanded with other iXware modules with one plus one equaling more than two. A few examples:
  - Fax and email - Fax and/or Scanning functionality in a single solution and Xerox Extensible Interface Platform (EIP) user interface. iXware’s modular structure lets you combine now or add later. iXware Scanning’s OCR functionality adds value to the iXware Fax module by letting you store fax messages as text-searchable PDF files.
  - XML - iXware’s XML module lets you store scanned documents in business applications such as Document Management, CRM or ERP, but it also lets you generate fax messages from these applications. Use iXware to convert existing digital files on your network or in business applications to text searchable PDF documents.
  - Redundancy/Failover/Load Balancing - Deploy iXware’s redundancy options for mission-critical environments.

Business Challenge
More and more types of communications find their way to your organisation. Businesses need a clear overview of all these kinds of communication and must be able to manage them in order to maximise productivity, improve responsiveness, and reduce costs.
Key Challenges Addressed by iXware Scanning Server

- Integration of paper documents into automated workflows and/or complete integration with ERP, CRM and DM systems.
- Compliance: Xerox and iXware can “close the leak” in the audit trail for scanning, helping organisations achieve compliance with Sarbanes Oxley, HIPAA, EU Directives, local legislation, ISO requirements and many others.
- Archiving: More and more organisations are coming to the realisation that a paper archive is cumbersome, costly and ineffective. A digital archive is infinitely more practical and cost effective. iXware and Xerox convert paper documents into a digital format, making them part of the digital workflow and the digital archive.
- Cost savings: Organisations spend between 5% and 15% of the total company revenue handling documents. (source: IDC)
- Case files: Availability of accurate and up-to-date files is important to any organisation. In some industries it’s mission critical. Lawyers, accountants, notaries, insurance companies and realtors are just a few examples.
- Efficiency: Through integration of iXware with Xerox MFPs, email applications, archiving solutions and business applications such as ERP and CRM, scanned documents become part of integrated business processes.
- Transparency: Centralisation and digitalisation create uniformity of process as well as transparency.
- Carbon footprint: Manual hardcopy archiving of paper documents is costly and carries a vast carbon footprint: office space, paper, toner, duplication of documents for sharing, etc.
- Retrieval of paper documents is time-consuming and often impossible.
NSi AutoStore Express

Overview
AutoStore Express is the entry-level solution in the AutoStore family. Use it to capture paper-based information into file, LAN fax, or groupware systems, combined with workflow driven processing.

Key Features
- **Future Proof solution** - AutoStore works with current Xerox range and meets agreed standards for future Xerox devices, giving you peace of mind and maximum return on investment
- **Group device setup** - Show different menus for different departments which greatly reduces IT configuration time and setup
- **Flexible security setup** - Access to the device features can be controlled by the embedded security or by integration into third party applications such as Equitrac
- **Easy to configure interface** through a graphical workflow designer - no programming skills required - for fast integration
- **Powerful OCR capabilities** providing full-text OCR and searchable PDF output
- **Barcode support** allows you to integrate both linear and 2D barcode scans into your electronically indexed data
- **Separation page support** allows you to conveniently batch files into mixed content by using a separation page to distinguish one content type from another, greatly increasing user productivity
- **Integrates into groupware systems** such as Lotus Notes (emails and databases) or Microsoft Exchange (email and public folders), or other email systems
- **Integrates into Microsoft SharePoint** Services and Portal Server
- **Can be upgraded** to AutoStore Workflow to secure the investments and deliver a clear growth path

Business Challenge
AutoStore Express is flexible and designed to evolve from a SMB environment with 1 or 2 devices to large enterprise deployments with thousands of devices.

Key Challenges Addressed by NSi AutoStore Express
- **Wasting time and resources** due to inefficient document filing methods
- **High cost** of storing documents
- **Lost productivity** of workers that must spend time searching through filing cabinets for needed documents
- **Lost important documents** due to hardcopies lying around and inadvertently getting thrown out or misfiled
- **Many manual processes** converting paper into electronic files and processes
- **Unsecure sending** of documents due to complex processes
- **Underutilisation of document management systems** due to media brakes and complex scanning systems
- **No access to centralised mailroom scanning**
- **Complex software** solutions prevent users from taking advantage of modern technology

Global
http://www.nsius.com
NSi AutoStore Workflow

Overview
AutoStore Workflow allows capturing paper-based and electronic files into various document management, groupware and workflow solutions. This routing process can be combined with processing using OCR/ICR, reading of barcodes, complex image management/enhancement, etc.

Key Features
- **Future Proof solution** - AutoStore works with current Xerox range and meets agreed standards for future Xerox devices, giving you peace of mind and maximum return on investment
- **Group device setup** - Show different menus for different departments which greatly reduces IT configuration time and setup
- **Flexible security setup** - Access to the device features can be controlled by the embedded security or by integration into third party applications such as Equitrac
- **Easy interface to configure** through a graphical workflow designer - no programming skills required
- **Powerful OCR capabilities** ranging from full-text OCR and searchable PDF output to invoice recognition
- **Barcode support** allows you to integrate both linera and 2D barcode scans into your electronically indexed data
- **Separation page support** allows you to conveniently batch files into mixed content by using a separation page to distinguish one content type from another, greatly increasing user productivity
- **Image management features** to compress document, remove backgrounds/colours or empty pages
- **Integrates into groupware systems** such as Lotus Notes (emails and databases) or Microsoft Exchange (email and public folders) or other email systems
- **SMTP and FTP Support** - Send your data to specified FTP servers or integrate directly into your SMTP mail service
- **Integrates into EDM solutions** like Documentum, Hummingbird, Interwoven, Open Text, Windream, Saperion, SharePoint, IBM Content Server, Xerox DocuShare
- **Flexible** due to documented SDK or XML Routing

Business Challenge
AutoStore is flexible and designed to evolve from a small business environment with 1 or 2 devices to large enterprise deployments with thousands of devices.

Key Challenges Addressed by NSi AutoStore Workflow
- **Wasting time and resources** due to inefficient document filing methods
- **High cost** of storing documents
- **Lost productivity** of workers that must spend time searching through filing cabinets for needed documents
- **Lost important documents** due to a hardcopies lying around and inadvertently getting thrown out or misfiled
- **Many manual processes** converting paper into electronic files and processes
- **Unsecure sending of documents due to complex processes**
- **Underutilisation of document management systems** due to media brakes and complex scanning systems
- **No access to centralised mailroom scanning**
- **Complex software** solutions prevent users from taking advantage of modern technology
Key Features

- **Text-searchable** PDF files are automatically created and easily retrieved
- **No user interface** (the software runs in the background) so no additional user training is needed
- **Scan-to-email** directly from the Xerox multifunction device
- **Email notifications** can be sent to recipients when a scan has been placed in a folder
- **Scan-to-print** for instant printing of a scan on a remote printer
- **Multiple output** allows you to scan to several destinations (folder, remote printer, email, etc.) at the same time
- **PDF-to-PDF** allows you to add scans to an existing PDF file
- **Dynamic meta data** gives the right routing and name to the text-searchable file for logical indexing and organisation
- **Bates stamp** for guaranteeing the authenticity of a document
- **Bar code processing** (optional) routes documents based on information in a bar code printed on a document, great for batch scanning
- **Real time two-way information** directly from your Windows file structure and/or third party applications such as ERP/CRM/Financial database systems (with EIP-enabled devices only)
- **Personalised scan menus:** Users can have their own personalised scan menu displayed on the Xerox user interface (with EIP-enabled devices only)
- **Encrypted, secure communication** between the Xerox device and network (with EIP-enabled devices only)

Business Challenge

Paper documents such as invoices, engagement letters, client preference documents, correspondence, and timesheets fall into a category that can become difficult to manage. How can you ensure incoming documents can be correctly filed and available quickly when you need them?

Key Challenges Addressed by Nuance ScanFlowStore™

- **Wasting time and resources** due to inefficient document filing methods
- **Lost important documents** due to hardcopies lying around and inadvertently getting thrown out or misplaced
- **Breakdown in security** due to confidential or sensitive documents lying around the office
- **Lost productivity** of workers that must spend time searching through filing cabinets for needed documents
- **Wasting time, paper, and toner** to make copies of important documents to share with colleagues and/or customers
- **High expenditures** for couriers and long distance faxing needed to distribute important documents
Overview

Nuance eCopy ShareScan v5.2 is a server-based solution designed to drive an increase in office productivity while decreasing the environmental footprint through automation of paper-intensive processes using Xerox multifunction printers (MFPs). eCopy ShareScan empowers workgroups and enterprises to capture the data in paper documents easily and securely using Xerox Extensible Interface Platform (EIP)-enabled MFPs. Nuance eCopy ShareScan is available in (4) configurations:

- **eCopy Elements** – Secure, cost-effective scanning to increase worker productivity
- **eCopy Office** – Scanning and OCR for office workers
- **eCopy Suite** – Production caliber scanning and OCR at the Xerox MFP
- **eCopy ScanStation** – Kiosk solution for convenient indexing, accessibility, and strong security applications

Key Features

- **Email and Folder Watching Service** enables organisations to automate their most important electronic document-capture workflows and centralise the way those workflows are managed.
- **Paper and electronic document capture** from virtually any device or application with the Email and Folder Watching Service
- **Interactive user interface** ensures rapid adoption through its simple, intuitive push-button design.
- **Vast array of application connectors** provides users dynamic, real-time links to the back-end systems that drive their business.
- **Document processing extenders** leverage Nuance’s industry leading recognition and conversion technologies, delivering greater processing efficiencies, allowing users to do more with their documents when they are scanned.
- **File conversion** seamlessly integrates scanned files into business processes in editable, industry-standard formats.
- **Comprehensive administration console** does more than configure connections between your Xerox MFP and business applications. It also allows you to manage, test, deploy, and monitor all of your implementations from a single location, making fleet management a simple, straightforward process.
- **Industry-leading security and encryption** ensure your documents and information are protected as they move through business workflows inside and outside of your organisation’s network.
- **Extensible architecture** ensures that ShareScan can adapt to and evolve with changes to your organisation’s infrastructure. With an unmatched 3rd party developer network, eCopy ShareScan connects to more applications than any other scanning solution on the market. The easy to use Software Development Kit (SDK) allows customers and developers to create their own custom Connections to homgrown applications.

Business Challenge

Today’s businesses need to capture, store, and distribute paper-based information among co-workers, suppliers, and customers. However, incorporating paper-based information into digital workflows can prove challenging.

