



Hard Drive Retention Offering for Xerox Products in the United States

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Introduction

Xerox provides a Hard Drive Retention Offering to allow customers in the United States, for a fee, to retain the hard drive on leased Xerox products. This service may be required for customers with very sensitive data, perhaps classified, or with internal policies or regulatory standards that mandate specific disposition processes for hard drives.

Upon request, a Xerox service technician will travel to the customer location, remove the hard drive, and provide it, 'as is' to a customer representative. At this time, Xerox does not provide hard drive sanitization or cleansing services at customer locations. Customers will need to make arrangements for final disposition of the physical hard drive.

To determine if your Xerox product contains a hard drive or review security features available to secure data on hard drives, please visit www.xerox.com/harddrive .

Eligible Products

All Xerox products in the United States are included in this program. For support for other global geographies, please contact your sale representative.

Products in the Exception List below may have been purchased through Value-Added Resellers and may be supported through alternate Authorized Service Providers instead of Xerox service technicians. Contact your sales representative or the Value-Added Reseller to determine if alternate pricing applies.

Exception List

Phaser® 6120	WorkCentre® M24
Phaser® 6280	WorkCentre® 133
Phaser® 6300/6350	WorkCentre® Pro M123/M128
Phaser® 6360	WorkCentre® 4250
Phaser® 7300	WorkCentre® 4260
Phaser® 7400	WorkCentre® 5030/5050
Phaser® 7500	WorkCentre® 5222
Phaser® 7700	WorkCentre® 5225/5230
Phaser® 7750	WorkCentre® 6400
Phaser® EX7750	WorkCentre® 6505
Phaser® 7760	WorkCentre® 7132
Phaser® 8500/8550	WorkCentre® 7232 / 7242
Phaser® 8560	WorkCentre® 7328 / 7335 / 7345 / 7346
Phaser® 8860	ColorQube 92xx & 93xx
Phaser® 4510	WorkCentre® 7425/7428/7435
Phaser® 5500	WorkCentre® C2424
Phaser® 5550	ColorQube 8570
Phaser® 3635MFP	ColorQube 8870
Phaser® 8560MFP	
Phaser® 8860MFP	

Pricing

Note:

- Pricing only applies for service provided by Xerox service technicians
- Pricing is per product, regardless of how many hard drives are included in the product.
- Applicable taxes will be added to prices shown below.
- Multi-product discount only applies if services provided at single visit to location
- Additional discounts may be available for managed services customers
- Pricing is for US based products only. Please contact your local sales representative for products outside the US.

Product Description (PPM is Pages Per Minute)	First Product	Each Additional Product
Printing device under 90 PPM including any attached digital front end	\$325	\$250
Black and White only (mono) Printing device 90 PPM or greater including any attached digital front end	\$650	\$575
Color capable Printing device 90 PPM or greater	\$1625	\$1550
Computer or Digital Front End or other non-printing product	\$325	\$250

How to order

Customers will need to choose between two processes depending upon how their product is currently supported.

If your normal Customer Support number is 1-800-821-2797, you'll need to contact your Xerox sales representative to order. If you do not know your sales representative, the Customer Support team at this number can provide contact information.

For all other customers, please contact your original Value Added Reseller sales representative or call Customer Support at 1-800-835-6100 to order the service.