

# A Pair of Aces

## Making Complex Operations...Simple!



Xerox® Versant® 3100 with EX-P 3100 Print Server

“The Stock Library Manager is a significant strength of the system. We utilized this technology, along with the Full Width Array, throughout testing to create alignment profiles for front-to-back registration and found it to be not only extremely simple but to work flawlessly, too.”

– Pete Emory, Director of Research & Lab Services, US/Asia, Keypoint Intelligence



Xerox® Versant® 180 with EX 180 Print Server

“Not only is the SIQA procedure for front-to-back registration a fast and straight-forward process, it also provides extremely accurate registration that I’m sure every print shop will appreciate. In fact, the SIQA process is the simplest registration procedure BLI has seen to date.”

– Joe Tischner, Analyst, Keypoint Intelligence

### Highly Productive to Meet Daily Deadlines **RIP Efficiency**

“The Versant 180 and Versant 3100 performed at or near their rated speeds in nearly 50 print scenarios BLI evaluated across all media sizes and weights from 52 to 350 gsm.”

– George Mikolay, Associate Director, Keypoint Intelligence

EFI Fiery RIP productivity on BLI’s large 1,600-page test was faster and more efficient than that of the majority of competitive models tested to date.

–BLI Production Print Report, 2017

### Remarkable Color Consistency

In BLI’s test for color consistency, both the Versant 3100 and Versant 180 demonstrated mean and peak delta shifts that were the lowest or among the lowest of their peers.

When measuring front-to-back solid density, both the Versant 3100’s and Versant 180’s deviations were found to be less than that of most competitors with both coated and uncoated media.

–BLI Production Print Report, 2017

### BLI Production Print Test Report Highlights: Xerox® Versant® 3100

- 1 Near-perfect front-to-back registration means accurate and consistent output quality day in and day out
- 2 Automatic flushing of misfeeds reduces jam clearance and device recovery times while also reducing the risk of damage to the device
- 3 Coated-media support from all paper sources and duplex printing up to 350 gsm allow for media flexibility

### BLI Production Print Test Report Highlights: Xerox® Versant® 180

- 1 Fast throughput speeds when switching between letter and ledger output means the device will be highly productive when incorporating large spreadsheets into financial reports or building plans into architectural design documents
- 2 Built-in spectrophotometer with the Performance Package eliminates the need for an operator to manually create color profiles and supports advanced color profiling
- 3 Coated-media support from all paper sources and duplex printing up to 300 gsm allow for media flexibility
- 4 Near-identical control panel to that of Xerox office engines eliminates the learning curve for operators already familiar with Xerox engines

### Common Strengths

- ✓ Well defined and consistent lines, bold solids and vibrant photographic images
- ✓ Easily automate workflows and apply pre-defined settings via drag-and-drop functionality
- ✓ User-replaceable components including drums, fuser and waste toner maximize uptime
- ✓ Mid-run quality checks from stackers ensure quality and consistency
- ✓ Robust finishing options allow for easy upgrades as business needs evolve

**Buyers Lab + InfoTrends =**  **KEYPOINT**  
INTELLIGENCE

Keypoint Intelligence is a brand built upon two great companies, Buyers Lab and InfoTrends. We are a collective force of unrivalled capabilities trusted all over the world to provide true end-to-end solutions and services which include in-depth product information, game changing insights, and responsive web tools that drive business growth.

**Together, we empower confident decisions**

**Our rigorous hands-on testing and dedication to the industry are what make us the document imaging experts.**

Since BLI launched its production test program in 2008, it has....

- ◆ *Generated over 24 million clicks on production devices*
- ◆ *Tested more than 40 production engines from all the major digital production vendors*
- ◆ *Tested an array of control architectures including EFI, PRISMA, CREO and FreeFlow*
- ◆ *Conducted testing in USA, UK and Germany*
- ◆ *Provided BLI production materials that have been used at Drupa, Graph Expo and Ipex*

We put production class equipment through a true production style assessment to provide an invaluable independent resource that moves beyond marketing statements and validates product claims.

**Subscribers of BLI can access the full Xerox Versant 3100 and Versant 180 Field Test Report and much more.** If you are not a subscriber to BLI, contact your Xerox representative to review the details of these reports.