Key Challenges Addressed by Nuance® eCopy® ShareScan®

- **Difficulty integrating paper-based information** into critical back-end business applications and content management systems such as Oracle, SAP and SharePoint
- **Paper-based business processes** decrease organisational productivity and increase cycle time
- **Inaccessibility and vulnerability of business-critical documents** that are stored in paper-based file cabinets
- **Increased organisation costs** due to lost or misplaced files and documents
- **Increased document costs** driven by regulatory compliance requirements such as SOX and HIPAA
- **Increased operating costs** due to fax, postal, courier, and paper-based document storage and data entry activities
- **Inefficient workflow and collaboration** due to slow dissemination of hardcopy and digital information throughout the organisation

Global

http://www.nuance.com

ScanFlowStore: www.scanflowstore.com


Global


ScanFlowStore: www.scanflowstore.com


Workflow Solutions Catalog 2014
Omtool AccuRoute®

Overview
Omtool AccuRoute is the enterprise-class document scanning and handling platform that allows your organization to take control of its information from when it’s created until its end-of-life.

Key Features
- **Capture** paper and electronic information for efficient document handling with distributed end-user access
- **Compatible** with any networked scanner, scan-enabled digital printer, copier, fax, or multifunction printer (MFP)
- **Convert** paper and electronic documents into a variety of formats including text-searchable PDF, TIFF, JPEG, RTF, and TXT
- “**One-Button Simple**” operation (when combined with a Xerox Extensible Interface Platform (EIP)-enabled multifunction printer) allows you to tell your documents where to go and what to do when they get there. Download brochure - AccuRoute with Xerox EIP
- **Create rules** for personal and public document handling that may be saved for re-use and are accessible from any “smart” MFP
- **Compress** documents up to 80% of their original file size, reducing electronic transmission (bandwidth) and storage
- **User-friendly** desktop interface that directly leverages existing applications that you are familiar with
- **Comply with corporate record retention policies** and document archive requirements with comprehensive tracking and document archiving functionality

Business Challenge
Business processes today require documents in specific formats such as PDF or TIFF files. Data storage limitations and transmission restrictions require documents to be compressed whenever possible.

Key Challenges Addressed by Omtool AccuRoute®
- **Lost, misplaced** or misdirected files
- **High real estate costs** required for paper file storage
- **High courier or retrieval costs** from off-site storage locations
- **Disaster recovery** and business continuity protection in the event paper documents are lost or destroyed

North America
http://www.omtool.com

Omtool AccuRoute is the enterprise-class document scanning and handling platform that allows your organization to take control of its information from when it’s created until its end-of-life.

Overview
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Key Features
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- **Compatible** with any networked scanner, scan-enabled digital printer, copier, fax, or multifunction printer (MFP)
- **Convert** paper and electronic documents into a variety of formats including text-searchable PDF, TIFF, JPEG, RTF, and TXT
- “**One-Button Simple**” operation (when combined with a Xerox Extensible Interface Platform (EIP)-enabled multifunction printer) allows you to tell your documents where to go and what to do when they get there. Download brochure - AccuRoute with Xerox EIP
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- **Disaster recovery** and business continuity protection in the event paper documents are lost or destroyed

North America
http://www.omtool.com
Sagemcom XMediusDOC Capture Express

**Overview**

XMediusDOC Capture Express is a document digitisation and electronic document management solution. Easy to use, very secure, traceable, you control all of your documents and limit costs.

- **Key Features**
  - **Capture**: The solution integrates seamlessly into your business environment
  - **Process**: Electronic baskets enable end to end management of digital data on PCs using all available document enhancement tools.
  - **Share**: Automatic workflows can be created between electronic baskets to accelerate business processes and document sharing.
  - **Routing**: Route documents to the next recipient with a simple drag and drop.

**Business Challenge**

Digitising, modifying and sharing the company’s document workflow.

**Key Challenges Addressed by Sagemcom XMediusDOC Capture Express**

- Loss of time in document workflow management
- Potential loss of revenue from lost documents
- No guarantee of confidentiality of information
- No traceability in information management
- Increased printing costs associated with document processing.

Global

http://www.sagemcom.com
xmediusfax.sagemcom.com

Overview

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Overview
xBrowse Extensible Interface Platform (EIP)-based software allows users to give a document a meaningful name and decide on its destination folder (local or network) during the actual scanning process. Additionally, xBrowse lets users print directly from the usual folder structure so the proximity and access to a computer are no longer necessary.

Key Features
- Displays Microsoft Windows Explorer directly on the multifunction printer
- Allows direct navigation in commonly used folders
- Scans documents into the designated folders (local or network)
- Give documents a meaningful name using the touch screen of the multifunctional device
- Eliminates the need for intricate processes like “scan to email” or “scanning via profiles”
- Select and print documents on the multifunction printer directly from the usual folder structure
- Create favorites for storing scanned documents
- Facilitates text recognition through OCR
- Enables user authentication (integrated xBrowse users, Windows, domain)
- Automatically name files
- Easily install and configure

Business Challenge
Until now, scanning with multifunction devices using profiles or “scan to email” was not very comfortable because scanned documents had to be renamed and then moved to the desired folder. Print jobs had to be initiated directly on a computer. If the wrong document was printed, it was necessary to re-initiate the print job after walking back to the computer.

Key Challenges Addressed by xBrowse
- Scanning is underutilized in most companies.
- “Scanning via profiles” or “scan to email” gains little acceptance with users because these workflows are not user-friendly.
- “Scan to file” is a purely static process consisting of many steps for the user to correctly name and store a scanned document.
- “Scan to email” puts a strain on mailboxes by increasing their size, and leads to additional network traffic on email servers.
- “Scanning via profiles” quickly becomes difficult to administer if there are many users.
- Profiles statically point to folders, so that all profiles must be modified if changes take place within the network.

Global
http://xBrowse: www.get-xfax.de
xFax: www.get-xfax.de
Xerox Scan to PC Desktop™

Overview
Add Scan to PC Desktop Professional to your multifunction printer to create a personalised document scanning platform. Designed for offices of all sizes, Scan to PC Desktop Professional provides both document capture and desktop document management.

Key Features
- **Access and scan to cloud-based repositories**, including DropBox, Microsoft Live SkyDrive, GoogleDocs, Box.net, so you can be productive wherever you are
- **Connect your MFP with your mobile device** with PaperPort
- **Save time at the MFP by personalising** your Xerox EIP-enabled MFP scanning menus (Professional version only)
- **Route documents almost anywhere with the push of a button** – to e-mail, network repositories, content management systems and even directly to the desktop (Professional version only)
- **Automatic conversion to searchable PDF, MS Word and Excel documents** with world class Optical Character Recognition word accuracy (Professional version only)
- **Easily integrate** scanned documents with Enterprise Content Management systems like Microsoft SharePoint or Xerox DocuShare (Professional version only)
- **Instantly convert PDF files** into documents, forms, and spreadsheets that look just like the original; complete with text, columns, tables, and graphics (Professional version only)
- **Quickly, reliably and affordably** turn your PC documents, drawings and images into industry-standard PDF files (Professional version only)
- **Add Bates Stamping and Page Numbering** to all of your PDF files (Professional version only)
- **Create secure PDF files** for sharing and archiving with password and permission control including redaction to permanently remove sensitive information from documents (Professional version only)
- **Transform paper-based business forms** into fillable PDF forms and automatically scan and collect data from completed forms (Professional version only)
- **Comply with industry standards** with Windows 7 64-bit OS and Microsoft Office 2007 / 2010 “x” file format extensions (such as .docx) support

Business Challenge
The single greatest challenge today to streamlining document-based processes in the office is the fact that there are three dominant, yet incompatible, document formats – paper, Microsoft Office and PDF. Enabling users to quickly and easily bridge the gap between these document formats is a key enabler to driving productivity in the office.

Key Challenges Addressed by Xerox Scan to PC Desktop™
- **Inability to connect your mobile workers and mobile devices** to your MFP in a seamless and productive way
- **Need for access and integration with cloud-based repositories** and your scanned documents
- **Inability to customise** the MFP user interface to give each user a rich and personal experience
- **Inaccessibility and vulnerability** of business-critical documents that are stored in paper-based file cabinets
- **Increased labor costs and lost productivity** due to labor-intensive, paper-based workflows
- **Disorganisation with digital documents** of various file formats that should be together in one PDF document
- **Weakened security** due to susceptibility PDF documents
- **Locked information** in PDF files that can’t be easily edited or changed
- **Lost or inaccurate data** due to inaccurate optical character recognition tools
- **High costs** for overnight couriers and long distance fax charges required to distribute important documents
Key Features

- Convert paper documents to flexible digital content for easy integration with your organisation’s workflows
- Create text-searchable PDF documents; enter properties as you scan to automate filing or processing
- Perform one-button capture to DocuShare collections and Windows folders
- Easily deploy scan buttons and scan workflows to Xerox multifunction printer (MFP) touchscreens, in a convenient hierarchy (for example, a Finance button with A/P and Purchase Order workflows)
- Scan documents into pre-configured, automated workflows
- Quickly install and then add new MFPs so users are up and running in a day
- Use the Xerox MFP’s built-in security and encryption, and corporate LDAP/Microsoft Active Directory for end-to-end content security

Business Challenge

Paper-intensive work environments create a number of challenges, including high costs, errors, decreased productivity, lack of storage, difficulty with compliance, and lower customer satisfaction due to the time it takes to locate documents.

Key Challenges Addressed by Xerox® ConnectKey® for DocuShare™

- Recent industry surveys tell us that organisations are burdened by more paper than ever, and many are struggling to find the best ways to manage and organise it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone, multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it nearly impossible to find critical information when you need it most.
- Employee productivity remains low if they are spending hours searching paper documents, costing your business more money.
- Maintaining compliance is an unavoidable cost of doing business for many – more and more industries are faced with complying with government regulations that necessitate the easy retrieval of key information in a safe and secure fashion.
- Maintaining the client base and generating new customers is important to any business, but delays in response times could greatly impact a customer’s experience and loyalty.
- Organisations are always looking for the best ways to take a step forward with their sustainability initiatives – and keeping a paper-intensive office environment will cost your business money on paper, ink, toner, energy, transportation, storage, and postage.
Key Features

**Simple:** easy to set-up, use and maintain
- Easy configurator-based setup gets you up and running quickly.
- The setup routine lets you view your SharePoint and Windows folders and with a click of a mouse, and adds them to the user interface panel of your Xerox MFP.
- Full integration with your SharePoint environment so the user experience at the MFP replicates what users see at their PC.
- Greatly simplifies your document capture and routing workflows with dynamic folder browsing so your documents can be named, indexed, and sent to the desired location right from the MFP.
- Supports the intuitive “Scan to Home” workflow, enabling office workers to scan to their “home” directories.
- Ideally scaled for small to mid-sized businesses.

**Smart:** automatic workflow updates
- Create fully text-searchable PDF documents as you scan so business-critical information can be found for customer inquiries, compliance audits, or anything that requires the quick and accurate retrieval of information.
- Accurately digitise your legacy Microsoft Word and Excel files to save time and improve document collaboration for your office personnel.
- “Ready-Now” workflows ensure that your MFP is always up to date. When changes are made to SharePoint or Windows document repositories on your server, the changes are made automatically at the MFP.

