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ACS Private Cloud

Overview

Solution Description

ACS Private Cloud is a dedicated private cloud environment for a single client. We work with the client on all aspects of analyzing, planning, implementing and operating a custom, Private Cloud infrastructure that is hosted either in an ACS data center or on the client's premises.

Value Proposition/Win Themes

Moving data from a traditional IT infrastructure into a hosted, private cloud enables clients to be more agile and responsive to their changing business needs. Clients also can offer business units within their company the opportunity to use the Private Cloud environment and consume on a "pay-by-the-month" capacity.

Differentiation

Our four-phased approach to designing a client's Private Cloud environment is a key differentiator for ACS. In the Analysis phase, we will work with a client to understand how cloud can be aligned with their business strategy and identify which applications will provide the best returns when migrated to a cloud environment. Then, in the Planning phase, we provide a detailed plan for implementation and time lines for achieving the Cloud adoption roadmap objectives. Finally, in the Implementation and Operational phases, ACS transitions the existing environment to the Private Cloud or virtualized state, then can handle all operations or transition control of the Private Cloud environment to the client.

We also offer Private Cloud architectures built on the Cisco UCS foundation, which can be specifically tailored to a client's specific business needs. Additionally, ACS has achieved the prestigious ISO20000 certification across all of its data centers around the world – ensuring that we are leading the industry in IT performance. ACS also was recognized with the Cisco Gold Star for achieving Cisco Channel Customer Satisfaction excellence – which is the highest distinction that a partner can achieve within the Cisco Channel Partner program.

Business Case

Business Problem Addressed

A large-scale enterprise organization may be looking to move their IT organization into a Private Cloud environment to help their IT organization become agile and responsive to changing business needs. Specifically, a Private Cloud environment may be particularly attractive to a company that has special compliance/security needs where a shared cloud would not be viable.

ACS Experiences

We have more than 20 years' experience in helping enterprises build and manage their IT infrastructure and are a natural fit to help these same clients move their infrastructure into a customized, private cloud-based model. We have leveraged our extensive experience in managing enterprise-level IT infrastructure in providing strategic counsel to clients in helping them build and manage their own Private Cloud.

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