**Flexible:** route to both SharePoint and Windows folders
- Maximise your hardware and SharePoint investments, using your Xerox MFP as the direct conduit to your preferred document repositories.
- Your MFP will have no limitations to the number of scan destinations you can enable.
- Works with SharePoint 2007 and later environments.
- Create PDF, PDF/A, Searchable PDF, JPEG, Tiff, MS Word, and Excel files

Business Challenge

The most common challenges associated with paper-intensive environments are high costs, errors, difficulty with compliance, and recreating older documents.

Key Challenges Addressed by Xerox® ConnectKey® for SharePoint®

- Recent industry data tells us that with all the new ways we have to create digital content, our offices are burdened with more paper than ever, and many offices struggle with ways to manage and organise it.
- Most offices don’t have a direct link from their MFPs to the desired document repository, resulting in an error-prone multi-step process which is time-consuming and costly.
- Scanned documents are typically non-searchable PDFs, which makes it almost impossible to find business-critical information when needed.
- More and more industries are faced with complying with government regulations which necessitates the easy retrieval of key information – this is nearly impossible with paper-based documents or unstructured digital documents.
- The need to repurpose older paper-based documents usually means starting from scratch using your PC to recreate the entire document which is time consuming and costly.
Xerox® ConnectKey® Share to Cloud

Overview
Xerox ConnectKey Share to Cloud provides organisations with powerful document scanning capabilities that connect Xerox multifunction printers (MFPs) to popular cloud services and email. Its simplicity is what makes it so effective. ConnectKey Share to Cloud delivers all of the benefits of cloud computing to your Xerox ConnectKey MFPs in the same way that apps leverage the cloud on mobile devices. Scan a document using the touch screen on your MFP, and the ConnectKey Share to Cloud solution converts the file and distributes it to a selected cloud service.

Key Features
Connectivity to the cloud
- Enables users to scan paper documents directly to email and send as attachments
- Connects to the most popular cloud services, including Google Docs/Drive, Evernote, SharePoint Online, Dropbox, Salesforce.com and Office 365
- Gives employees “anytime/anywhere” access to their most important documents using mobile devices
- Lets you navigate the file structure of the cloud repository for simple storage and retrieval of scanned files
- Supports email and directory services via industry-standard protocols (LDAP/SMTP)

Document Conversion
- Converts scanned documents into fully editable word processing documents, spreadsheets, and searchable PDFs
- Provides automated file splitting and quota notifications to protect against bounce backs and ensure that files reach their desired destination
- Performs OCR in the cloud, eliminating the need to install additional server technology
- Allows you to share Microsoft Office documents with account teams and convert paper-based financial information into Microsoft Excel for financial modeling and analytics

Ease of Use
- Intuitive user interface at the Xerox MFP control panel can be used by anyone
- Serverless deployment – no IT infrastructure required and no software to install on the MFP

File Synchronisation
- Uploads paper-based information and automatically syncs scanned files to your desktop
- Provides document security via SSL

Business Challenge
In today’s mobile world, more and more workers are expected to have access to all of their documents, no matter where they are. The burden often falls to IT departments and SMB administrators to implement and support a document repository solution.

Key Challenges Addressed by Xerox® ConnectKey® Share to Cloud
- Mobile workers need access to their documents while on the road.
- With most document repository solutions, IT departments and SMB administrators spend large sums of money on servers and equipment, and countless hours on implementation, maintenance, and support.
- Companies must ensure the security of sensitive documents scanned to the cloud.

Global
http://www.xerox.com
Faxing solutions

While faxing is still an important method of communication for many offices, traditional methods have become costly, confusing to users and lacking in security safeguards. With help from Xerox and our solutions partners, you can improve on legacy fax systems to integrate and automate fax and document distribution with your existing business applications and devices.

Not only will you reduce costs, increase employee productivity and decrease risks associated with stand-alone fax machines and insecure email communications. Implementing Xerox fax solutions expands on the capabilities of your existing Xerox multifunction printer, so your business can:

- Easily integrate faxing into your VOIP system
- Eliminate the need for conventional fax machines, scanners and phone lines—generating significant cost savings
- Simplify and digitize fax communications for a consistent user experience, easy archiving and a documented audit trail for regulatory compliance

At the same time, Xerox fax solutions can allow users to fax anywhere, anytime and from any device—increasingly important in today’s mobile workplace. We can provide a software solution that makes it simple to fax from a wide variety of interfaces, such as cell phones, desktop computers and laptops, as well as your MFP. With web-optimized reporting tools, delivery is documented and performance is guaranteed.

To ensure your information gets to the people who need it when they need it, our single turnkey solution can automatically broadcast critical or routine messages to multiple recipients via voice, text, digital images hard copy or electronic messages to telephones, cell phones, computers or MFPs.

Regardless of the size of your business, there’s a Xerox fax solution that can make your fax communications more efficient, cost-effective and secure.

Benefits for your business:
- Reduced costs - by eliminating expensive fax boards, dedicated analog lines and long distance fax charges
- Improved security - with advanced user/admin control, management and encryption features
- Greater compliance - with accountings and auditing regulations such as Sarbanes Oxley, Basel II and HIPAA
- Increased productivity - with a consistent, enterprise wide fax process that is as easy as sending an email
iXware Fax Server

Overview
iXware deploys state-of-the-art document digitalisation technology for small, mid-size and large businesses to ensure fast and reliable delivery and receipt of all fax messages. By digitalising fax traffic, iXware Fax Server enables archiving for easy storage and retrieval, and helps customers comply with accounting and auditing regulations such as Sarbanes Oxley, Basel II, and HIPAA. Create an even more beneficial solution by combing iXware Fax with iXware Scanning.

Key Features
• Route inbound fax traffic to the user, multifunction printer (MFP), or both
• Send faxes from your MFP, any e-mail or desktop application and Business Applications
• Integrate with Xerox MFPs based on Xerox Extensible Interface Platform (EIP), Server Fax Kit, scan to e-mail, scan with metadata, etc.
• Integrate with email servers such as Lotus Domino and MS Exchange through iXware Gateway (SMTP), all without a connector
• Templates for Lotus Notes or MS Outlook make sending a fax or text message (SMS) as easy as sending an email
• Capture header information, cover pages, delayed transmission, delivery report, fax distribution lists, automatic fax overview, central message conversion, and reporting
• Archiving integration modules are available for archiving software using Metadata, XML, Filegate and others with MS SharePoint, Xerox DocuShare, etc.
• Other integration modules are available for SAP, Navision, Microsoft Dynamics and others
• Fax printer driver (LANFax)
• AD/LDAP support for single user management without alterations to the AD/LDAP schematics.

Business Challenge
More and more types of communication find their way through your organisation. Businesses need a clear overview of all these kinds of communication and must be able to manage them in order to maximise productivity, improve responsiveness, and reduce costs.

Key Challenges Addressed by iXware Fax Server
• Compliance: Xerox and iXware can “close the leak” in the audit trail for fax traffic, helping organisations achieve compliance with Sarbanes Oxley, Basel II, HIPAA, local legislation, ISO requirements and others.
• Archiving: More and more organisations are realising that a paper archive is cumbersome, costly and ineffective. A digital archive is infinitely more practical and cost effective. iXware converts fax traffic into a digital format, making it part of the digital workflow and the digital archive.
• Cost savings: Important examples are productivity gains (printing, waiting in line for the fax, waiting for the delivery report, etc.), consolidation of telephone lines (fewer lines required with greater availability) and depreciation and maintenance of conventional fax equipment.
• Case files: Availability of accurate and up-to-date files is important to any organisation. In some industries it’s mission critical. Lawyers, accountants, notaries, banks, insurance companies and realtors are just a few examples.
• Efficiency: Through integration of iXware with Xerox MFPs, email applications, archiving solutions and business applications such as ERP and CRM, faxing effectively and efficiently becomes part of the business process.
• Transparency: Centralisation and digitalisation create uniformity of process as well as transparency of fax traffic.

Global
http://www.ixware.com

ixware deploys state-of-the-art document digitalisation technology for small, mid-size and large businesses to ensure fast and reliable delivery and receipt of all fax messages. By digitalising fax traffic, iXware Fax Server enables archiving for easy storage and retrieval, and helps customers comply with accounting and auditing regulations such as Sarbanes Oxley, Basel II, and HIPAA. Create an even more beneficial solution by combing iXware Fax with iXware Scanning.
iXware Online Fax Service

Overview
The iXware Online Fax Service is a smart, global, cloud fax service which combines the convenience of electronic fax with walk-up fax integration to your Xerox MFP, creating a single, comprehensive fax solution.

Key Features
- Unique cloud fax platform
- Low investment... pay as you go, with pre-paid Fax Credit bundles
- Integrated with email for inbound and outbound faxing, and with Xerox EIP-enabled MFPs for outbound faxing
- All inbound and outbound fax traffic digitized
- Perfect solution for VOIP migration/integration
- All fax transmissions digitally archived
- Monitors fax activity with a digital audit trail
- Always up-to-date with the latest fax technology
- Nearly infinite capacity
- Proven technology

Business Challenge
Companies increasingly need to incorporate fax traffic into digital workflows and processes. Faxing remains an important, often mission-critical, means of communication. Its importance is in no way diminishing.

Key Challenges Addressed by iXware Online Fax Service
- Compliance: Xerox and iXware can “close the leak” in the audit trail for fax traffic, helping organizations achieve compliance with Sarbanes Oxley, HIPAA, Basel II, EU Directives, ISO requirements, local legislation, etc.
- Cost savings: Important examples are productivity gains (printing, waiting in line for the fax, waiting for the delivery report, etc.), consolidation of telephone lines (no lines required while at the same time getting greater capacity) and depreciation and maintenance of conventional fax equipment
- Case files: Availability of accurate and up-to-date files is important to any organization. In some industries it’s mission critical. Lawyers, accountants, notaries, insurance companies and realtors are just a few examples.
- Efficiency: Through integration of iXware with Xerox MFPs, e-mail applications, archiving solutions and business applications such as ERP and CRM, sending and receiving a fax effectively and efficiently becomes part of the business processes.
- Transparency: Centralization and digitization creates uniformity of process as well as transparency of fax traffic.
- Archiving: Paper archives are cumbersome, costly and ineffective. A digital archive is infinitely more practical, reliable, secure and cost effective. iXware digitizes fax traffic, making it part of the digital workflow and the digital archive.
- Carbon Footprint: iXware helps reduce a company’s carbon footprint by making conventional fax equipment - and associated energy consumption and waste - redundant. With fax to email, the number of fax messages actually printed is reduced. Faxes which do need printing can be printed on both sides of the paper.
Omtool AccuRoute®

Overview
Omtool AccuRoute is the enterprise-class document scanning and handling platform that allows your organization to take control of its information from when it’s created until its end-of-life.

Key Features
- **Capture** paper and electronic information for efficient document handling with distributed end-user access
- **Compatible** with any networked scanner, scan-enabled digital printer, copier, fax, or multifunction printer (MFP)
- **Convert** paper and electronic documents into a variety of formats including text-searchable PDF, TIFF, JPEG, RTF, and TXT
- “**One-Button Simple**” operation (when combined with a Xerox Extensible Interface Platform (EIP)-enabled multifunction printer) allows you to tell your documents where to go and what to do when they get there. Download brochure - AccuRoute with Xerox EIP
- **Create rules** for personal and public document handling that may be saved for re-use and are accessible from any “smart” MFP
- **Compress** documents up to 80% of their original file size, reducing electronic transmission (bandwidth) and storage
- **User-friendly** desktop interface that directly leverages existing applications that you are familiar with
- **Comply with corporate record retention policies** and document archive requirements with comprehensive tracking and document archiving functionality

Business Challenge
Business processes today require documents in specific formats such as PDF or TIFF files. Data storage limitations and transmission restrictions require documents to be compressed whenever possible.

Key Challenges Addressed by Omtool AccuRoute®
- **Lost, misplaced** or misdirected files
- **High real estate costs** required for paper file storage
- **High courier or retrieval costs** from off-site storage locations
- **Disaster recovery** and business continuity protection in the event paper documents are lost or destroyed

North America
http://www.omtool.com

Workflow Solutions Catalog 2014
OpenText Fax Products

Overview
OpenText fax products improve the flow of your company’s vital information through fax and document distribution solutions. Whether your organisation is small, medium or large, OpenText fax products increase employee productivity and decreases paper-based operational costs. “The clear market leader in enterprise fax” - Frost and Sullivan, Enterprise Fax Market Report. November 2010 “The leader ... by a large margin” - Davidson Consulting, Computer-Based Fax Markets, 2009-2014. June 2010 OpenText offers the broadest and most comprehensive suite of fax solutions in the market. OpenText fax products include RightFax, the market-leading network fax server solution, FaxPress, the market-leading fax appliance solution, and Fax Appliance A102 / A104, an entry-level appliance for smaller businesses. Together, the solutions automate time-intensive manual faxing processes by integrating them into your business applications and systems.

Key Features
The OpenText RightFax fax server has been the market leader for 25 years, integrating secure fax automation into email, front offices, MFPs, and back office systems and applications. It addresses your organisation’s needs to:

- Lower costs
- Increase employee efficiency
- Integrate fax seamlessly from within business applications
- Send and receive faxes by integrating fax with your MFPs
- Unify communications for voice, data, and fax
- Prove compliance and improve audit-readiness

Download brochure Watch video The OpenText FaxPress family includes the following products:

- FaxPress Premier Appliance: an enterprise-level analog fax server available in 4 to 16 fax channel densities, specially designed for businesses and workgroups with high fax traffic
- FaxPress Enterprise Redundant Appliance: a family of digital fax servers with redundant hardware, designed for business-critical faxing

Download brochure The Fax Appliance A10x is designed for small- to medium-sized businesses to make sending and receiving faxes easy and cost-effective. Unlike other network fax solutions which were designed for large enterprises, the A10x is a simple all-in-one fax appliance and contains all required hardware and internet fax software. The A10x allows users to send and receive faxes directly from their email client or web client and it saves each fax digitally for easy storage. If you can print a document, you can fax it using the included Print-to-Fax driver. The Fax Appliance A10x gives you easy, reliable faxing at highly competitive pricing. Download brochure Watch video

Business Challenge
Your business faces increasing pressure to improve employee and process productivity, and to reduce operational costs. With OpenText fax products, you can integrate and automate fax and document distribution with your existing business applications and devices to reduce costs, increase employee productivity and decrease risks associated with stand-alone fax machines and insecure email communications. Network administrators and IT teams deal with complex, time-consuming challenges every day. Faxing shouldn’t be one of them. Computer-based, network fax servers offer a high quality, low maintenance enterprise fax solution well suited for organisations involved in fax-intensive industries. Fax servers allow organisations to consolidate assets and technology to reduce Total Cost of Ownership (TCO), to save time, resources and office space, and remain compliant with increasing regulations on documents, data and communications.

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Key Challenges Addressed by OpenText Fax Products

- **Wasteful spending on document delivery**: Paper, printing, postage, and mail are driving up costs.
- **Too many stand-alone devices**: Fax machines, printers, copiers and scanners are increasing equipment costs along with excessive phone lines and long distance costs.
- **Security/compliance is compromised**: Traditional methods are error-prone, slow, and do not support a variety of compliance mandates such as logging and tracking.
- **Reliability**: “I sent it to you.” ... “I didn’t receive it”. Traditional methods equal lost documents, no proof.
- **IT investments are being consolidated**: Xerox MFPs and OpenText fax solutions are replacing stand-alone fax machines with document delivery functionality.
- **Worker productivity remains low**: Too many organisations use old technology that wastes employee time.
- **IT help desk expenses**: Stand-alone devices that aren’t networked and integrated with software products drain in-house and outsourced resources.
- **Unable to retrieve documents and data**: Many organisations lack adequate search functionality they need for quick access to documents that have been delivered or received.
RTE Network FaxBox Corporate for Xerox

Overview
FaxBox Corporate for Xerox is a fax mail service that allows you to easily send and receive faxes via email. It combines the power of an internet-based service with the power of Xerox multifunction printers, without any installation. It eliminates the need for fax machines, fax lines, fax boards and fax servers, and cuts the cost of sending and receiving faxes drastically.

Key Features
- **Sending**: Send a fax as easily as an email, printing a file, or making a copy at a MFP.
- **Receiving**: Receive your faxes in your mailbox and use as many personal fax numbers as you want.
- **Traffic administration and monitoring**: A simple and secure website allows you to consult any sent or incoming fax.

Business Challenge
Organisations are under great pressure to distribute business information in an efficient and cost effective manner, while increasing or maintaining security and regulatory compliance.

Key Challenges Addressed by RTE Network FaxBox Corporate for Xerox
- **High cost** of labour, equipment, and supplies associated with manual faxing
- **High phone costs** for multiple phone lines needed for fax devices
- **Lost productivity** of workers that must spend time manually printing and faxing documents
- **Breakdown in security** due to confidential or sensitive fax documents being lost or lying around the office unclaimed
- **Increased support burden** due to large amounts of fax modems, phone lines, and standalone fax machines

Global
http://www.rtenetwork.com
www.faxbox.com
The Sagemcom OpenLine PR Server is a secure, interoperable production fax server for unified communication. It is the ideal fax server solution for securely running high-volume fax production.

Key Features
- Multi-line management: load balancing, Least-Cost
- Routing (LCR)
- FoIP and T.38 protocols and SIP, H.323 and MGCP signalling support
- Inter-system redundancy guaranteeing business continuity and disaster recovery
- Fax functionality integration into business-specific applications
- Advanced LDAP protocol integration: supports Active Directory services, Lotus Domino and more
- Digital storage of fax and scanned documents from Xerox multifunction printers in TIFF/PDF formats
- Upgradeable fax database capacity to cover millions of inbound and outbound transactions
- Fully compatible with intelligent fax boards
- Monitoring through SNMP alerts and performance monitors

Business Challenge
The Sagemcom OpenLine Production Server is your fax server solution for securely running high-volume fax production. This efficient, resilient server geared to heavy fax traffic boasts a number of key assets and brings quick return on your investment.

Key Challenges Addressed by Sagemcom OpenLine™ PR Server
- Sensitive data communications: loss of information.
- Printing and communications costs.
- Productivity and reactivity on the market.
- User technology management.

With OpenLine PR Server and a Xerox multifunction printer, faxing is easier for the following groups.

End users
- Send a fax directly from/to their Office and business applications.
- Send and receive fax from/to their mail box.
- Send and receive fax from/to the web client.
- Send and receive fax from/to Xerox multifunction printer.
- Fax traffic follow up.
- Easy retrieval fax inbound and outbound fax traffic.

Top management
- Productivity gains.
- Reduction of printing costs.
- Secure fax information.
- Fax traffic routing control.

Administrator
- Redundancy fax server.
- Easy main parameters modification.
- Can check the system from everywhere with web administration.
- Full Integration with LDAP or Active Directory.
- Integration with Exchange and Lotus Notes.

Global
http://www.sagemcom.com
xmediusfax.sagemcom.com

The Sagemcom OpenLine PR Server is a secure, interoperable production fax server for unified communication. It is the ideal fax server solution for securely running high-volume fax production.
Overview

XMediusFAX is Sagemcom’s award winning fax software solution that is crafted to fit any enterprise looking for a software-based fax server that is reliable, highly scalable, easy-to-integrate and connects any existing Voice over IP (VoIP) or other telecommunication environment. For paper-intensive markets such as finance, insurance, healthcare, legal, manufacturing, education and public sector that rely heavily on faxing, XMediusFAX ensures that all faxes reach their destination safely and securely. Download free trial

Key Features

- **Address the global VoIP migration trend:** Enhance productivity, streamline your operations and lower total cost of ownership (TCO) with an easy migration of your fax requirements from your legacy telephone network infrastructures to VoIP.

- **Address diverse fax deployment drivers:** Respond to specific industry regulatory requirements (i.e., HIPAA, Sarbanes-Oxley Act), evolving infrastructures (i.e., Unified Communication [UC], Enterprise Content Management [ECM], ‘branch’ optimization) and flexible Enterprise Resource Planning (ERP) / Customer Relationship Management (CRM) application integration. Enable adoption of more economical, eco-friendly core technologies (i.e., Fax over IP [FoIP], virtualization, SIP trunking) and integration of versatile multifunction printers (MFPs).

- **Simplified usage and administration:** Deliver considerable and rapid return on investment (typically 1 to 6 months). Boost productivity (typically 90%) by leveraging your VoIP infrastructure and eliminating the need for expensive fax boards, dedicated analog lines and the need to manually process paper faxes.

- **Least cost routing:** Reduce telecom costs by up to 90% over traditional faxing, and drastically reduce fax charges in multi-branch organizations.

- **Interoperability:** Reduce business process costs by seamlessly interoperating with VoIP gateways, IPBXs, voice mail systems (Unified Messaging/UC applications including Microsoft Exchange 2010), LDAP directories, ECM/ERP applications, and MFPs.

- **Feature rich integration tools:** Preserve all your key business processes with XMediusFAX’s robust application integration tools based on industry standard technologies (i.e., Java/ CORBA, XML, web services, and Python scripting).

- **Security and compliance:** Maintain industry security and compliance regulatory requirements with a built-in advanced user/admin control, management and encryption features. XMediusFAX enables the protection of document privacy and compliancy facilitation (i.e., HIPAA, Sarbanes-Oxley Act). Sensitive documents in TIFF or PDF format are routed to approved recipients and designated secure printers / MFPs.

- **Fax survivability:** Offer advanced capabilities that provide failover solutions and “self-healing” mechanisms through a variety of deployment models (i.e., high availability, disaster recovery, remote branch survivability) to ensure corporate fax business continuity is maintained and downtime is minimized.

- **Scalable and adaptable platform:** Expand your faxing capacity by simply licensing extra channels – typically no extra hardware or thirdparty kits are required. XMediusFAX can also adapt to your current environment, interoperating with your existing fax boards to preserve your infrastructure investments.

- **Future-proof fax server investment:** Secure your investment through an easy migration path to VoIP deployment, while standards-based SIP and H.323 support ensure compatibility with today’s and emerging VoIP systems.

- **Faxing anywhere, anytime and from any device:** Allow users to send and receive faxes from a wide spectrum of interfaces (i.e., desktop email clients, MFPs, cell phones, etc.) using simplified and unique operations.

- **Key core technologies supported:** Enable unprecedented flexibility to rapidly and easily deploy cost-effective and green optimized solutions by leveraging T.38-based FoIP with XMediusFAX.

Business Challenge

Most business already have tight control of their fleet of MFPs and have integrated them with high productivity software. However, there is one critical application that most organizations have yet to fully integrate with their MFPs: Fax.
Key Challenges Addressed by Sagemcom XMediusFAX®

- **Inconsistent user experience across departments/offices leading to low productivity:** Branch offices often carry different Xerox MFPs which may offer different user interfaces and functionality. For mobile workforces who are often under tight deadlines, learning how to use a new device each time they move offices can be frustrating.

- **Lack of security control over sensitive documents:** In a traditional faxing environment, anyone can view and access confidential documents. Without a secure way of accessing only your authorized fax documents, anyone can view your sensitive information.

- **Elevated overall IT investments:** Traditional fax environments require investing in analog fax kits and maintaining a larger number of fax lines within your organization.
Mobile solutions

Productivity anywhere your business takes you

As mobile workforces are today, mobile print needs to be convenient, simple and secure. Xerox offers a suite of powerful and flexible mobile print solutions that are IT friendly. Xerox solutions support device printing to nearly any printer brand or model, with robust authentication, accounting and security. Our mobile solutions provide a simple, hassle-free experience – and enable print when, where, and how you need it.

Your Business Challenges

- Many mobile users do not have the ability to print.
- When printing is available from a mobile device, pages are often reformatted or print quality is degraded, making prints unusable
- Mobile professionals need a secure way to print their office documents.
- Companies want a user- and IT-friendly solution that prints from various brands of mobile devices, to various brands of printers.
- Your partners, clients and customers have a need to print conveniently at your site.
Drivve | Mobile Print

Overview
Drivve | Mobile Print is a print app that enables users to print directly from their BlackBerry smartphone to network printers and multifunction printers (MFPs) via a WiFi connection. It is ideal for mobile workers who need to print emails, photos and documents while on the move, as well as in the office. The BlackBerry edition supports the printing of email content, photos, calendar itineraries, contact details, sms and memos directly to PCL3, PCL5 and PCL6 capable network printers and MFPs. It also allows users to print PDFs to Adobe PostScript 3 supported devices, including all Xerox printers and MFPs. Drivve | Mobile Print supports the printing of Microsoft Office and OpenOffice documents via Drivve | Mobile Gateway. Drivve | Mobile Gateway is a driverless mobile printing solution that allows users to print to any make/model of printer or MFP from any mobile device (all smartphones, tablet computers, laptops, netbooks and PDAs) by submitting jobs in 3 ways:
1. By email
2. By webpage upload
3. By Drivve | Mobile Print app
Drivve | Mobile Gateway also has connectors to third party cost accounting software, such as Equitrac, so users can submit their document via Drivve | Mobile Gateway, and collect their print jobs at the MFP using the secure authentication capabilities of the third party software. Drivve | Mobile Print gives users the freedom to roam and print wherever and whenever they want.

Key Features
- Find and save favourite printers and MFPs automatically
- Print email content or PDF and JPG attachments directly from the email app
- Print photos directly from the media app
- Print PDF documents directly from the media card or device memory
- Print calendar itineraries, contact details, sms messages, memos and task lists directly using the Print menu option
- Print Microsoft Office and OpenOffice documents via Drivve | Mobile Gateway

Business Challenge
Until now, mobile workers could not print emails, attachments and other content from their smartphones.

Key Challenges Addressed by Drivve | Mobile Print
- Sales reps need to print off a proposal just before meeting a client
- Users need to print a board card from their smartphone
- Mobile workers need to print confidential information without sharing it with colleagues
- Accident investigators need to print photos taken on their smartphone
- A user needs to review a presentation sent to their smartphone by email

Europe
http://www.drivve.com
Europe
http://www.drivve.co.uk
Drivve | Print Mobility Manager

Overview
Drivve | Print Mobility Manager is a driverless print solution for users of mobile devices such as smartphones, Apple® iPad™ devices, netbooks and laptops. With no need for print drivers, users can simply send their documents by email, by uploading them to the web, or even directly from their smartphone using the Drivve | Print smartphone apps. Once submitted, documents can either be printed directly to a specific printer or multifunction printer (MFP), or routed onto an existing print management or cost recovery solution with all the appropriate user credentials for secure release at any connected print device. Mobility Manager allows organizations to provide guest access to printers or multifunction printers (MFPs) at different office locations by enabling customers, partners and staff to print directly from their mobile devices. It also offers a powerful, yet easy-to-use mobile printing platform for the introduction of print services as part of a customer loyalty initiative or revenue generation activities.

Key Features
- Easy submission of documents by email or Drivve | Print smartphone app
- Intuitive web user interface for print job submission
- LDAP synchronization for user management
- Usage reporting for cost recovery or billing
- Compatible with any network printer and MFP
- Connectors to 3rd party print management/cost recovery solutions

Business Challenge
Mobile workers need to be able to print from their mobile devices whenever and wherever they are. Printing from many mobile devices was not possible until now, particularly when users were not logged onto a corporate network.

Key Challenges Addressed by Drivve | Print Mobility Manager
- Mobile workers want to print from mobile devices such as smartphones, iPads or tablet computers
- Mobile workers need to be authenticated on a network in order to access print resources
- Mobile workers need to print confidential information without sharing it with colleagues
- Mobile workers need to print documents for review or processing while on the move.
- Retail outlets need to generate incremental revenue and customer loyalty from WiFi services
- Students have a desire to print from anywhere on the campus

Europe
http://www.drivve.com
Europe
http://www.drivve.co.uk
EveryonePrint

Overview
EveryonePrint is a secure and mobile printing for users of mobile devices such as laptops, smartphones, Apple® iPad™ devices and netbooks. Users can simply send their documents by email, upload them to the web, or use a universal driver on any platform (Windows, Mac and Linux). Once submitted, documents can be printed directly to a specific printer or multifunction printer (MFP), securely released on a Xerox Extensible Interface Platform (EIP) device by user authentication on the Xerox display or by card, or routed onto an existing print or cost management solution, with all the features such a solution offers. EveryonePrint provides mobile printing for staff, partners and customers. It does not require users to be on the local network to receive full authentication and security. Using EveryonePrint in education makes it extremely easy for students and guests to print, and saves significant resources for IT departments. Any student can simply email, upload or print via driver to the printers on the network. They can do so without being logged on to the network or loading special drivers or software on their personal devices, regardless of platform and operating system.

Key Features
- Easy submission of documents by email, upload or driver
- Intuitive web user interface for print job submission
- Interface in user’s own language
- Online user authentication in LDAP or Active Directory
- Locally installed at customer
- End-to-end encryption
- Support for 3rd party cost recovery solutions (without extra charge)
- Secure Print Release on Xerox EIP devices (without extra charge)

Business Challenge
Students, mobile workers and guests need to be able to print from their wireless laptops and mobile devices whether they are inside a company, university or meeting room. Until now, it has been difficult or impossible to print from wireless laptops and mobile devices with full integration to print accounting solutions and user authentication, especially when users were not logged onto a corporate or university network.

Key Challenges Addressed by EveryonePrint
- Students want to print from their personal laptop or other mobile device, without adding special software or drivers
- Campus IT wants to provide mobile printing, without the need to set up each student laptop
- IT departments struggle with supporting numerous device platforms and operating systems
- Mobile workers must be able to print without needing to login on a network
- Mobile workers need to be able to print while on the move
- Mobile workers need to print confidential information, with authentication before print release
- IT departments have a need for a fully secure and mobile print solution, which is installed internally, and with full encryption and end-to-end security

Global
http://www.everyoneprint.com
FollowMe® by Ringdale

Overview
Whether operating a printing environment or implementing an MPS contract, FollowMe® provides all the tools to help organisations significantly reduce costs, optimise the efficiency of printing environments and protect valuable data. FollowMe Printing allows users to print to a shared print queue, roam, and release their print job from any enabled output device. This driverless technology supports effortless mobile printing, where users can print from any location, mobile phone or tablet device.

Key Features
Reduce printing costs and save management time
- Minimise waste by reducing unnecessary printing
- Optimise and consolidate printer fleet
- Enforce economical print policies per user, department or enterprise wide
- Reduce the time required to manage the printing environment

Protect valuable data
- Prevent confidential business data from ending up in the wrong hands
- Confidential printing for each user on shared devices
- Comply with industry security standards

Increase user productivity
- Effortless mobile printing from any location
- Print securely from any mobile phone or tablet device
- Integrates with Apple AirPrint and Google Cloud print

Keep track
- Identify cost savings with visibility on costs per user, department or device
- Recover print costs from departments or clients
- Provide a full audit trail for compliance

Business Challenge
Waste from documents, left uncollected at the printer, can equate to 30% of all printing costs for some organisations. This can have a large impact on revenue margins. Organisations need a way to control waste, reduce costs, and facilitate business processes to minimise the time required to manage printing environments.

Key Challenges Addressed by FollowMe® by Ringdale
- Abundance of unwanted or uncollected documents creating printed waste
- Rising printer-related calls to the IT help desk
- Print costs remain unaccounted for with escalating toner and paper costs
- Loss of data confidentiality when valuable documents are left uncollected at printers
- Printers frequently out of service
- Managing printers, copiers and scanners fragmented across departments and office locations
- Desktop printers used by departments or individual users printing confidential information

Global
http://www.followme.ringdale.com
Mopria™ Print Service

Overview
Xerox is committed to simplifying the way works gets done in an increasingly mobile workplace so you can focus more on what matters most – your real business. As a founding member of the Mopria Alliance, our membership positions us to shape future innovation in the mobile printing arena and ensures that both our current and future technologies are interoperable with the quickly evolving mobile workplace.

Key Features
• Intuitive mobile printing experience
• Standard way to connect to a Xerox ConnectKey 1.5 Technology-enabled printer/MFP and send a print job across different mobile devices
• Mobile printing solution that works for businesses within IT BYOD policies
• Supported for users of Android Kit Kat (4.4 or greater) based devices using a free download available in the Google Play store
• Currently, printing can be accomplished on a Mopria-enabled mobile device from the email, gallery, and web browser applications. In the future, other apps may be available that offer this feature.

Business Challenge
People want to print from their mobile devices, yet over 50% of smartphone users and over 35% of tablet users do not know how to print from their device because they don’t have a printer that connects to their mobile device. (Source: IDC: Mobile Device Users/Non-Users: Print, Scan, Document Management, March 2013)

Key Challenges Addressed by Mopria™ Print Service
• Mobile device users don’t have access to a printer or the mobile device does not support mobile printing
• There is no universal way to print from Android devices
• Desire to print from your most popular applications
• Unprecedented growth in smartphones and tablets driving a need for PC-like print capabilities without the hassle
• Mobile users cannot figure out how to set up printing from their mobile apps
• Mobile users cannot find the printing app on their mobile devices
PaperCut MF

Overview
PaperCut MF is a comprehensive copy and print management system designed to seamlessly monitor and control your resources with easy-to-use administrative and user tools that can be securely accessed from anywhere on the network though a web browser.

Key Features
- **Track and control** walk-up / off-the-glass photocopying using hardware or software solutions.
- **Integrates** with Xerox MFPs via Xerox Secure Access or Network Accounting / JBA and supports most modern printers.
- **100% web-based administration**, allowing admin control from anywhere on the network.
- **Cross-platform support** for both servers and clients. Available for Windows, Mac and Linux.
- **Differential copy/print charging** allows costs to be defined, offers varied prices for colour, duplex and charge to shared accounts.
- **Print release and secure printing** in open access environments including job redirection.
- **Over 60 advanced web-based reports** including environmental impact in PDF, HTML and Excel.
- **User Web Tools** allow end-users to track usage, request refunds and upload documents from unauthenticated (wireless) laptops.
- **Ability to run on top of leading 3rd party Relational Database Management Systems** (RDBMS) including Microsoft SQL Server, Oracle, etc.
- **Open architecture** with a powerful scripting language, source code access and API documentation, XML Web Services and layered architecture.

Business Challenge
Many print control solutions track the usage of printed documents, but walk-up / off-the-glass copying needs to be tracked and controlled as well. Responsible organisations want to eliminate waste, encourage responsible behavior and make users and departments accountable for their usage.

Key Challenges Addressed by PaperCut MF
- **Reduce** paper output waste, to assist in meeting the environmental obligations central to today’s green agenda.
- **Ensure** that the appropriate print device is used for large or small jobs.
- **Monitor** the printing and copying of every user on the network, ensuring each user is accountable.
- **Vendor neutral product** – no lock down to particular hardware devices.
- **Raise awareness** of waste and encourage people to decide whether they really needed to print.
- **Simple deployment** - One template configures all printers and plotters.
- **Easy rollout** across global network without the need for onsite administrative resources.
- **Significant cost savings** from changing user printing behavior.
- **Best value for money** of print control solutions - fast ROI.
- **Web based, user friendly product** with intuitive user tools.

Global
http://www.printandcopycontrol.com
www.papercut-mf.com
Overview
Subtract hassles from traveling or working in multiple locations. Download just one printer driver and you’re good to go wherever your work takes you. The Xerox Mobile Express Driver™ is a single, universal printer driver you can download to your PC and print to virtually any PostScript device on your network, including printers made by other manufacturers. Instead of downloading individual printer drivers for each product in each office you travel through, you can download the single, simple, Mobile Express Driver.

Key Features
- **Automatically detects your location** based on your local network and updates your current printer list with preferred printers for that location
- **Tells you instantly which printers are online** and available to you every time you print
- **Sorts devices in your printer list** based on status, location, name, etc.
- **Displays detailed feature options** to help you choose the best printer for your job
- **Works with Xerox and non-Xerox PostScript** printers and multifunction devices
- **Automatically configures itself** to offer users 100% of the features available in most Xerox printers
- Provides a **consistent, simple interface for all printers**, making it easy to find and choose the features you need
- **Automatically puts last-used printer** (for that location) at the top of your current printer list
- **Saves favorite printer settings for each application**. For example, if you always print emails in black & white, on both sides of the paper, those settings can be automatically applied to any printer you choose in any location
- **You can install Mobile Express Driver yourself**, with a few mouse clicks
- **No tracking down an IT technician** to help you find the right printer, identify IP addresses or install drivers in a new location
- **Dynamic printer discovery** automatically updates your printer list with new features and status
- **Sorts devices in your printer list** based on status, location, name, etc.
- **Lost productivity** creates frustration for users
- Provides a **consistent, simple interface for all printers**, making it easy to find and choose the features you need
- **Built-in, online help** assists users with troubleshooting and support for Xerox products worldwide, in 26 languages
- **Dynamic pre-configuration** allows IT administrators to change “pushed” driver settings without re-installing drivers or breaking certification
- **Password Manager** organises multiple passwords (for features like Secure Print) on different Xerox devices
- **Earth smart features** let you configure a variety of paper saving features on your Xerox product in one convenient place. For instance, **Print Job ID** prints job/user information in the margin of the first page to eliminate costly and wasteful banner pages
- Xerox also offers a free universal printer driver ideal for IT administrators and large enterprises. Learn more about the Xerox Global Print Driver.

Business Challenge
Traditionally, to send jobs to a printer or MFP, you had to download a different driver for each device. This became especially complicated for traveling users who printed to many devices in multiple locations. Too many printer drivers cluttered systems and slowed productivity.

Key Challenges Addressed by Xerox Mobile Express Driver™
- **Multiple drivers** clutter users’ systems
- **Different interfaces** to learn for each printer driver
- **Traveling users** need to locate and connect to various networks and download various printer drivers each time they visit a new location
- **Difficult to download** and install drivers for many users
- **Difficult to connect** and print to new devices on existing networks for many users
- **Lost productivity** creates frustration for users
Xerox PrintBack

Overview
You already use a printer with your desktop or laptop computer. Now you’ve added a smartphone and/or tablet into your work life – accessing email, viewing documents, and integrating your device with other business processes formerly confined to your computer. With Xerox PrintBack, you can extend the printing capabilities of your computer to your iOS and Android™-based smartphones and tablets. Ideal for environments where software and solutions are installed by individuals, Xerox PrintBack enables printing to the default printer you already use with your computer. Plus, it supports the most common office file types (Microsoft® Office documents, PDF, etc.) and delivers uncompromised print quality.

Key Features
With PrintBack, Xerox is offering a personal-class solution that enables mobile printing from your mobile device. If you need to print during the course of your job, you most likely have a printer installed for use with your computer. By taking advantage of this existing capability, PrintBack delivers:

- **Support for the documents you already print from your computer**, including Microsoft Office® (Word, PowerPoint®, Excel®), Adobe® PDF, and more
- **High-quality output**, because the print driver (and its default settings) installed on your computer are used to print the job
- **Job submission simplicity**, because the use of the online service avoids issues with printer discovery and selection
- **Support for any printer**, regardless of connection type, print technology, or manufacturer
- **Photo Shoot mode** submits photos for mobile printing and/or saving as you take them within the application, a handy feature for realtors and others who take photos on the go

Additionally, PrintBack takes advantage of the connection it establishes between your device and your computer by allowing you to easily save documents or photos from your device to the Downloads folder on your computer, or to your Dropbox account – either during a print job, or instead of a print job. * Supporting software must be present on your host computer

Business Challenge
Smartphones and tablets are being rapidly adopted, and are becoming more integral in business environments and processes. Email is now readily available on the go, and more information is consumed away from your desk than ever before. While mobile apps have bolstered the capabilities of such devices in new and unexpected ways, printing remains a difficult capability to harness.

Key Challenges Addressed by Xerox PrintBack
- Customers do not have access to a printer that supports mobile printing from their mobile devices
- Customers’ smartphone and tablet devices do not have printing capabilities
- It is confusing and time consuming to print from smartphone and tablet devices
- Often when printing from smartphone and tablet devices, pages are reformatted, and/or print quality is degraded, making prints unusable

Global
http://www.xerox.com
Xerox Secure Access Unified ID System™

Overview
Xerox Secure Access Unified ID System integrates your Xerox multifunction systems with your existing employee/student ID PIN or badge providing a flexible and convenient authentication system. Allow your staff, employees or students to send documents to a centralised print server. Then at any multifunction printer on the network they’ll simply log in with a swipe of their magnetic or proximity ID card or their PIN to securely print their job. This easy and secure access to documents reduces the risk of leaving confidential information lying unclaimed on the printer. Secure Access is also IT-friendly as the automatic access card registration features allows new users to self-register their cards. The first time a new user swipes their card they will be prompted to link their card with Secure Access by entering their user account login. Once this is done, the card is associated with Secure Access and the user will have access to all associated multifunction printers.

Key Features
• Card-based user identification allows users to login at the MFP with their pre-existing identification card
• Double your security with our two-factor card-based identification option which adds a required pin/password login at the MFP
• Follow-You Printing® allows print jobs to be securely retrieved at any Secure Access-enabled device
• Additional Follow-You Printing flexibility with Xerox Extensible Interface Platform (EIP)-enabled devices include:
  ◦ Users can choose the documents to be released or deleted from the print queue
  ◦ Print and Save feature allows a user to release a pending print job, and retain for later reprint
  ◦ Determine the number of copies desired
  ◦ Obtain additional information about a pending print or fax job to help determine the user, when the job was sent, and what will be printed Learn more about EIP technology
• One identification step now logs the user into the device for all walkup device and network features
• Personalised scan templates and automated workflows are displayed at the device user interface based on the user’s credentials. This feature is available with select scanning solutions such as ScanFlowStore™

Business Challenge
In today’s regulatory climate, businesses need sophisticated ways of safeguarding their data. In addition, IT managers are looking for ways to protect the assets on their network. Multifunction systems are a logical place to secure networks and enhance document information security.

Key Challenges Addressed by Xerox Secure Access Unified ID System™
• Trend towards increased security to protect all devices on the network
• Network-connected MFPs are growing at a high rate
• Increased network resources are necessary to handle improved MFP capabilities such as network scanning or scan to email
• Governmental and regulatory policies
• Rising document costs
• Doing more with less – improving worker productivity
• Trend towards printing forms on demand instead of warehousing potentially outdated material

Global
http://www.xerox.com
Key Features
Simplified printing that simplifies your life
• Print all popular document formats, including Microsoft Office Suite and PDF, without losing your formatting.
• Choose between an easy-to-use Mobile App or simple email submission.
• IT managers and administrators no longer need to manage unique drivers for various print devices – print from any mobile device, to any printer, regardless of brand.

Convenient
• Raises the bar on printing, giving you just what you need, right when you need it.
• Whether you’re traveling, at a client’s office or just away from your desk, you can quickly find the most convenient enabled printer.
• You have total control over the way you deploy your solution – you can manage it yourself or let us take care of everything.

Secure
• Control when each document releases to the printer.
• Manage allow/block listings to ensure users have the correct access.
• Choose the Cloud setup for greater control or opt for an on-site setup that installs behind your firewall. Either way, it frees your staff to focus on more complex issues that drive your core business.

Business Challenge
It’s no secret that mobile technology has changed the way we work. Smartphones, tablets and other mobile devices are now the fastest-growing segment of the computing market – however, the ease of printing from these devices hasn’t kept pace. IT staff and administrators are challenged to manage every driver of every printer these mobile devices may need to print to.

Key Challenges Addressed by Xerox® Mobile Print
• Many mobile users do not have the ability to print.
• Mobile professionals are looking for a simple, secure, way to print their office documents.
• Companies want a user- and IT-friendly solution that prints from various brands of mobile devices, to various brands of printers.
• Your partners, clients and customers have a need to print conveniently at your site.
Output management

Xerox Multifunction Printers (MFPs) produce outstanding image quality and color or black and white reproduction. To make sure all devices print seamlessly throughout your enterprise with colors that match your brand - without having to tap valuable IT resources - Xerox has a suite of output management solutions to fit your business.

Xerox output management solutions can integrate into your environment, making it convenient for anyone to print and be able to reproduce accurate color across your Xerox MFPs.

To eliminate concerns about installing print drivers, our gold-level membership in the SAP Printer Vendor Program provides you with the tools to easily manage Xerox print devices - with a fast, easy to install wizard. When connected to a Novell Netware Network, it makes sure the proper print is downloaded when users connect to a printer.

When it comes to color accuracy, Xerox can help with either a software solution at your device or state-of-the-art “in the cloud” technology. So you can be sure that color is consistent and meets the requirements of your internal or external customers whose print demands require multiple devices or print locations - without loss of quality.

Benefits for your business:

- Improved productivity for both IT and end users due to elimination of printer driver installation hassles
- Less waste of resources due to operator error
- Greater visibility into real-time printer status, so downtime can be addressed quickly
- Reduced time and money spent on contract proofing
- The best possible color reproduction for graphic arts, photo printing, color continuous feed, and any other business where accurate color is critical
ASPColorManagement by CMI

Overview
Businesses need to achieve constant and assured colour output as part of their overall successful business strategy. ASPColourmanagement.com from CMI gives Xerox customers the colour advantage, helping retain and expand their success, without needing complex software or costly investment in staff training. ASPColourmanagement.com is revolutionary in end user ease of use coupled with state-of-the-art "in the cloud" technology, giving another strong advantage to any Xerox customer in today’s market.

Key Features
- Full control on colour for predictable and repeatable colour quality on one or more printers
- Simulate brand colours with the most accurate results to conform to company branding
- Intuitive ASP model workflow so anybody can use it after a minimum of training
- Quality control to confirm quality and repeatability
- Management information to see trends of repeatability and usage in special reports

Business Challenge
Printed communication needs to be in the highest quality and brand colours should be most accurate. Colour management can help you with that, but can be complex and require high investments in software and training/consulting.

CMI has the solution: ASPColourmanagement.com. A website that controls your colour. Now everybody can be a colour management expert!

Key Challenges Addressed by ASPColorManagement by CMI
- **Reduce production costs** as you ensure yourself of predictable and repeatable jobs. Less waste and no 'trial and error'.
- **Short learning curve** as the ASP model does most of the work automatically and online.
- **Use your own spectrophotometer**: most X-Rite spectrophotometers that come with Xerox printers for calibration are supported.
- **Full automated workflow** service accessible 24/7
- **Reduce IT costs** by using cloud computing

Global
http://www.cmicc.com

http://www.cmicc.com

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- **Use your own spectrophotometer**: most X-Rite spectrophotometers that come with Xerox printers for calibration are supported.
- **Full automated workflow** service accessible 24/7
- **Reduce IT costs** by using cloud computing

Global
http://www.cmicc.com

http://www.cmicc.com
Fontware BarSTORM Unit

Overview
A unique multi-port barcode print server and network bridge enabling auto barcode printing with flash memory for additional data storage. Features the genuine Jetmobile™ Intelligent BarSIMM/BarDIMM™ barcoding technology and allows automatic barcode printing on any Xerox PCL printer or multi-function device.

Key Features
- Allows easy integration with any existing barcode printing solutions
- Full auto encoding, error checking and checksum generation
- Base unit has 1 x network port and 1 x USB port unlocked - additional unlocked ports can be purchased to enable up to 54 printers to be supported from a single unit
- Comprehensive barcode support - for up-to 60 x 1D barcodes and 8 x 2D barcodes
- Integrates seamlessly with Windows and with ERP software including SAP R/3, Oracle, Peoplesoft, JD Edwards, and BAAN
- BarSTORM allows you to have a single networked barcode printing solution - across the entire range of Xerox devices
- 32 MB on board Flash memory - for storing additional data: fonts, logos, signatures, symbols and form overlays

Business Challenge
Many organizations now wish to print barcodes to speed-up data entry & ensure data integrity, often to automate the workflow process. Normally this involves the expense & inconvenience of having to purchase additional specialist thermal barcode label printers. Some laser printer/MFD manufacturers may have a basic ‘bespoke’ barcode printing solution, but this normally only works on a limited range of their printer models.

Key Challenges Addressed by Fontware BarSTORM Unit
- Most standard printers and MFDs lack the capability to print barcodes
- Barcode printing solutions often require major application changes
- Normally on an ‘encoding’ algorithm has to be added to the application software in order for the correct barcode to print
- Most printer ‘plug-in’ solutions require an external ‘dongle’ to be fitted to each printer to enable barcoding
- Most barcode printing solutions aren’t compatible with ERP software such as SAP or with the industry standard BarDIMM

Global
http://www.fontware.com
Fontware DataSTORM Unit

Overview
The Fontware DataSTORM unit is a unique turnkey multiport print datastream manipulation gateway that acts like a print server and network bridge. It is possible to modify and add logical functions including search and replace, triggers, variables, and reprint to produce user defined output on a per queue/printer basis. Forms, macros and fonts can be stored within the device and manipulated on individual page.

Key Features
- **Existing print applications can be embedded** - .NET runtime V1.1 programs of up to 1 GB in size
- **No need to redevelop existing applications** - and can be implemented very quickly
- **Base unit has 1 x network port and 1 x USB port unlocked** - Additional unlocked ports can be purchased to enable up to 54 printers to be supported from a single unit
- **Comprehensive barcode support** - for up to 60 x 1D barcodes and 8 x 2D barcodes
- **Comprehensive support for PCL5** - Kyocera PreScribe, SAP Unicode, Epson FS100 and IBM Proprinter emulations
- **Allows the user to print on ANY Xerox PCL printer or MFD**
- **Can be served with print applications** - such as barcodes, data parsing, font and form distribution
- **Integrates seamlessly with ERP applications** - including SAP R/3, Peoplesoft, JD Edwards, Oracle and BAAN

Business Challenge
Organisations often find it difficult to manipulate their existing datastream to allow more flexible printing across a variety of output devices.

Key Challenges Addressed by Fontware DataSTORM Unit
- Often expensive and complicated software needs to be installed on the server in order to allow datastream manipulation
- This type of software can often be difficult to install, configure, and support
- It is complicated for organisations to migrate from low quality dot-matrix multi-part impact printing to cut sheet laser printing
- Organisations that have legacy applications written in Prescribe language are tied to Kyocera printers and MFDs
- In order to move from limiting legacy applications, organisations often have to go to the expense of reprogramming their software

Global
http://www.fontware.com
Macro 4 IOP OnCall™ Printing

Overview
IOP OnCall™ Printing from Macro 4 allows user authentication at a device using security cards, PINs, and/or network IDs and passwords. Options are available for both Xerox Extensible Interface Platform (EIP)-enabled and non-EIP-enabled multifunction printers in the same environment.

Key Features
- Users can view, print, or delete their print jobs held securely on the IOP print server after authentication
- Reduces network traffic through intelligent printer control.
- Encrypt print jobs (optional) from the desktop to the device, so that even system administrators, including service providers, cannot see the content of the document
- A module of the Intelligent Office Printing™ solution from Macro 4. IOP OnCall™ Printing can be deployed as a single module or in conjunction with other IOP capabilities, such as Cost Accounting and/or Zone Printing.

Business Challenge
Office workers want to ensure their confidential documents are not compromised when sitting in a printer tray awaiting collection.

Key Challenges Addressed by Macro 4 IOP OnCall™ Printing
- Lack of cost transparency across their printed output as well as copy and scan
- Potential security breaches with printed output within your enterprise
- Highly sensitive documents that are not sufficiently secure from unauthorized employees and not adequately protected from being intercepted across the network
- Inability for mobile (hotdesk) workers to print at any company location

Global
http://www.macro4.com
Overview
Fastbind products focus on meeting the challenges of on-demand finishing. They include all the equipment and supplies needed for creating a complete solution. Pioneering binding machines, hard cover and case makers, creasers, design software, unique lay-flat paper, a range of supplies – all are fully optimized for use with digital printers.

Key Features
- **Versatile**: make nearly any kind of document, from simple handouts to premium lay-flat photo albums
- **High Quality**: produce the same top quality product every time
- **Easy to use**: simple, ergonomic and fast; change formats and applications without adjustments
- **Economical**: minimal investment gets you best-in-class solutions

Business Challenge
Historically, finishing solutions would compete almost solely on the basis of speed. Off-set printers were fast, mass production machines, and the finishing needed to keep pace. This was the world of long run publications. Any change was a slow process requiring careful adjustments and test runs. Digital printing has changed all this. Speed is no longer the main factor. Flexibility in set up, binding quality, and reliability of performance are demanded from the finishing solution. The typical print run is already only a fraction from what it used to be, and it continues to get shorter.

Key Challenges Addressed by Maping Fastbind
- **Paper**: Digital print paper is hard to bind. Producing strong binds requires innovative finishing solutions.
- **Variability**: Changing content, paper, etc. is easy with digital print. The finishing solution must be equally flexible.
- **No second chance**: Poor finishing can destroy an entire order. The finishing needs to be top quality every time.

Global
http://www.fastbind.com
Mentecaptus Barr EOM

Overview
Barr EOM is a cost control, tracking and management software solution – not just for office printing but for production, ERP, distributed and electronic delivery environments. Barr EOM integrates all of these environments, allowing maximum printing cost savings and efficiencies across an entire enterprise.

Global
http://www.mentecaptus.com
www.BarrSystems.com

Key Features
- Track and log how printers and copiers are being used and by whom
- Accounting by user, department, client code, document, workflow process, and device
- Quota management: credits can be distributed to users or groups
- Rules-based printing so print behavior can be managed and affected
- Reporting can be integrated with customer’s MIS
- Client and project billing with support for job ticketing and web storefront
- Active device monitoring and failover with proactive alerts and notifications
- Job-ready for your device (PDL Transforms) - including PCL, PS, PDF, Text, AFP, Metacode, LCDS, and IPDS
- Route a document to multiple destinations simultaneously (such as printers, archive, email, web, etc.)
- Scalability from departments to whole offices to businesses with multiple locations
- SAP certified integration with 3rd party databases and other ERP systems
- Web-based user access and document library
- EIP certified -
  - Secure print allows users to release their print jobs at the device
  - Track and log all print, copy & scan activity
  - Add project/client code

Business Challenge
Do you know what you spend on printing? Do you know who, what and where it is being printed? This is the first challenge in getting a handle on your printing costs. And then, how can you implement these best practices within your company quickly, seamlessly and measured? Barr EOM allows you to do all this.

Key Challenges Addressed by Mentecaptus Barr EOM
- Discovering your complete printing environment
- Knowing the costs, even the not so obvious ones (IT, servers, licenses)
- Optimising resources for more efficient copying and printing
- Optimising jobs across environments (office to production, production to distributed office)
- Reducing colour to appropriate uses
- Affecting user behavior with quotas and rules-based printing
- Stopping unauthorised printing
- Integrating devices, no matter the make or model
- Recovering cost wherever possible (bill-backs, client billing)
- Automating processes
- Eliminating bottlenecks
- Reducing costs associated with Help-Desk and IT
- Reporting on office, distributed and data center print
- Keeping your documents from prying eyes (secure release)
- Integrating cloud printing into your enterprise
- Incorporating smart phones and tablet printing

Global
http://www.mentecaptus.com
www.BarrSystems.com
WebXPrint

Overview
WebXPrint is a cross-platform, multilingual, multi-browser, easily deployable solution that establishes a dynamic link with a printing center to provide users with a real-time virtual counter.

Key Features
- **Web submit, advanced submit**: WebXPrint offers multiple submission methods, including through the portal, user applications, email accounts or the Xerox Extensible Interface Platform (EIP).
- **PDF preview**: Conversion to PDF format before sending the order ensures safety and the end result is your intended result. There is also an automatic font control.
- **Variable data management**: By integrating variable information from databases, active directories or manual data entry, it’s possible to dynamically create personalized documents.
- **Dynamic order form and incoherence management**: Dynamically create order forms with the correct language and constraints.
- **Estimates**: Instantly calculate order costs automatically or allow users to send manual estimate requests. An operator can change the order at any time.
- **Order process**: Printing jobs are centralized on a unique interface. All received documents are in a PDF format, ready to be printed.
- **Document modification and composition**: The operator can directly modify the document through the portal using specific tools.
- **Statistics**: With only a few clicks, the administrator can monitor department activity or the types of print jobs submitted by users.
- **Follow-up, history, storage**: Any job treated by an operator, work order transferred between printing centers, or other action is logged and saved in a specific history log file and can be archived at any time.
- **Managing settings and user access rights**: The administrator enters all the environment configuration parameters and can easily create or modify user accounts and allocate personalized profiles.
- **Translations made easier with an integrated tool**: WebXPrint integrates a complete software translation interface allowing language addition or word translation.
- **Printing centre peripherals management**: An embedded monitoring module enables data extraction from printer counters incorporated inside printing centre peripherals.
- **Optimum safety**: WebXPrint has a backup and recovery online system and offers a mirroring mode backup server.

Business Challenge
Years ago, many large companies led a broad, strategic research effort on managing printing priorities and production capabilities for their clients. But today, many documents do not comply with these industrialized production processes.

Key Challenges Addressed by WebXPrint
- Manage the document production and dispatching chain
- Integrate client information systems and environments quickly and safely
- Develop cost management policies while offering quality services to customers
- Implement and monitor a printing policy with quality controls
- Follow an environmental policy by restricting non-professional and unnecessary printing requests.
Variable data

Studies have shown that by creating customer communications with personalization, customization and impactful color you can improve readership, response rate and revenue. But a challenge for many businesses is to find a variable data solution that integrates with existing equipment, is easy to use and can produce sophisticated looking documents.

Xerox has partnered with software providers to solve this challenge, providing you with solutions to transform generic documents into stronger marketing material with the power of personalization. These solutions are windows-based and can be accessed right from the PC desktop. There’s no need for any special knowledge - we even provide templates and drag-and-drop functionality to add areas of personalization, so users don’t need special design skills.

When it comes to transactional documents, our solutions help you create a wide variety of invoices, statements and other documentation with information pulled from your existing databases. Output is easily printed to all devices across the organization, including desktop, multifunction light production and production in monochrome or full color. And because these solutions are designed to work with your devices, documents RIP and print quickly.

Benefits for your business:
- Increased document effectiveness with relevant personalization and strategic use of color
- Improved response times, order values and customer retention
- Reduced print costs and waste with efficient workflow and verification and checking features
- Lower production, postage and material costs by combining transactional and promotional information into one document
Objectif Lune PlanetPress® Suite

Overview
PlanetPress is a suite of software modules that enables easy creation, variable data printing and distribution of transactional documents and business forms. It integrates variable data as well as offering advanced automated workflow management capabilities. Documents created with PlanetPress Suite can be printed in high-volume, archived, emailed and/or faxed as part of a sophisticated output document management application.

Key Features
- Eliminates printing on pre-printed forms
- Allows for easy management of distributed printing of transactional documents
- Turns invoices into advertising vehicles and increases response rates and customer retention by documents personalisation
- Prints complex transactional, promotional or transpromotional documents at high-speed
- Eliminates errors due to manual interventions and gives more flexibility
- Automates printing workflow and maximises output document management capacity
- Allows printing on any type of printer
- Integrates with Electronic Document Management Systems
- Communicates with external programs to further automate or integrate with third party offerings
- Uses built-in web services to integrate with other workflow tools or to add functionality to web pages

Business Challenge
To deliver the greatest value, business solutions must increase organisational efficiency and contribute to overall strategic goals. Workflow automation, document design, digital archiving and information retrieval are some of the solutions needed for today’s businesses. But more importantly, the best solutions must deliver more than basic functionality, they must answer real business needs.

Key Challenges Addressed by Objectif Lune PlanetPress® Suite
- Pre-printed forms are costly, difficult to modify, wasteful and require a lot a manipulation
- Distribution of transactional documents can be a time-consuming manual process that can lead to human errors
- Fear of hidden costs in host or server software replacement can delay upgrading
- Multiple document types may require multiple systems or platforms, thus, increased costs and workload for IT
- Reduced process efficiency and increased costs when distributing documents to branch offices
- Sending invoices that simply state the items purchased and how much the customer owes doesn’t maximise the postage and labor spent on getting them out
- Black-and-white or low-in-colour promotional documents have low response rates and consequently low return on investment when sent separately from the usual mailing of transactional documents (such as invoices)
- Marketing departments spend a lot of time and money to update document templates and forms for a new look-and-feel, personalisation, or other promotional needs

Global
http://www.objectiflune.com
Objectif Lune PrintShop Mail

Overview
PrintShop Mail Suite is a software solution for creating personalised communications and professional one-to-one documents. It helps organisations capture new customers with highly personalised communications and increase response rates. PrintShop Mail Suite works in any business environment and is offered as a modular solution with a desktop edition for producing one-off pieces and an optional web version for managing and producing ongoing and repetitive communications. PrintShop Mail Design VDP assembly tool allowing users to map variable fields onto a pre-designed document. PrintShop Mail Design is offered in two versions:
- PrintShop Mail Starter: Allows users to print up to 100,000 records
- PrintShop Mail Production: Unlimited printing

PrintShop Mail Web Web extension of the VDP assembly tool (PrintShop Mail Design) allowing users to publish document templates to a web interface for online ordering, management and production of repetitive jobs.

Key Features
PrintShop Mail Design Key features
- Intuitive user interface
- Wizard for creating expressions and business rules
- Instant preview and warning display for verification and error prevention before printing
- Free barcode library
- Supports Unicode and double-byte characters

Production
- Page picking per record in multi-page designs
- Preflight check on variable data
- Serialisation and crash numbering
- Layout repetition and multi-up printing, such as label printing
- Print through-the-stack for easy sorting of multi-ups after cutting operation
- Paper tray selection and subset finishing

Print Automation Combined with a PlanetPress workflow tool from Objectif Lune, PrintShop Mail documents can be archived, sent by email or fax. PrintShop Mail Web Key Features

(ordering)
- Intuitive design and publishing interface with drag ‘n’ drop
- Open architecture
- Document control with easy modification of printer output and settings

Production
- Powerful production features: imposition, duplex printing, page picking, subset finishing, and barcodes
- Output to numerous printing formats to ensure printing at rated speed
- XML integration
- Optional B2C and Payment Module for online payment
- Flexible pricing architecture and support of print quotes
- Automated email notification which can also be personalised
- Order approval support
- Offsite hosting support

In addition, PrintShop Mail Web is easy to install. Within minutes, the user is up and running, with no need for professional services.

Business Challenge
Most printed communication is not read or acted upon. A 2% response rate is the norm. The variable data printing tools available to combat this low response rate often have vital limitations.

Global
http://www.objectiflune.com
Key Challenges Addressed by Objectif Lune PrintShop Mail

- **Low complexity** transactional VIP tools produce high volumes but can personalise on only a very basic level.
- **Application-specific** tools (plug ins) are available but can only be used with one design application, such as Quark XPress or InDesign.
- **Slow speeds**, very basic personalisation, and network congestion are limitations of traditional Mail Merge applications.
XLPrint PARIS Enterprise

Overview
Paris® software is a low-cost Windows-based solution that can assist customers in moving from their current fragmented creation and production systems of document development to an optimised workflow. The solution pays for itself and increases productivity immediately. PARIS software is a user based document creation and output management system that enables organisations and service providers to produce and maintain transactional documents of any type to print, email, fax and archive. PARIS is designed for rapid deployment of applications and rapid return on investment.

Key Features
- WYSIWYG (what you see is what you get) in real time for re-composition of transactional documents
- Secure web access for job management
- Production Spooler running as a service to automate the flow of documents into and out of the Paris system
- Conditional Rules for personalised text and optimised output
- Importing of dynamic charts, graphics, barcodes, signatures, Windows™ applications and images
- Multi-channel delivery – print (PS, PCL, Native PDF), email, fax, Electronic Document output
- Supports VMWare

Business Challenge
Change is constant in today’s business. The ability to change transaction documents rapidly and deploy them instantly via changing media is the key to keeping pace with your desire for growth and cost saving.

Key Challenges Addressed by XLPrint PARIS Enterprise
- Wasting time, money and resources, due to inefficient document formatting and document output management system
- Loss of customers due to the lack of effective communications
- Lack of new business due to the inability to produce cross marketing communications from existing host data
- Lack of competitive edge caused by poor processes related to poor document design
- High DSO due to poor design or inefficient document production
- High cost of postage due to inability to pre-sort postal communications upstream before print process
- High cost of document distribution due to inability to distribute and print locally or web publish
- Effective use of colour in business documents to maximise the return on the document
- Over-consuming natural resources due to poorly designed transaction documents

Europe
http://www.xlprinteurope.com

North America
http://www.usa.xlprint.com